



LEADING  
REGENERATIVE  
MEDICINE



**CEO & INVESTOR**  
CONFERENCE

February 2014

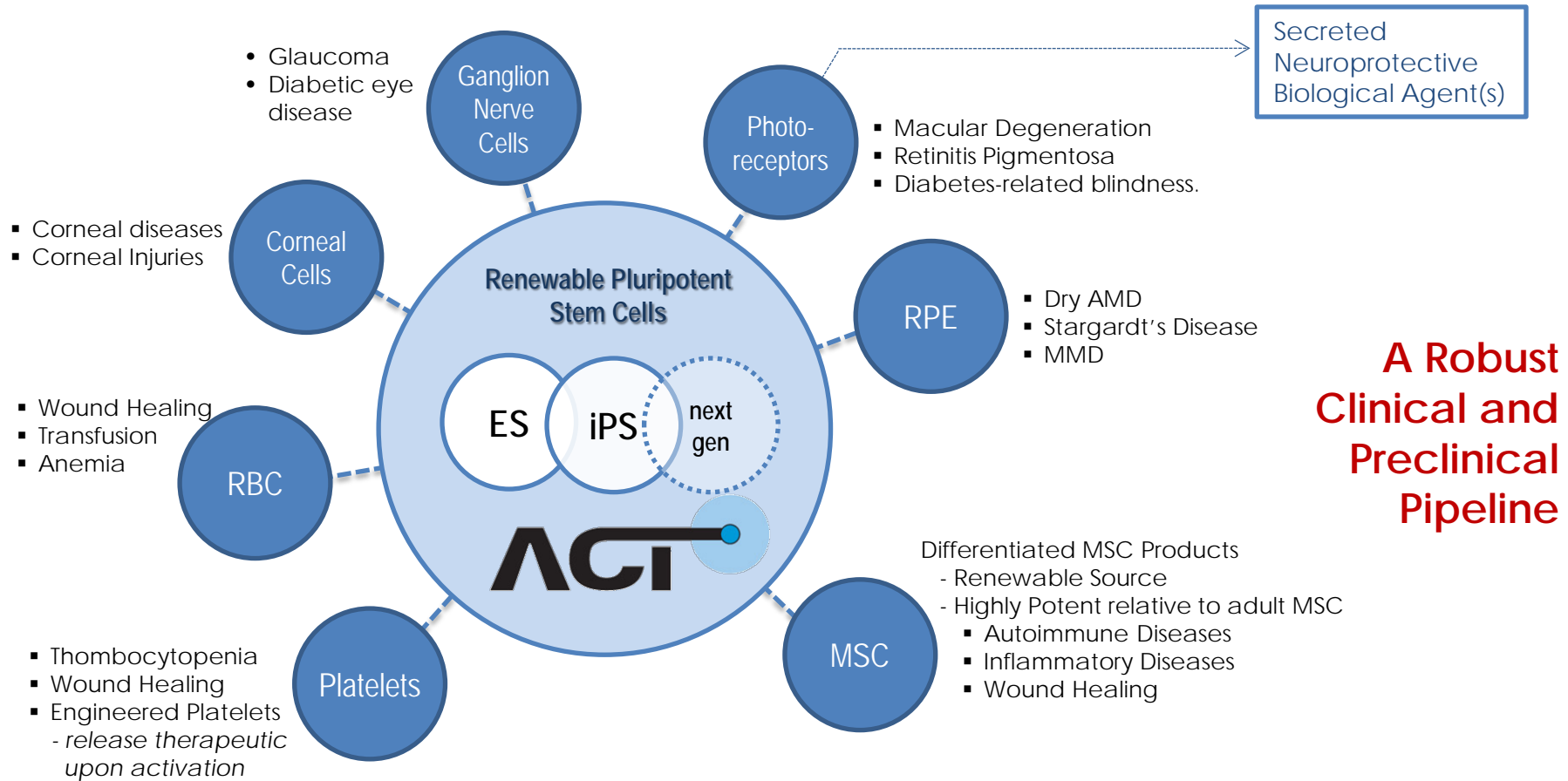
## *Cautionary Statement Concerning Forward-Looking Statements*

*This presentation is intended to present a summary of ACT's ("ACT", or "Advanced Cell Technology Inc", or "the Company") salient business characteristics.*

*The information herein contains "forward-looking statements" as defined under the federal securities laws. Actual results could vary materially. Factors that could cause actual results to vary materially are described in our filings with the Securities and Exchange Commission.*

*You should pay particular attention to the "risk factors" contained in documents we file from time to time with the Securities and Exchange Commission. The risks identified therein, as well as others not identified by the Company, could cause the Company's actual results to differ materially from those expressed in any forward-looking statements.*

# Renewable Pluripotent Stem Cell Platform



## Discovery

Ophthalmology

Autoimmune/  
Inflammation

Blood  
Components

Drug Delivery

## Pre-clinical Development

Transplantable  
Photoreceptor Progenitors

Transplantable  
Ganglion Nerve Progenitors

DSEK Corneal Transplant Tissue

Neuroprotective/Neuroregulatory  
Biologics

Lupus

Multiple Sclerosis

Alzheimer's Disease

Inflammatory Bowel Disease

Sepsis

Wound Healing

Platelets

Red Blood Cells

Immune Cells

Engineered Platelets & MK

- Factor XIII • Wound Healing
- Anti-cancer

Engineered RPE

**Advance to POC or P1  
and Partner**

## Phase 1

Dry Age-Related Macular  
Degeneration (US)

Stargardt's Macular  
Dystrophy (US & UK)

Myopic Macular  
Degeneration (US)

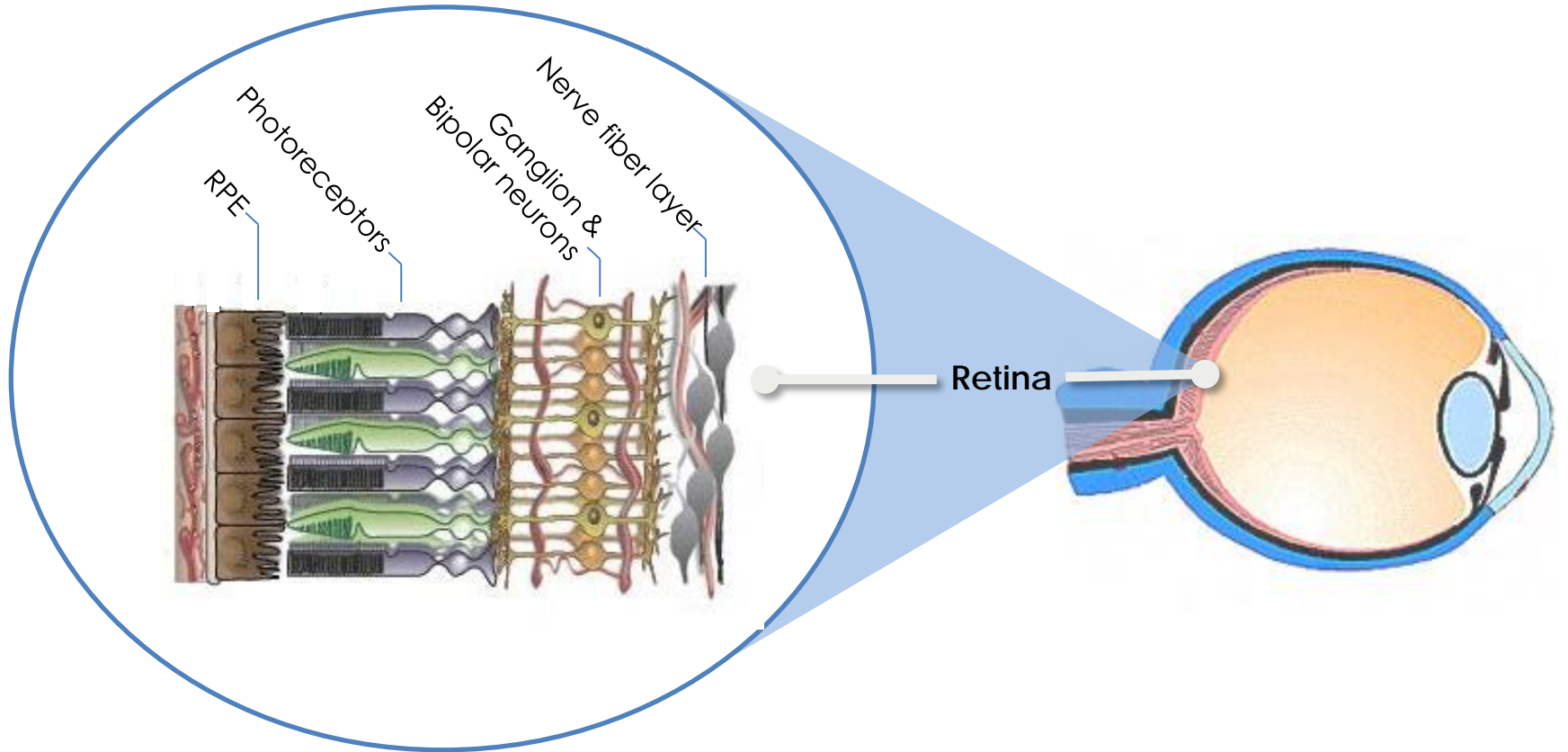
Lupus  
-TBD-

## Phase 2

Dry AMD (US)  
IN Preparation

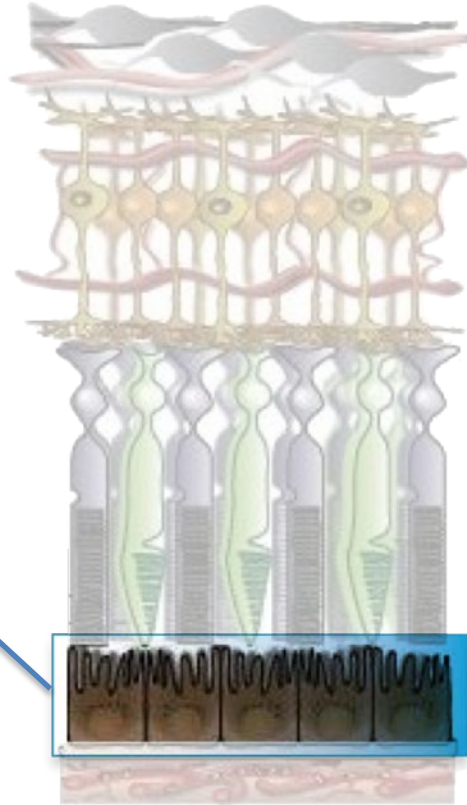
SMD (US & UK)  
IN Preparation

# Structure of the Retina



# Life Support to Photoreceptors

RPE Layer has  
**multiple  
critical roles**  
in the  
**health and  
function**  
of photoreceptors and  
the retina as a whole.



**Provides** nutrients and growth factors

- photoreceptors see no blood

**Recycles** Vitamin A

- maintains photoreceptor excitability

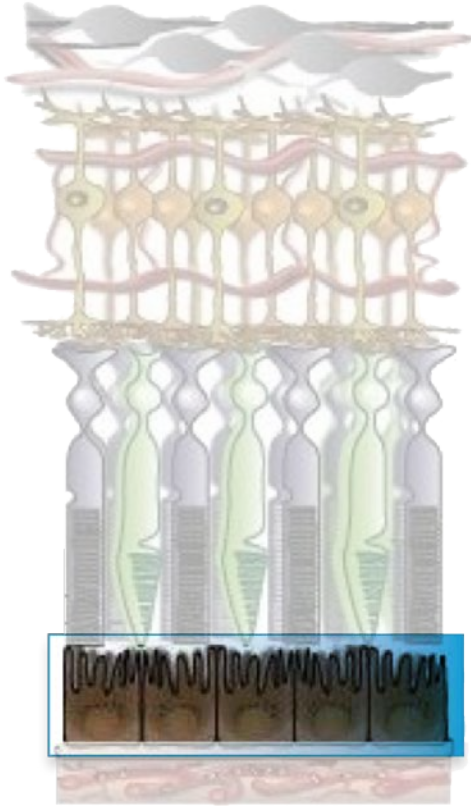
**Detoxifies** photoreceptor layer

**Maintains** Bruch's Membrane

- natural antiangiogenic barrier
- immune privilege of retina

**Absorbs** stray light / protects from UV

# Life Support to Photoreceptors



Failure of RPE cells  
results in many  
degenerative diseases

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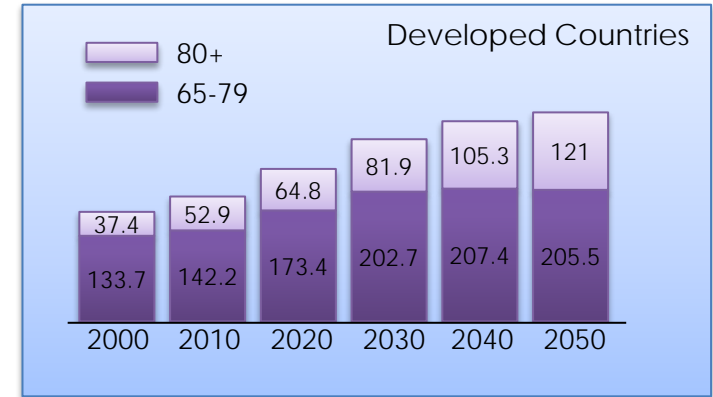
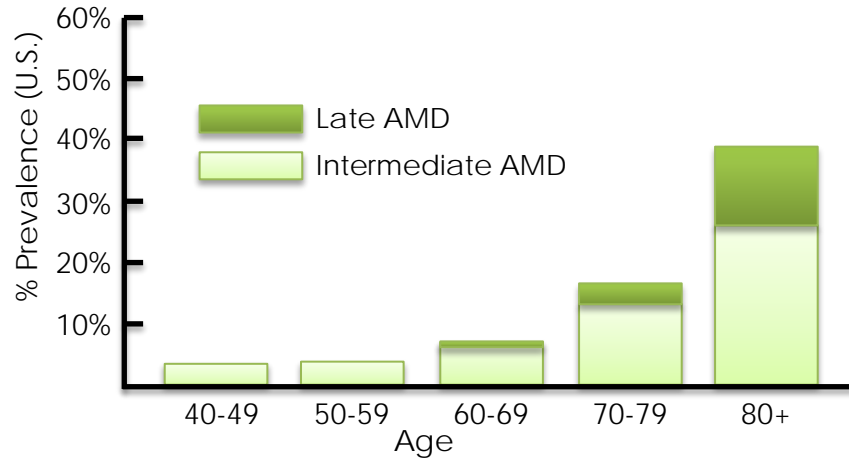
Stargardt's disease

Myopic Macular Dystrophy

Age-related macular degeneration (AMD)

# Age-Related Macular Degeneration will Soon Take on Aspects of an Epidemic

Exponential rise in prevalence and incidence rates with age, with prevalence rates of late AMD quadrupling per decade



"macular degeneration will soon take on aspects of an epidemic"  
- former Director of the National Eye Institute Dr Carl Kupfer

Data from <http://www.nei.nih.gov/eyedata/> and U.S. Census Bureau Publication "65+ in the United States", P23-209



There are currently >30 Million American and European AMD patients. This is projected to exceed 50 Million patients by 2025

Wong et al. Lancet January 2014  
*The projected number of people worldwide with age-related macular degeneration in 2020 is 196 million, increasing to 288 million in 2040.*

# Pursuing Therapy for AMD/SMD has Attributes that Make it Appealing to a Large Pharma Co, but Attainable by an Emerging Biotech

## Small dosage size – fewer than 200k cells per eye

- Capable of 50k – 100k doses/year in our current GMP facility

## Immune-privileged site – may make this therapy available to all patients

- Use of immune-suppression drugs in PI, under evaluation for PII

## Ease of administration – very common surgery, ~90 seconds per eye

- Trial being run by KOL's but lack of special devices makes this therapy scale-able to the high volume clinicians

## Unique measuring and observation environment – gives us clear endpoints

- Observation at the cellular level enables clear understanding of impact

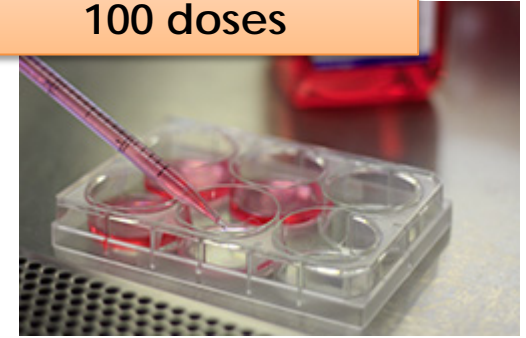
## Significant unmet medical need – AMD is approaching epidemic status

# GMP Process

## GMP process for differentiation and purification of RPE

- Virtually unlimited supply from stem cell source
- Optimized for large scale manufacturing
- Centralized Manufacturing
- Robust Release Assays
- Simple Handling

A single 6-well plate  
can generate 50-  
100 doses

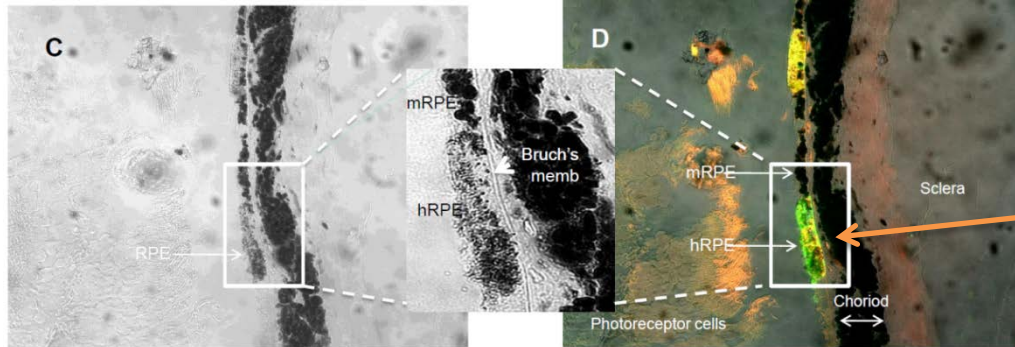


Product Cold Chain is Easily  
Scaled for Global Sales

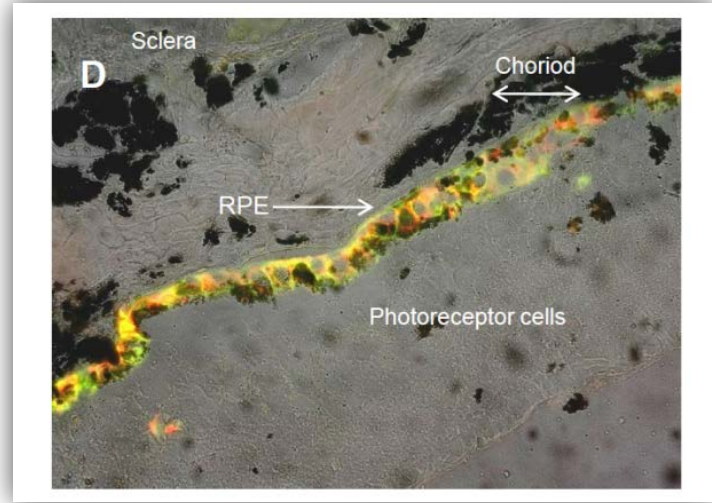
- Small Dose Size translates into ACT's ability to manufacture 50,000-100,000 per year in existing facilities.

# Preclinical Models

Transplanted cells  
**engraft** and form  
**correct anatomical**  
structure

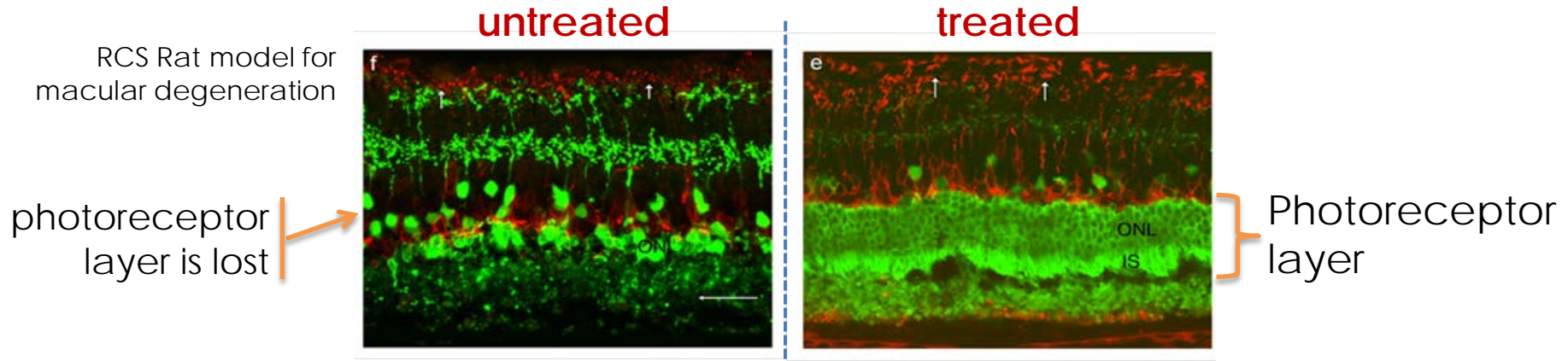


ELOVL4 Mouse model for macular degeneration



Injected human RPE cells  
repair monolayer  
structure in eye

# Preclinical Models



Transplanted RPE cells

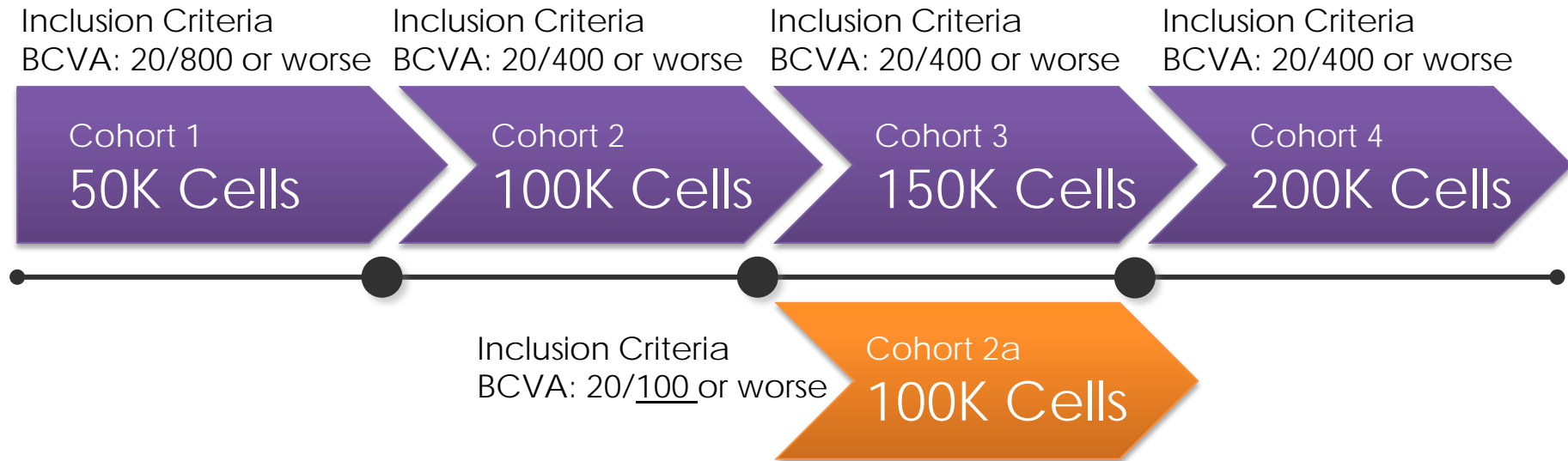
**protect photoreceptors and  
prevent loss of vision**

- *Untreated animals go blind*
- *Treated animals maintain 70-80% of normal vision*

First Treatments informed a more aggressive strategy to treat “better vision” cohort, could lead to broader label and/or earlier approval

## Initial Trial Design is Ascending Dosage Safety Study 12 Patients – Four Cohorts of 3 patients each

January 2013: FDA approved additional 4 patient “better vision” cohorts in each trial.  
For Cohort 2a – can enroll patients with vision as good as **20/100**.



# Clinical Trials being led by World Leaders in Ophthalmology



World renowned leadership to help us navigate the clinical path and ultimately support market launch



# Surgical Overview

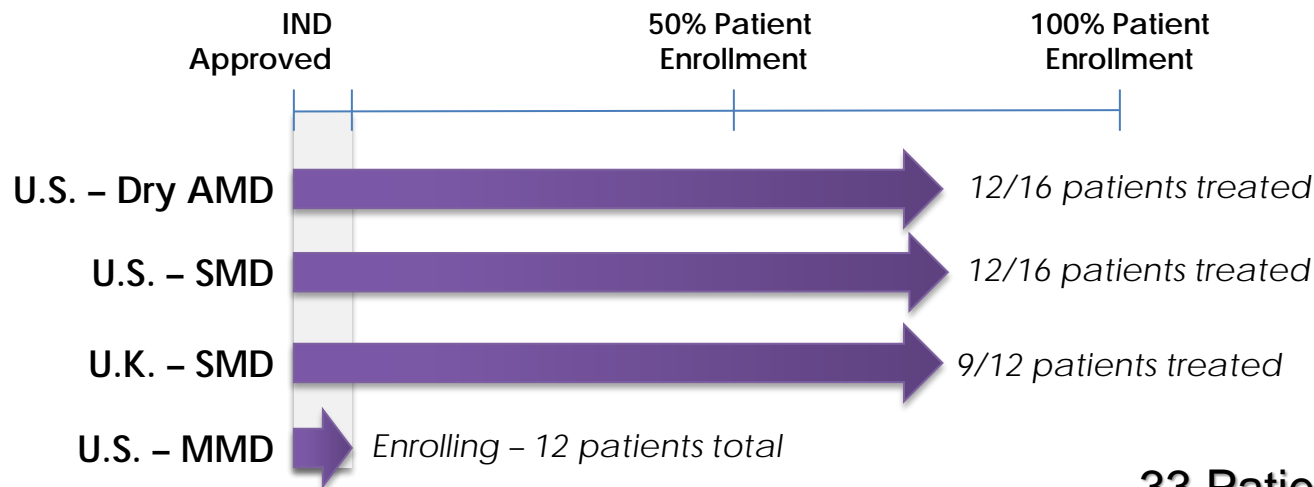
## Procedure:

- 25 Gauge Pars Plana Vitrectomy
- Posterior Vitreous Separation
- Subretinal hESC-derived RPE cells injection
- Bleb Confirmation
- Day Surgery/Sedation only





# Current Status of P1 Trials enables Planning for P2



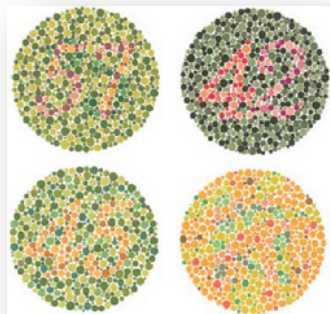
**33 Patients Treated to Date**

**Early Hypothesis Developed for PII, Currently Vetting with Investigators, Meeting with FDA Planned for Q2**

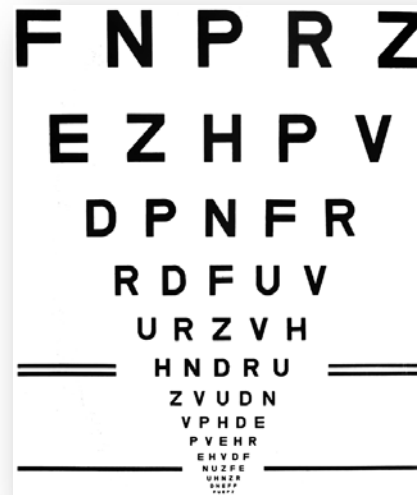
# Phase I Trials Exceeding Expectations – No Safety Issues and Persistence of Cells

- Excellent Safety Profile
- Persistence of cells
- Impact on Acuity

Recorded functional visual improvements in majority of patients.



- Increased letters on ETDRS Charts
- Color perception
- Contrast
- Low light vision



# Preliminary Results

Recorded **functional visual improvements** in both patients.

- SMD Patient: Best corrected visual acuity improved from hand motions to 20/800 and improved from 0 to 5 letters on the ETDRS visual acuity chart in the study eye.
- Dry AMD Patient: Vision improved in the patient with dry age-related macular degeneration (21 ETDRS letters to 28).

## 33 Patients - Up to 2 years of Follow-Up Visits

- Measurable Improvements in Visual Acuity
- Gains in Visual Acuity Generally Persist

### SMD Patient #1

	BCVA	ETDRS (number of letters)
Fellow eye		
Baseline	Hand motion	0
1 week	Hand motion	0
2 weeks	Hand motion	0
3 weeks	Hand motion	0
4 weeks	Hand motion	0
6 weeks	Hand motion	0
8 weeks	Hand motion	0
12 weeks	Hand motion	0
Operated eye		
Baseline	Hand motion	0
1 week	Counting fingers	0
2 weeks	Counting fingers	1
3 weeks	Counting fingers	3
4 weeks	20/800	5
6 weeks	20/800	5
8 weeks	20/800	5
12 weeks	20/800	5

Visual acuity gains have persisted for more than 2 years

# Expanding Clinical Programs

Myopia creates a higher risk of permanent vision loss due to **Myopic Macular Degeneration** (MMD)

- Severe near-sightedness causes elongation of the eyeball -- which can cause fissures in RPE layer.



As the cause of legal blindness, MMD is ranked:

- **7<sup>th</sup>** in the United States
- **4<sup>th</sup>** in Hong Kong
- **2<sup>nd</sup>** in mainland China and Japan

**January 2013 - FDA Approved  
MMD Phase I/II study**

Jules Stein Eye Institute (UCLA) and ACT

# Second Generation RPE Cell Therapy Products

By engineering the master stem cell bank used to manufacture RPE cells, the transplanted RPE cells can express

- **Anti-angiogenic agents**

Reduce occurrence of choroidal neovascularization (wet AMD).

- **Complement factor D, Factor C5 and/or Factor C3 Inhibitors**

Activation of alternative complement pathway implicated in disease progression for certain patients

- **Anti  $\beta$ -amyloid agents**

Drusen deposits resemble amyloid deposits.

- **Anti-Inflammatory agents**

IL-1, IL-2, IL-3, and TNF- $\alpha$  antagonists

Recombinant Lipocortin – a potent anti-inflammatory protein

# Intellectual Property – RPE Program

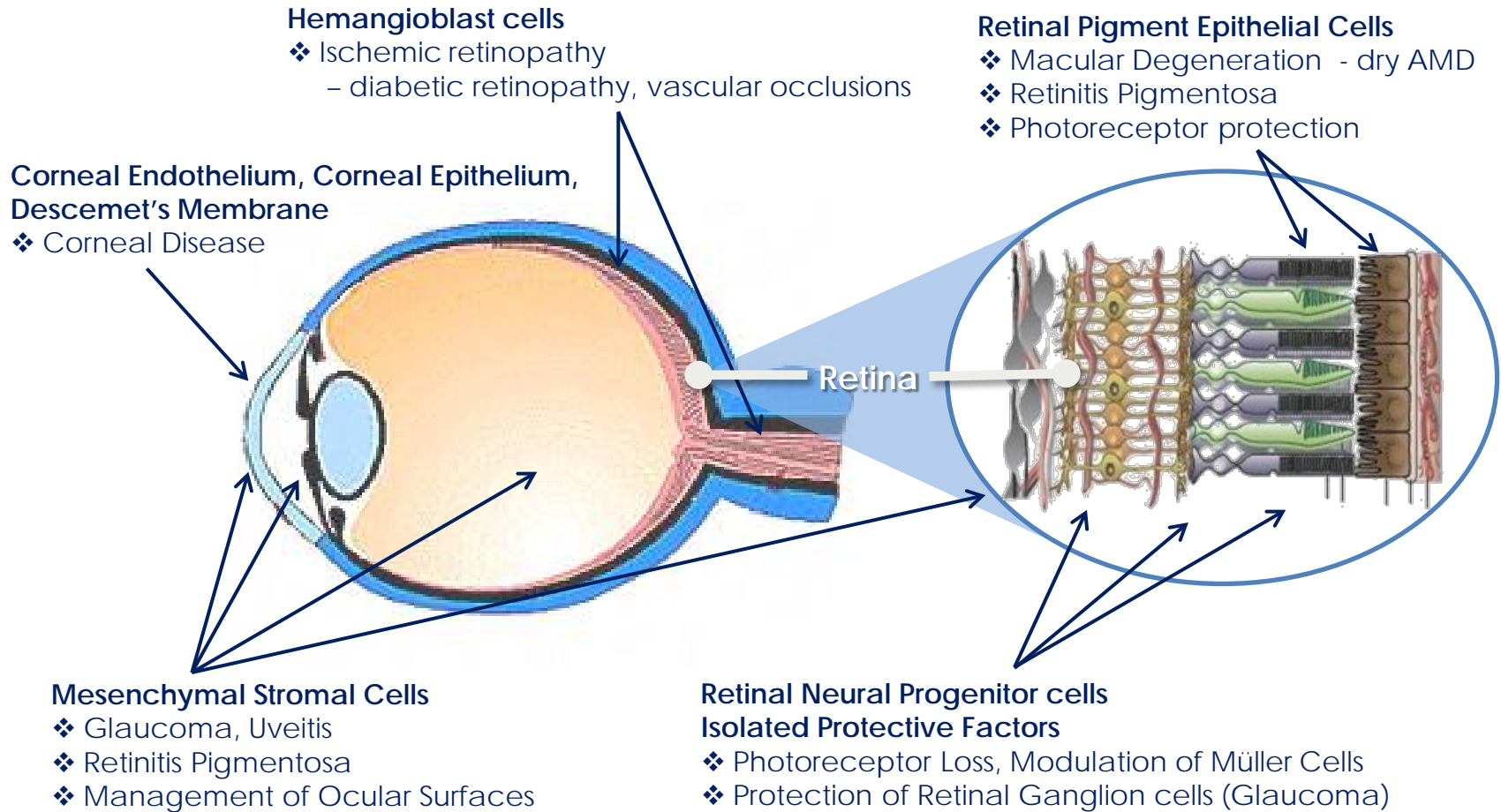
## Dominant Patent Positions in Major Markets for **Platform Technology and Treatments**

- Broad Coverage for Manufacturing RPE Cells
- Broad protection of pharmaceutical preparations of RPE cells
  - Every practical formulation format for use in human patients
    - Covers RPE cell suspensions for injection
    - Covers scaffolded RPE layers for implantation
    - Covers polarized monolayers of cells
- Covers RPE Cells derived from any pluripotent stem cell source
  - From hESC to iPS cells to pluripotent stem cells yet to be invented

**First Mover and First-in-Clinic Efforts  
Translate into Broad First-to-File Patents**



# Therapeutic Pipeline - Other Ocular Programs





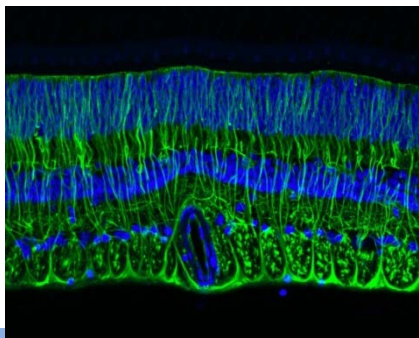
# Neurosensory Retina – Photoreceptor Replacement

Until now, photoreceptor transplantation has not been a tractable solution for reversing vision loss...

We have demonstrated that subretinally injected hESC- and iPSC-derived photoreceptor progenitors can migrate to correct anatomical site in retina, differentiate, and functionally rescue vision.

Encouraging result indicates that the transplanted photoreceptors can function normally.

Moving toward POC studies demonstrating utility in models for

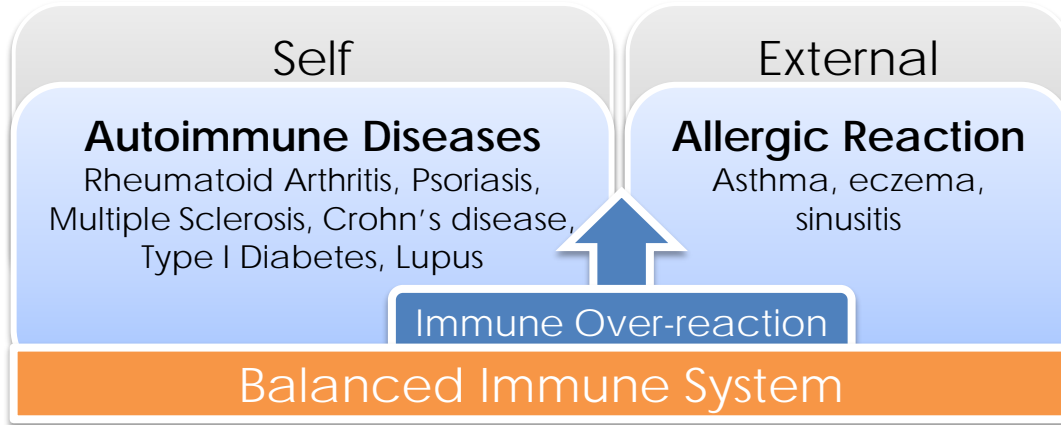


- Late stage macular degeneration
- Retinitis Pigmentosa (RP)
- Night Blindness



# Mesenchymal Stem Cell Program

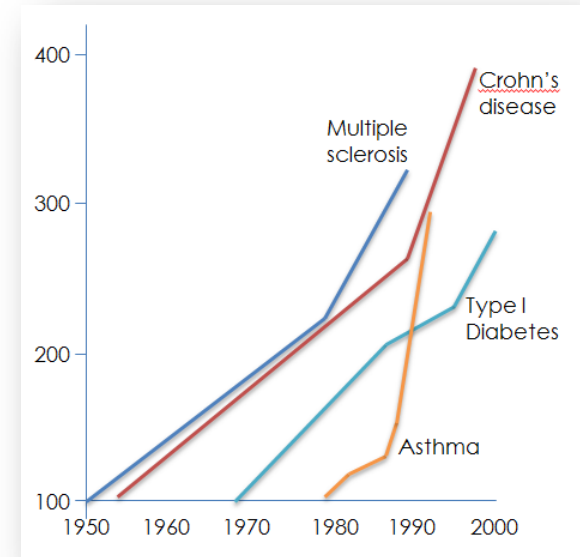
# Mesenchymal Stem Cells in Therapy



## Autoimmune Disease Prevalence

- At least 80 disease affecting every organ system
- Americans spend over **\$100B** each year in total healthcare costs associated with autoimmune disease
- In the U.S., **14.7-23.5M people (5%-8%)**  
(for comparison: heart disease (22M), Cancer (9M))

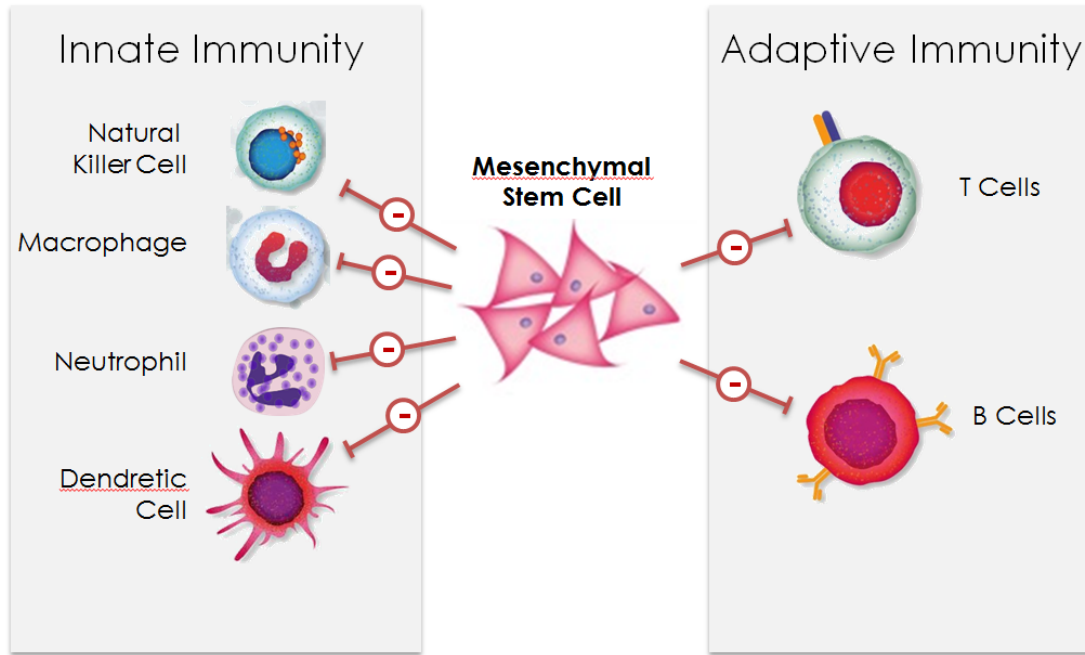
## A rapidly growing health issue (% growth)



# Suppressing Immune Responses gives rise to Therapy

## Mesenchymal stem cells (MSCs)

suppress disease-causing immune responses



Promising **therapeutic potential** for treating autoimmune and inflammatory diseases.

However, **adult-derived MSCs** are **limited** by **replicative capacity**

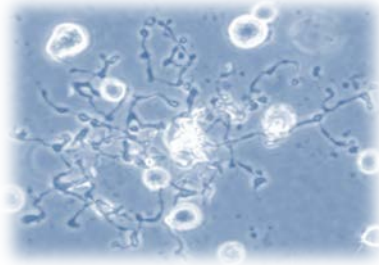
# ACT's Breakthrough – Inexhaustible Supply of Very Potent MSC's

## ACT Proprietary Process

- Manufacture MSC's from hES and iPS Cell Banks
  - Virtually **inexhaustible source** of starting material
    - Use Single Master Cell Bank
    - Less labor-intensive

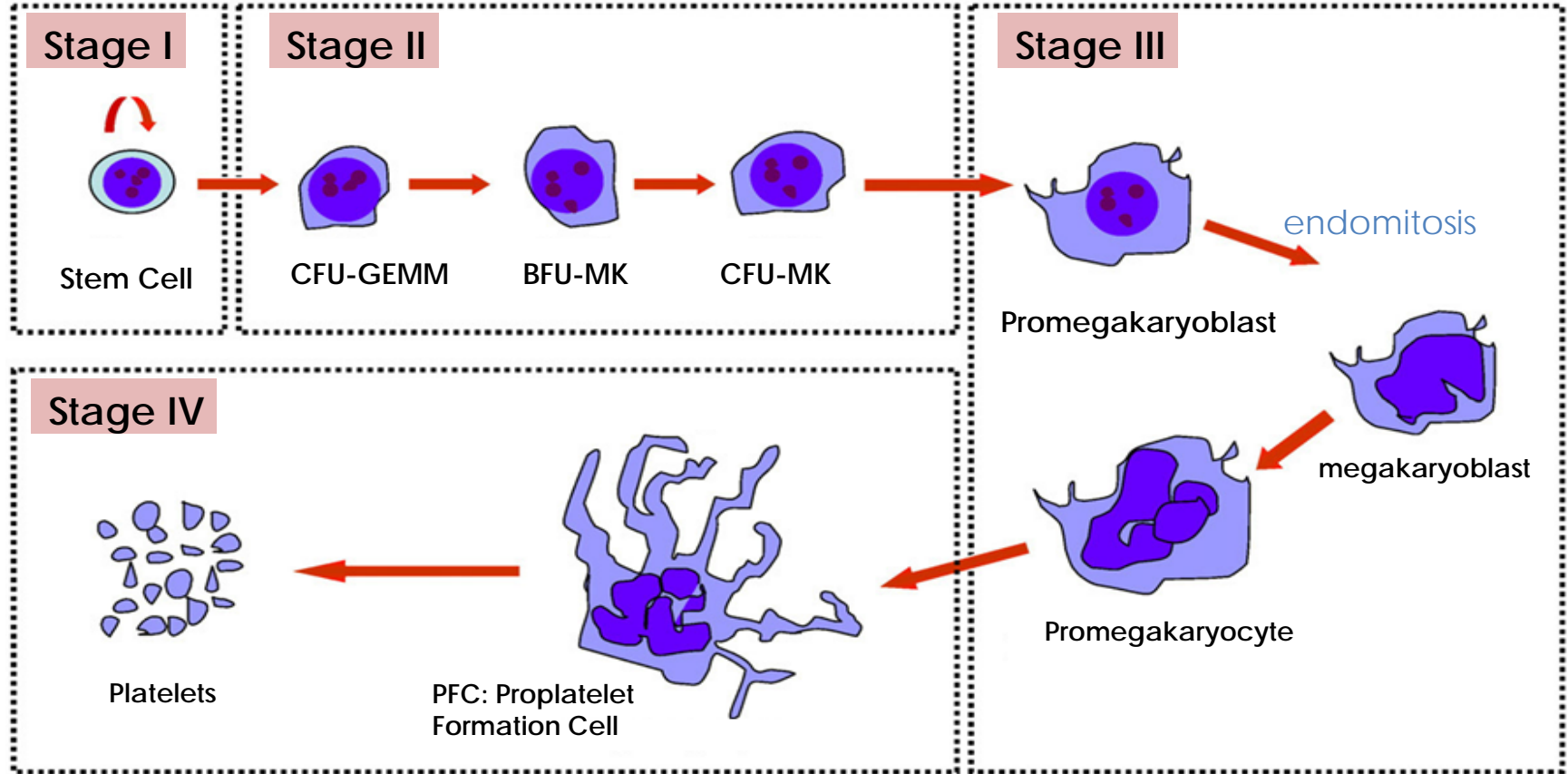
A further differentiating feature...

Our MSC's are substantially **more potent** than current sources of cells



# ACT Platelet Program

# Platelet Production Stages



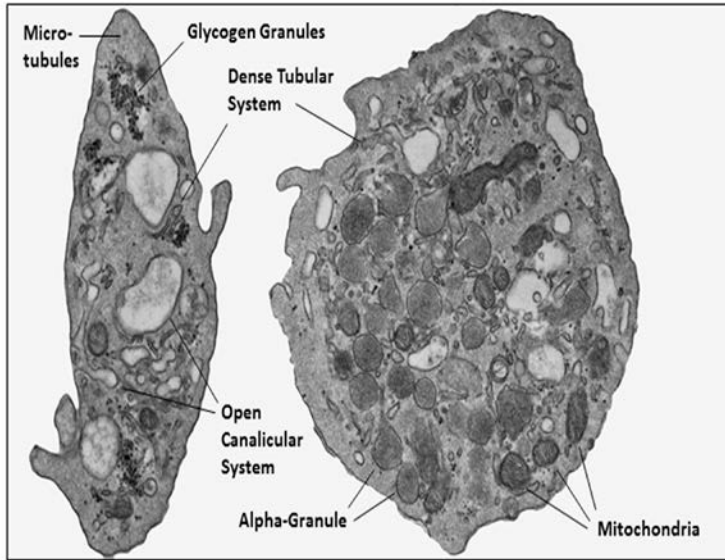
# Functional megakaryocytes and platelets

from both human embryonic stem cells  
(**hESCs**) and induced Pluripotency  
Stem (**iPS**) cells  
on a large scale.

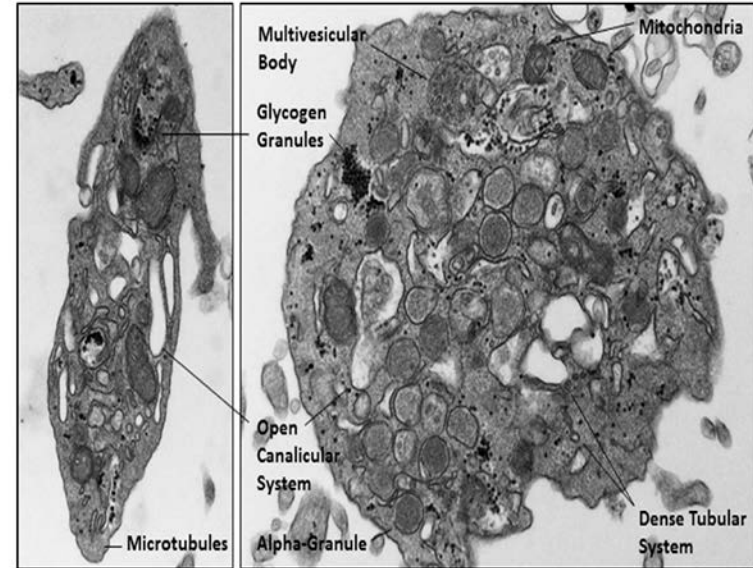


# Comparison of Morphology

Normal Human Blood Platelets

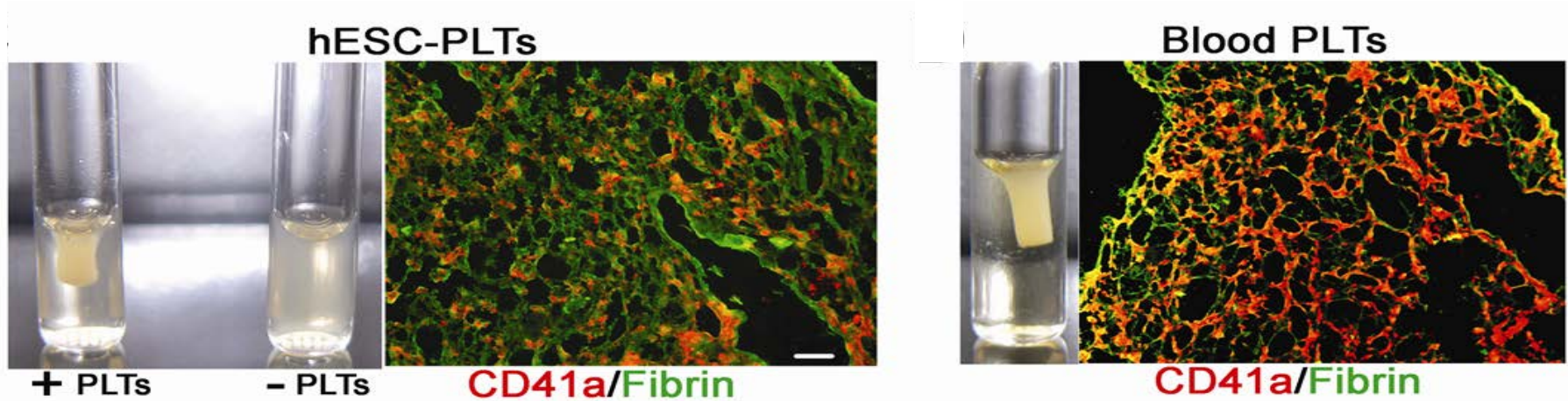


Human PSC-derived Platelets



The morphology and ultrastructure of normal human blood platelets and human iPS-derived platelets are equivalent, as demonstrated by ultrathin-section transmission electron microscopy.

# Participation in Clot Formation



hESC- and iPS-derived platelets participate in clot formation and retraction

# Second Generation Platelet Products

Engineered master stem cell bank for manufacture of megakaryocytes - resulting platelets can release therapeutic proteins upon activation (i.e., site of a wound, tumor, etc.)

- **$\alpha$ -granule signal sequence has been characterized**  
Can introduce gene into MK cells encoding recombinant fusion proteins which are packaged into  $\alpha$ -granules
- **Factor VIII** – treatment of hemophilia by localized delivery of FVIII at site of injury
- **Erythropoietin** - localized delivery accelerates fibrin-induced wound-healing response, such as in the treatment of diabetic ulcers, burns, etc.
- **Insulin-like growth factor 1 (IGF-1); Basic Fibroblast Growth Factor; etc.**

Culture media for megakaryocytes can include therapeutic agent - resulting platelets can provide local and sustained release of drug

- **Anti-cancer Agents**
- **Antithrombotic/Antirestenosis agents for use during angioplasty and thrombolysis procedures.**

# An Experienced and Dedicated Management Team

Edward Myles – Interim President, CFO and EVP of Corp Development

Dr. Matthew Vincent, Ph.D. – Dir., Business Development

Dr. Robert Lanza, MD – Chief Scientific Officer

Dr. Irina Klimanskaya, Ph.D. – Dir., Stem Cell Biology

Dr. Shi-Jiang (John) Lu, Ph.D. – Senior Director of Research

Eddy Anglade, M.D. – EVP, Clinical Development

Dr. Roger Gay, Ph.D. - Senior Director of Manufacturing

**Proven business leaders who can develop and implement corporate strategy and monetize assets to maximize shareholder value**

**World-renowned scientific thought leaders pushing the cutting edge of science to develop important therapies**

**Deep experience in clinical development programs for ophthalmology drug products from early through late-and post-marketing stages**

**GMP manufacturing to ensure the highest quality products are delivered to our patients**

# A World-Class Board of Directors

Michael Heffernan, Chairman	CEO – Collegium Pharmaceuticals
Robert S. Langer, Sc.D.	Institute Professor, MIT
Zohar Loshitzer	CEO – Presbia, Inc., & Principal in Orchard Capital
Greg Perry	EVP & CFO – Eleven Biotherapeutics
Alan C. Shapiro	Finance Professor and Chairman of the Department of Finance and Business Economics (retired) – University of Southern California



Thank you  
For more information, visit [www.advancedcell.com](http://www.advancedcell.com)

