

Exar Corporation Reports Fiscal 2009 Second Quarter Results

FREMONT, Calif., Oct. 30 /PRNewswire-FirstCall/ -- Exar Corporation (Nasdaq: EXAR), today reported financial results for its fiscal 2009 second quarter ended September 28, 2008.

Net sales for the second quarter of fiscal 2009 were \$32.7 million compared to net sales of \$32.2 million for the first quarter of fiscal 2009 and \$19.2 million for the second quarter of fiscal 2008.

On a GAAP basis, the gross margin for the second quarter of fiscal 2009 was 45.8% compared to 44.9% for the prior quarter and 54.7% in the second quarter of fiscal 2008. On a non-GAAP basis, the gross margin for the second quarter of fiscal 2009 was 49.3% compared to 48.8% for the prior quarter and 63.1% in the second quarter of fiscal 2008.

The GAAP net loss for the second quarter of fiscal 2009 was \$2.2 million, or \$0.05 net loss per share, compared to a net loss of \$2.5 million, or \$0.06 net loss per share in the prior quarter, and a net loss of \$16.4 million, or \$0.39 net loss per share, for the second quarter of fiscal 2008. On a non-GAAP basis, net income was \$1.9 million, or \$0.04 diluted earnings per share, for the second quarter of fiscal 2009, compared to net income of \$0.6 million, or \$0.01 diluted earnings per share, in the previous quarter, and net income of \$2.0 million, or \$0.05 diluted earnings per share, in the second quarter of fiscal 2008.

During the second quarter of fiscal 2009, the Company's cash, cash equivalents and short-term marketable securities increased by \$2.2 million to \$260.8 million.

"We had a solid quarter with continued improvements in gross margin and operating expenses. We are making good progress in business efficiency across the board with a special focus in product development," said Pete Rodriguez, the Company's president and chief executive officer. "Design wins were up in the quarter with initial design wins for storage and wireless UART products beginning to ramp. We have further strengthened our organization with key engineering and management additions to linear and digital power marketing. In light of the market turmoil, we will manage our discretionary spending particularly carefully, while continuing to invest in innovative solutions."

Business Outlook

For the third quarter of fiscal 2009 ending December 28, 2008, the Company projects that net sales will be between \$29.0 million and \$32.0 million. The gross margin is expected to be between 42% and 44% on a GAAP basis and between 46% and 48% on a non-GAAP basis. Operating expenses are expected to be between \$18.3 million and \$18.8 million on a GAAP basis and between \$16.3 million and \$16.8 million on a non-GAAP basis.

The Company's statements about its future financial performance or operating plans are based on current information and expectations and the Company undertakes no duty to update such statements. These statements are forward-looking and actual results could differ materially due to various risks and uncertainties, some of which are described herein.

Results Conference Call

The Company invites investors, financial analysts, and the general public to listen to its conference call discussing the Company's financial results for the second quarter of fiscal 2009, today, Thursday, October 30, 2008 at 1:30 p.m. PDT/4:30 p.m. EDT. To access the conference call, please dial (800) 230-1092 by 1:20 p.m. PDT/4:20 p.m. EDT and use conference ID number 965545. In addition, a live webcast will also be available.

To access the webcast, please go to the Company's Investor Relations Homepage at: http://www.exar.com. A replay of the call will be available starting at 5:00 p.m. PDT/8:00 p.m. EDT this afternoon until 11:59 p.m. PDT on November 6, 2008/2:59 a.m. EDT on November 7, 2008. To access the replay, please dial (800) 475-6701 and use conference ID number 965545.

Product Line Highlights

Interface

Exar Adds High Performance (15Mbps), Low Voltage & Power (1.62V) Octal UART Device Family http://www.exar.com/Common/Content/News.aspx?id=3862

Communications

Exar Adds Next Generation Single-Channel T1/E1/J1 BITS Framer and Line Interface Unit (LIU) Combo to Industry's Most Extensive T/E Portfolio http://www.exar.com/Common/Content/News.aspx?id=3866

Exar Adds SONET/SDH Clock and Data Recovery (CDR) OC-3/OC-12 Solution http://www.exar.com/Common/Content/News.aspx?id=3882

Safe Harbor Statement

The Company's statements about its future financial performance, anticipated benefits in connection with the acquisition of Sipex Corporation, changes in gross margins, revenues and operating expenses, internal initiatives, distribution and OEM trends, supply chain issues among others, are forward-looking statements that involve risks and uncertainties. These risks and uncertainties include global financial volatility, economic recession, industry and market conditions, such as customer and distributor relationships; limited visibility associated with customer or distributor demand for the Company's products; the possible loss of, or decrease in orders from, an important customer; adjustments in interest rates and cash balances; vendor capacity, quality or throughput constraints; possible disruption in commercial activities as a consequence of terrorist activity, natural disasters, armed conflict or health issues; successful development, market acceptance

and demand for the Company's products, including those for which the Company has achieved design wins; competitive factors, such as pricing or competing solutions; customer ordering patterns; accounting considerations related to impairment analyses or merger related issues; the level of inventories maintained at the Company's OEMs and distributors; and the Company's successful execution of internal performance plans, as well as the other risks detailed from time to time in the Company's SEC reports, including the Annual Report on Form 10-K for the year ended March 30, 2008 and Quarterly Report on Form 10-Q for the three months ended June 29, 2008.

Generally Accepted Accounting Principles

The Company reports its financial results in accordance with GAAP. Additionally, the Company supplements reported GAAP financials with non-GAAP measures which are included in related press releases and reports furnished to the SEC, copies of which are available at the Company's website: http://www.exar.com or the SEC's website at: http://www.sec.gov. For the periods presented, we are disclosing non-GAAP gross margin, non-GAAP research and development expenses, non-GAAP selling, general and administrative expenses, non-GAAP operating expenses, non-GAAP operating loss, non-GAAP net income, and non-GAAP diluted earnings per share, which are adjusted to exclude from our GAAP results all stock-based compensation expense, amortization of acquired intangible assets, fair value adjustment of acquired inventories, acquired inprocess research and development expenses, merger- related costs, impairment charges on investments, net of realized gains, income tax effects, a charge to establish deferred tax asset valuation allowance, and an income tax benefit from the closure of federal tax audit. These non-GAAP measures are presented in part to enhance the understanding of the Company's historical financial performance and comparability between reporting periods. The Company believes the non-GAAP presentation, when shown in conjunction with the corresponding GAAP measures, provide relevant and useful information to analysts, investors, management and other interested parties following the semiconductor industry. For its internal purposes, the Company uses the foregoing non-GAAP measures to evaluate performance across reporting periods, determine certain employee benefits as well as plan for and forecast the Company's future periods. These non-GAAP measures are not in accordance with, or an alternative for measures prepared in accordance with GAAP, and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. These measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures.

About Exar

Exar Corporation is Powering Connectivity by delivering highly differentiated silicon solutions empowering products to connect. With distinctive knowledge in analog and digital technologies, Exar enables a wide array of applications such as portable devices, home media gateways, communications systems, and industrial automation equipment. Exar has locations worldwide providing real-time system-level support to drive rapid

product innovation. For more information about Exar visit: http://www.exar.com.

EXAR CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts)
(Unaudited)

SEPTEMBER 28, MARCH 30,

2008 2008

ASSETS

Current assets:

Cash and cash equivalents \$58,377 \$122,016 Short-term marketable securities 202,375 146,844

Accounts receivable (net of

allowances of \$777 and \$714) 10,375 9,943

Accounts receivable, related party

(net of allowances of \$882 and \$1,421) 2,371 3,712

Inventories 15,426 14,201

Interest receivable and prepaid

 expenses
 3,222
 3,889

 Deferred income taxes, net
 466
 507

 Total current assets
 292,612
 301,112

Property, plant and equipment, net 43,826 46,130

 Goodwill
 47,208 47,626

 Intangible assets, net
 22,887 26,019

 Other non-current assets
 2,581 3,333

 Total assets
 \$409,114 \$424,220

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts payable \$8,379 \$8,801

Accrued compensation and related

benefits 6,000 5,744

Deferred income and allowances on

sales to distributors 3,583 3,253

Deferred income and allowances on

sales to distributors, related party 8,817 9,118
Other accrued expenses 8,577 8,136
Total current liabilities 35,356 35,052
Long-term lease financing obligations 15,581 16,379

Other non-current obligations 1,648 1,712

Total liabilities 52,585 53,143

Total stockholders' equity

Preferred stock, \$.0001 par value; 2,250,000 shares authorized; no shares outstanding

Common stock, \$.0001 par value; 100,000,000 shares authorized;

42,847,218 and 43,928,762 shares

issued and outstanding at September 28, 2008 and

March 30, 2008, respectively (net

of treasury shares) 4

Additional paid-in capital 707,237 702,218

Accumulated other comprehensive

income (loss) (134) 1,873

Treasury stock at cost, 19,835,425

and 18,288,021 shares at

September 28, 2008 and

March 30, 2008, respectively (248,450) (235,538) Accumulated deficit (102,128) (97,480)

Total stockholders' equity 356,529 371,077

Total liabilities and stockholders'

equity \$409,114 \$424,220

EXAR CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)
(Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED SEPTEMBER JUNE SEPTEMBER SEPTEMBER SEPTEMBER

28, 29, 30, 28, 30, 2008 2008 2007 2008 2007

Net sales \$21,581 \$20,171 \$15,479 \$41,752 \$28,878

Net sales, related party 11,167 12,040 3,694 23,207 7,396

Total net sales 32,748 32,211 19,173 64,959 36,274

Cost of sales:

Cost of sales 11,579 10,939 5,748 22,518 10,211

Cost of sales, related

party 5,208 5,847 1,442 11,055 2,483

Amortization of purchased

intangible assets 956 955 1,499 1,911 1,739 Total cost of sales 17,743 17,741 8,689 35,484 14,433

Gross profit 15,005 14,470 10,484 29,475 21,841

Operating expenses:

Research and development 8,133 8,092 7,452 16,225 13,511

Acquired in-process

research and development - - 8,800 - 8,800

Selling, general and

administrative 9,746 11,301 8,503 21,047 14,033 Total operating expenses 17,879 19,393 24,755 37,272 36,344

Loss from operations (2,874) (4,923) (14,271) (7,797) (14,503)

Other income, net:

Interest income and

other, net 2,508 2,452 4,588 4,960 9,064

Interest expense (330) (331) (152) (661) (152)

Impairment charges on investments, net of

realized gains (1,427) 218 (418) (1,209) (397)

Total other income and

expense, net 751 2,339 4,018 3,090 8,515

Loss before income taxes (2,123) (2,584) (10,253) (4,707) (5,988)

Provision (benefit) for

income taxes 64 (123) 6,157 (59) 5,811

Net loss \$(2,187) \$(2,461) \$(16,410) \$(4,648) \$(11,799)

Loss per share:

Basic loss per share \$(0.05) \$(0.06) \$(0.39) \$(0.11) \$(0.30)

Diluted loss per share (0.05) (0.06) (0.39) (0.11) (0.30)

Shares used in the computation of loss per share:

Basic 42,735 42,973 41,796 42,854 38,843

Diluted 42,735 42,973 41,796 42,854 38,843

Note: Certain amounts previously reported above have been reclassified to conform to the current periods' presentation.

EXAR CORPORATION AND SUBSIDIARIES SUPPLEMENTAL RECONCILIATION OF GAAP TO NON-GAAP RESULTS (In thousands, except per share amounts) (Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED SEPTEMBER JUNE SEPTEMBER SEPTEMBER SEPTEMBER 28, 29, 30, 28, 30, 2008 2008 2007 2008 2007

GAAP gross margin 45.8% 44.9% 54.7% 45.4% 60.2% Stock-based compensation 0.5% 0.6% 0.6% 0.6% 0.4% Amortization of acquired 2.9% intangible assets 3.0% 6.0% 2.9% 3.9% Fair value adjustment of

acquired inventories - - 1.8% - 0.9% Merger-related costs - 0.4% - 0.2% -

Non-GAAP gross margin 49.3% 48.8% 63.1% 49.1% 65.4%

GAAP research and

development expenses \$8,133 \$8,092 \$7,452 \$16,225 \$13,511 Stock-based compensation 481 358 324 839 548

Amortization of acquired

intangible assets 263 263 - 526 - Merger-related costs - 253 - 253

Non-GAAP research and

development expenses \$7,389 \$7,471 \$6,875 \$14,860 \$12,710

GAAP selling, general and

administrative expenses \$9,746 \$11,301 \$8,503 \$21,047 \$14,033 Stock-based compensation 435 809 938 1,244 1,447

Amortization of acquired

intangible assets 162 162 196 324 196 Merger-related costs - 541 766 541 766

Non-GAAP selling, general

and administrative

expenses \$9,149 \$9,789 \$6,603 \$18,938 \$11,624

GAAP operating expenses \$17,879 \$19,393 \$24,755 \$37,272 \$36,344 Stock-based compensation 916 1,167 1,262 2,083 1,995

```
Amortization of acquired
 intangible assets
                        425
                               425
                                      196
                                             850
                                                     196
 Acquired in-process
 research and development
                                       8,800
                                                    8,800
 Merger-related costs
                                      1.019
                               541
                                              541
                                                     1.019
 Non-GAAP operating
                    $16,538 $17,260 $13,478 $33,798 $24,334
 expenses
GAAP operating loss
                         $(2,874) $(4,923) $(14,271) $(7,797) $(14,503)
 Stock-based compensation 1,090 1,359 1,368 2,449 2,129
 Amortization of acquired
 intangible assets
                       1,380 1,380
                                     1,354 2,760 1,594
 Fair value adjustment of
 acquired inventories
                                     341
                                                  341
 Acquired in-process
 research and development
                                      8,800
                                                    8,800
 Merger-related costs
                               656 1,035
                                              656
                                                     1,035
Non-GAAP operating loss
                             $(404) $(1,528) $(1,373) $(1,932) $(604)
GAAP net loss
                      $(2,187) $(2,461) $(16,410) $(4,648) $(11,799)
 Stock-based compensation 1,090 1,359 1,368 2,449 2,129
 Amortization of acquired
 intangible assets
                       1,380 1,380
                                     1,354 2,760 1,594
 Fair value adjustment of
 acquired inventories
                                     341
                                                  341
 Acquired in-process
                                       8,800
 research and development
                                                    8,800
 Merger-related costs
                                      1,035
                                                     1,035
                               656
                                              656
 Impairment charges on
 investments, net of
 realized gains
                      1,427
                              (218)
                                       418 1,209
                                                      397
 Income tax effects
                         142
                               (161) (3,169)
                                               (19) (3,422)
 Charge to establish
 deferred tax asset
 valuation allowance
                                    8,323
                                                  8,323
 Income tax benefit from
 the closure of federal
 tax audit
                                (81)
                                        -(1,933)
                                   $555 $1,979 $2,407 $5,465
Non-GAAP net income
                            $1,852
GAAP loss per share
                         $(0.05) $(0.06) $(0.39) $(0.11) $(0.30)
 Stock-based compensation
                            0.03 0.03
                                           0.03
                                                  0.06
                                                          0.05
 Amortization of acquired
 intangible assets
                       0.03
                              0.03
                                      0.03
                                             0.06
                                                    0.04
 Fair value adjustment of
 acquired inventories
                                    0.01
                                                 0.01
 Acquired in-process
 research and development
                                       0.21
                                                     0.22
 Merger-related costs
                               0.02
                                      0.02
                                             0.02
                                                     0.03
 Impairment charges on
 investments, net of
 realized gains
                      0.03 (0.01)
                                     0.01
                                            0.03
                                                    0.01
 Income tax effects
                                   (0.07)
                                                 (0.09)
 Charge to establish
 deferred tax asset
                                     0.19
 valuation allowance
                                                  0.21
 Income tax benefit from
 the closure of federal
 tax audit
                                           (0.05)
Non-GAAP diluted earnings
```

per share \$0.04 \$0.01 \$0.05 \$0.06 \$0.14 Shares used in loss per share -- GAAP 42,735 42,973 41,796 42,854 38,843 The effect of dilutive potential common shares due to reporting Non-GAAP net income 260 626 239 582 The effect of removing stock-based compensation expense under SFAS 123R for Non-GAAP presentation (81) 350 (99)394 purpose (130)Shares used in diluted earnings per share --Non-GAAP 42,851 43,152 42,772 42,994 39,819

Notes: Certain amounts may not total due to rounding.

Certain amounts previously reported above have been reclassified to conform to the current periods' presentation.

SOURCE Exar Corporation