

Exar Corporation Reports Fiscal 2008 Second Quarter Results

- Acquisition of Sipex Corporation Completed on August 25, 2007
- GAAP Net Loss of \$16.4 Million or \$0.39 per share
- Non-GAAP Net Income of \$2.0 million or \$0.05 per share

FREMONT, Calif., Oct. 31 /PRNewswire-FirstCall/ -- Exar Corporation (Nasdaq: EXAR), today reported financial results for its fiscal 2008 second quarter, ended September 30, 2007. The fiscal 2008 second quarter results include the results of Sipex Corporation from August 26, 2007 through September 30, 2007.

Net sales for the second quarter of fiscal 2008 were \$19.2 million, a 12% increase from net sales of \$17.1 million for the prior quarter and a 4% increase from net sales of \$18.5 million for the same period last year. Net sales for the second quarter of fiscal 2008 include \$2.9 million of sales attributable to Sipex and exclude approximately \$9.7 million of sales recognized by Sipex prior to its acquisition and \$5.9 million of shipments from Sipex's distributors after acquisition as purchase accounting precludes the Company from recognizing revenue on inventories held by Sipex's distributors as of the acquisition date. In addition, on August 26, 2007, the Company began recognizing revenue on shipments to its primary distributors on a sell-through basis. This resulted in the deferral of revenue on approximately \$2.1 million of shipments during the second quarter.

"We have made significant progress since our merger," stated Ralph Schmitt, president and chief executive officer. "Our employees are aggressively pursuing opportunities and are committed to delivering superior products and services to our customers. On a combined basis using historical revenue recognition accounting, revenue grew by 4% in the second quarter to \$36.9 million from \$35.5 million. In addition to the expected cost synergies, we are already realizing cross selling opportunities. We have also identified product solutions which we expect will further leverage our technologies and accelerate revenue expansion," commented Mr. Schmitt.

Generally Accepted Accounting Principles (GAAP) Results

The gross margin for the second quarter of fiscal 2008 was 54.7% as compared to 66.4% in the prior quarter and 68.8% for the same period last year. The second quarter fiscal 2008 operating loss was \$14.3 million, as compared to an operating loss of \$0.2 million for the prior quarter and operating income of \$46 thousand for the same period last year. The net loss for the fiscal quarter ended September 30, 2007 was \$16.4 million, or \$0.39 diluted loss per share, compared to net income of \$4.6 million, or \$0.13 diluted earnings

per share, in the previous quarter and net income of \$1.8 million, or \$0.05 diluted earnings per share, for the fiscal quarter ended September 30, 2006.

During the second quarter of fiscal 2008, the Company's cash, cash equivalents and marketable securities decreased by \$29.2 million to \$324.4 million primarily as a result of \$28.4 million used to repurchase approximately 2.1 million shares of the Company's common stock in the open market at an average price of \$13.35 per share.

Non-GAAP Results

On a non-GAAP basis, the gross margin for the second quarter of fiscal 2008 was 63.1% as compared to 68.0% in the prior quarter and 70.3% for the same period last year. The second quarter fiscal 2008 non-GAAP operating loss was \$1.4 million, as compared to non-GAAP operating income of \$0.8 million for the prior quarter and non-GAAP operating income of \$1.4 million for the same period last year. Non-GAAP net income for the fiscal quarter ended September 30, 2007 was \$2.0 million, or \$0.05 diluted earnings per share, as compared to non-GAAP net income of \$3.5 million, or \$0.10 diluted earnings per share, in the previous quarter, and non-GAAP net income of \$3.8 million, or \$0.10 diluted earnings per share, in the second quarter of fiscal 2007.

Quarterly Highlights

The Company has already made significant progress towards stated synergy targets with layoffs and restructuring that has generated a substantial headcount reduction. All organizational changes have been made and the corporate offices have been consolidated. Leveraging our integrated R&D capabilities has already shown results with our first joint project concentrating on digital power. This is being done in cooperation with the recently announced Toronto Design Center.

The Company launched its Powering Connectivity campaign building on its combined heritage of high-speed physical layer interface and analog power competencies. "We are committed to driving success by leveraging our unique combination of technologies to higher growth consumer applications while continuing to support infrastructure demand," stated Ed Lam, senior vice president, Product Lines. "We believe this strategy will enable us to grow more rapidly over the next few years."

Product Line Highlights

Interface

Our overall interface business was down in the quarter while market demand increased. The UART sub-segment had strong growth as the Company continued to gain market share; especially in high growth GPS and mobile platform applications that require low power and high-speed interconnect. While transceiver sub-segment demand showed improvement we were unable to meet demand due to manufacturing constraints. We believe this fab related issue has been resolved for products needed in fiscal third quarter of 2008.

Power

Our power business was up substantially in the fiscal period as many products began volume production. We continued to execute and drove a significant amount of new product introductions in the quarter. In the lighting sub-segment the products included the SP7120-22 LED driver family that leverages a very small 3mm x 3mm footprint minimizing board space and simplifying design projects by eliminating unnecessary external components. In the DC to DC sub-segment, the Company introduced the SP619 current limit switch, which offers greater system reliability and longer battery life for portable applications. Also, the Company released the SP6260 highly specialized Linear Drop Out (LDO) targeting applications such as mobile phones and portable instrumentation.

Communications

The Company saw growth in its networking sub-segment based on a few key designs at Alcatel/Lucent and Ericsson. Our transmission business was down in the quarter due to a decrease in overall market demand. In the quarter Exar added a highly integrated 16-channel feature-rich Line Interface Unit (LIU), the XRT83VSH316, to its already extensive T/E solutions portfolio. This product is optimized for high-density applications where board space is a premium and offers a space reduction of up to 40% in such applications as multi-service provisioning platforms, routers, optical, and wireless transport equipment.

The Company also improved its networking product portfolio by entering the Ethernet Media Access Control (MAC) market with its release of the XRT95L524. This 24-port Ethernet MAC is the first in a series of Ethernet MAC devices offering intelligent Quality of Service (QoS) and innovative traffic management features for metro access service cards, enterprise core switches, and metro Ethernet boxes. Supporting 24 ports, the XRT95L524 can replace competitors' multi-chip approaches, while delivering reduced costs and more design flexibility.

In its drive to be a system level provider, the Company announced the Orion (TM) platform to help customers develop complex communications systems. This platform uses products across each of our product lines: Communications, Interface and Power. The modular reference design platform can support up to 84 T1's aggregated over Sonet/SDH.

Regulatory Compliance/Current Business Outlook

The Company's statements about its future financial performance are based on current information and expectations and the Company undertakes no duty to update such statements. These statements are forward-looking and actual results could differ materially due to various risks and uncertainties, some of which are described herein. The Company will not provide any further guidance or updates on its performance during the quarter unless it does so in a news release, such as this one, or in such other manner that is compliant with Regulation FD and Regulation G, as the case may be, and other applicable laws, rules and regulations.

Generally Accepted Accounting Principles

The Company reports its financial results in accordance with GAAP. Additionally, the Company from time to time supplements reported GAAP financials with non-GAAP measures which are included in related press releases and reports furnished to the SEC,

copies of which are available at the Company's website: http://www.exar.com or the SEC's website at: http://www.sec.gov. For the period presented, we are disclosing non-GAAP gross margins, non-GAAP research and development expenses, non-GAAP selling, general and administrative expenses, non-GAAP operating expenses, non-GAAP operating income (loss), non-GAAP net income, and non-GAAP diluted earnings per share, which are adjusted to exclude from our GAAP results all stock-based compensation expense, amortization of acquired intangible assets, for value adjustment of acquired inventories, merger-related costs, in-process research and development, separation cost of an executive officer, other than temporary loss on long-term investments, income tax effects, charge to establish deferred tax asset valuation allowance and an income tax benefit from the closure of federal tax audit. These non-GAAP measures are presented in part to enhance the understanding of the Company's historical financial performance and comparability between reporting periods. The Company believes the non- GAAP presentation, when shown in conjunction with the corresponding GAAP measures, provide relevant and useful information to analysts, investors, management and other interested parties following the semiconductor industry. For its internal purposes, the Company uses the foregoing non-GAAP measures to evaluate performance across reporting periods, determine certain employee benefits as well as plan for and forecast the Company's future periods. These non-GAAP measures are not in accordance with, or an alternative for measures prepared in accordance with GAAP, and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. These measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures.

Earnings Conference Call

The Company invites investors, financial analysts, and the general public to listen to its conference call discussing the Company's financial results for the second quarter of fiscal 2008, today, Wednesday, October 31, 2007 at 4:30 p.m. EDT/1:30 p.m. PDT. To access the conference call, please dial (800) 230-1085 by 4:20 p.m. EDT/1:20 p.m. PDT and use conference ID number 891631. In addition, a live webcast will also be available. To access the webcast, please go to the Exar Investors' Homepage at: http://www.exar.com. A replay of the call will be available starting at 8:00 p.m. EDT/5:00 p.m. PDT this afternoon until 2:59 a.m. EST on November 8, 2007 and 11:59 p.m. PST on November 7, 2007. To access the replay, please dial (800) 475-6701 and use conference ID number 891631.

Safe Harbor Statement

The Company's statements about its future financial performance, anticipated results in connection with the merger with Sipex Corporation, changes in gross margins and revenues, uncertain timing of expense reductions or synergies associated with corporate restructuring, internal initiatives, distribution and OEM trends, among others, are forward-looking statements that involve risks and uncertainties. These risks and uncertainties include global economic, industry and market conditions, such as customer and distributor relationships; limited visibility associated with customer demand for the Company's

products; the possible loss of, or decrease in orders from, an important customer; adjustments in interest rates and cash balances; vendor capacity or throughput constraints; possible disruption in commercial activities as a consequence of terrorist activity, natural disasters, armed conflict or health issues; successful development, market acceptance and demand for the Company's products, including those for which the Company has achieved design wins; competitive factors, such as pricing or competing solutions; customer ordering patterns; accounting considerations related to option expensing or merger related issues; the level of inventories maintained at the Company's OEMs and distributors; and the Company's successful execution of internal performance plans, as well as the other risks detailed from time to time in the Company's SEC reports, including the Annual Report on Form 10-K for the year ended March 31, 2007 and quarterly report on Form 10-Q for the quarter ended June 30, 2007, as well as those risks set forth in Sipex Corporation's Annual Report on Form 10-K for the year ended December 31, 2007 and its quarterly report on Form 10-Q for the quarter ended June 30, 2007

About Exar

Exar Corporation is Powering Connectivity by delivering highly differentiated silicon solutions empowering products to connect. With distinctive knowledge in analog and digital technologies, Exar enables a wide array of applications such as portable devices, home media gateways, communications systems, and industrial automation equipment. Exar has locations worldwide providing real-time system-level support to drive rapid product innovation. For more information about Exar visit: http://www.exar.com.

EXAR CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED SEPTEMBER JUNE SEPTEMBER SEPTEMBER 30, 30, 30, 30, 2007 2007 2006 2007 2006

Net sales \$14,169 \$13,361 \$14,840 \$27,530 \$29,018 Net sales, related party 5,004 3,740 3,663 8,744 7,716 Total net sales 19,173 17,101 18,503 36,274 36,734

Cost of sales:

Cost of sales 5,867 4,462 4,500 10,175 8,723

Cost of sales, related

party 1,323 1,042 1,030 2,365 2,039

Amortization of purchased

intangible assets 1,499 240 240 1,893 480
Total cost of sales 8,689 5,744 5,770 14,433 11,242

Gross profit 10,484 11,357 12,733 21,841 25,492

Operating expenses:

Research and development 7,452 6,058 6,677 13,511 13,291

In-process research and

development 8,800 - - 8,800

Selling, general and

administrative 8,503 5,531 6,010 14,033 12,743 Total operating expenses 24,755 11,589 12,687 36,344 26,034 Income (loss) from

operations (14,271) (232)46 (14,503) (542)

Other income, net:

Interest income and

4,467 4,497 4,229 other, net 8,964 7,942

Other than temporary loss

on long-term investments (449) (957)(449) (957)

Total interest and

other income, net 4,018 4,497 3,272 8,515 6,985

Income (loss) before income

(10,253) 4,265 3,318 (5,988) 6,443 taxes

Provision (benefit) for

income taxes 6,157 (346) 1,539 5,811 2,659

\$(16,410) \$4,611 \$1,779 \$(11,799) \$3,784 Net income (loss)

Earnings (loss) per share:

Basic earnings (loss) per

share \$(0.39) \$0.13 \$0.05 \$(0.30) \$0.10

Diluted earnings (loss)

per share \$(0.39) \$0.13 \$0.05 \$(0.30) \$0.10

Shares used in the computation of earnings

per share:

Basic 41,796 35,998 36,315 38,843 36,061

Diluted 41,796 36,134 36,506 38,843 36,381

EXAR CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands)

(Unaudited)

SEPTEMBER 30, MARCH 31, 2007 2007

ASSETS

Current assets:

Cash and cash equivalents \$99,637 \$119,809 Short-term marketable securities 224,725 236,270 Accounts receivable (net of allowance of \$1,030 and \$322) 9.655 4,028 Accounts receivable, related party (net of allowance of \$1,538 and \$816) 3,520 338 Inventories 15,459 4,779

Interest receivable and prepaid

8,509 expenses 5,262 3,509 809 Deferred income taxes, net Total current assets 365,014 371,295

Property, plant and equipment, net 43,391 25,404 Goodwill 176,517 5,190 Intangible assets, net 64,185 5,451 Other non-current assets 3,067 562 Long-term investments 2,505 2,670 Deferred income taxes, net 10,602 Total assets \$654,679 \$421,174

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts Payable \$7,433 \$2,139 Accrued compensation and related benefits 6,924 3,418 Deferred income, related party 3,915 Deferred income other 1.281 Accrued sales commission 1.096 702 Other accrued expenses 6,446 2,448

Income tax payable - 5,520
Total current liabilities 27,095 14,227

Long-term lease financing obligations 13,160 - Other long-term obligations 4,685 191

Total liabilities 44,940 14,418

Total stockholders' equity

Preferred stock, \$.0001 par value;

2,250,000 shares authorized; no

shares outstanding

Common stock, \$.0001 par value;

100,000,000 shares authorized;

50,435,541 and 35,154,815 shares

issued and outstanding at

September 30, 2007 and March 31, 2007,

respectively (net of treasury shares) 5 4 Additional paid-in capital 697,695 451,084 Accumulated other comprehensive gain 372 76

Retained Earnings 86,600 98,164

Treasury stock at cost, 11,442,765

and 9,015,257 shares at

September 30, 2007 and March 31,

2007, respectively (174,933) (142,572) Total stockholders' equity 609,739 406,756

Total liabilities and stockholders'

equity \$654,679 \$421,174

EXAR CORPORATION AND SUBSIDIARIES SUPPLEMENTAL RECONCILIATION OF GAAP TO NON-GAAP RESULTS (In thousands, except per share amounts) (Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED SEPTEMBER JUNE SEPTEMBER SEPTEMBER 30, 30, 30, 30, 2007 2007 2006 2007 2006

GAAP gross margin 54.7% 66.4% 68.8% 60.2% 69.4%

Stock-based compensation 0.6% 0.2%0.2% 0.4% 0.1% Amortization of acquired intangible assets 6.0% 1.4% 3.9% 1.3% 1.3% Fair value adjustment of acquired inventories 1.8% 0.9% Merger-related costs 0.1% 68.0% 65.4% Non-GAAP gross margin 63.1% 70.3% GAAP research and development expenses \$7,452 \$6,058 \$6,677 \$13,511 \$13,291 Stock-based compensation 324 224 352 548 678 Merger-related costs 253 253 Non-GAAP research and development expenses \$6,875 \$5,834 \$6,325 \$12,710 \$12,613 GAAP selling, general and administrative \$8,503 \$5,531 \$6,010 \$14,033 \$12,743 expenses Stock-based compensation 938 509 782 1,447 1,497 Amortization of acquired intangible assets 196 196 Merger-related costs 766 766 Separation costs of executive officer 664 Non-GAAP selling, general and administrative expenses \$6,603 \$5,022 \$5,228 \$11,624 \$10,582 GAAP operating expenses \$24,755 \$11,589 \$12,687 \$36,344 \$26,034 Stock-based compensation 1,262 733 1,134 1,995 2,175 Amortization of acquired intangible assets 196 196 In-process research and development 8,800 8,800 Merger-related costs 1,019 1,019 Separation costs of executive officer 664 Non-GAAP operating expenses \$13,478 \$10,856 \$11,553 \$24,334 \$23,195 **GAAP** operating income (loss) \$(14,271) \$(232) \$46 \$(14,503) \$(542) Stock-based 1,368 compensation 761 1,163 2,129 2,229 Amortization of acquired 1,594 intangible assets 1,354 240 240 480 Fair value adjustment of acquired inventories 341 341 In-process research and development 8,800 8,800 Merger-related costs 1,035 1,019 Separation costs of executive officer 664 Non-GAAP operating \$(1,373) \$769 \$1,449 income (loss) \$(620) \$2,831

GAAP net income (loss) \$(16,410) \$4,611 \$1,779 \$(11,799) \$3,784 Stock-based

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compensation
                      1,368
                              761
                                    1,163
                                            2,129
                                                    2,229
 Amortization of acquired
 intangible assets
                     1,354
                              240
                                     240
                                           1,594
                                                    480
 Fair value adjustment of
 acquired inventories
                                           341
                        341
 In-process research
                                          8,800
 and development
                       8,800
 Merger-related costs
                                          1,035
                       1,035
 Separation costs of
 executive officer
                                             664
 Other than temporary
 loss on long-term
 investments
                      449
                                  957
                                          449
                                                 957
 Income tax effects
                      (3,169) (253) (383) (3,422) (751)
 Charge to establish
 deferred tax asset
 valuation allowance
                       8,323
                                          8.323
 Income tax benefit
 from the closure of
 federal tax audit
                      (81) (1,852)
                                         (1,933)
                                   _
Non-GAAP net income
                          $2,010 $3,507 $3,756 $5,517 $7,363
GAAP diluted earnings
(loss) per share
                    $(0.39) $0.13 $0.05 $(0.30) $0.10
 Stock-based compensation 0.03 0.02
                                         0.03
                                                 0.05
 Amortization of acquired
 intangible assets
                      0.03
                            0.01
                                    0.01
                                           0.04
                                                  0.01
 Fair value adjustment of
 acquired inventories
                       0.01
                                          0.01
 In-process research
 and development
                       0.21
                                          0.22
 Merger-related costs
                        0.02
                                          0.03
 Separation costs of
 executive officer
                                            0.02
 Other than temporary
 loss on long-term
 investments
                                 0.03
                                         0.01 0.03
                      (0.07) (0.01) (0.01) (0.09) (0.02)
 Income tax effects
 Charge to establish
 deferred tax asset
 valuation allowance
                        0.19
                                          0.21
 Income tax benefit
 from the closure of
 federal tax audit
                          (0.05)
                                        (0.05)
Non-GAAP diluted
earnings per share
                      $0.05 $0.10 $0.10
                                             $0.14 $0.20
Shares used in diluted
earnings (loss) per
                      41,796 36,134 36,506 38,843 36,381
share --- GAAP
 The effect of dilutive
 potential common shares
 due to reporting
 Non-GAAP net income
                            626
                                              582
 The effect of removing
 stock-based compensation
 expense under SFAS 123-R
 for Non-GAAP presentation
 purpose
                    350
                            13
                                         394
                                  (61)
                                               (143)
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Shares used in diluted earnings per share ---

Non-GAAP 42,772 36,147 36,445 39,819 36,238

Note: certain amounts may not total due to rounding

SOURCE Exar Corporation