

Exar Corporation Reports Fiscal 2010 Second Quarter Results

FREMONT, Calif., Oct. 29 /PRNewswire-FirstCall/ -- Exar Corporation (Nasdaq: EXAR), today reported financial results for its fiscal 2010 second quarter ended September 27, 2009.

Net sales for the second quarter of fiscal 2010 were \$31.6 million compared to net sales of \$30.9 million for the prior quarter and \$32.7 million for the second quarter of fiscal 2009.

The GAAP gross margin for the second quarter of fiscal 2010 was 44.6% compared to 41.6% for the prior quarter and 45.8% for the second quarter of fiscal 2009.

On a non-GAAP basis, the gross margin for the second quarter of fiscal 2010 was 51.5% compared to 52.1% for the prior quarter and 49.3% for the second quarter of fiscal 2009.

The GAAP net loss for the second quarter of fiscal 2010 was \$8.2 million, or a net loss per share of \$0.19, compared to a net loss of \$12.9 million, or a net loss per share of \$0.30, in the prior quarter, and a net loss of \$2.2 million, or a net loss per share of \$0.05, for the second quarter of fiscal 2009. These results include acquisition-related costs of \$0.8 million in the second quarter of fiscal 2010 as compared to \$4.5 million in the prior quarter.

On a non-GAAP basis, the net loss was \$2.7 million, or a net loss per share of \$0.06, for the second quarter of fiscal 2010, compared to a net loss of \$3.1 million, or a net loss per share of \$0.07, in the prior quarter, and net income of \$1.9 million, or net earnings per share of \$0.04, for the second quarter of fiscal 2009.

The Company ended the second quarter of fiscal 2010 with cash, cash equivalents and short-term marketable securities of \$221.4 million.

"We saw sequential double-digit percentage revenue improvement in all product lines, except in our communications portfolio where we experienced a significant reduction due to two products. As a result, our quarter-to-quarter revenue growth was limited to less than five percent," said Pete Rodriguez, the Company's president and chief executive officer. "We have successfully integrated Hifn and Galazar and are on track to release new products and exceed cost synergy targets. During the quarter we introduced two devices at the Digital Power Forum and a new deduplication solution for enterprise storage applications. These products have had excellent customer response and we believe will start generating revenue in the current quarter."

Business Outlook

For the third quarter of fiscal 2010, the Company expects that net sales will be between

\$32.0 million and \$34.0 million, non-GAAP gross margin will be between 51% and 53% and non-GAAP operating expenses will be between \$19.5 million and \$20.5 million.

The Company's statements about its future financial performance or operating plans are based on current information and expectations and the Company undertakes no duty to update such statements. These statements are forward-looking and actual results could differ materially due to various risks and uncertainties, some of which are described herein.

Results Conference Call

The Company invites investors, financial analysts, and the general public to listen to its conference call discussing the Company's financial results for the second quarter of fiscal 2010, today, Thursday, October 29, 2009 at 1:30 p.m. PDT. To access the conference call, please dial (800) 230-1085 by 1:20 p.m. PDT and use conference ID number 119167.

In addition, a live webcast will also be available. To access the webcast, please go to the Company's Investor Relations Homepage at: http://www.exar.com/news/investornews.aspx.

A taped replay of the conference call will be available starting at 3:00 p.m. PDT the day of the call until 11:59 p.m. PST on November 5, 2009. To access the replay, please dial (800) 475-6701 and use conference ID number 119167.

Product Line Highlights

Power Management

Exar Redefines Digital Power Market -- Introduces PowerXR Family High-Performance System Solutions

http://www.exar.com/Common/Content/News.aspx?id=5548

Hifn Technology Solutions

Exar Expands Product Portfolio for Enterprise Storage Applications

http://www.exar.com/Common/Content/News.aspx?id=5554

Safe Harbor Statement

The Company's statements about its future financial performance, changes in gross margins, net sales and operating expenses, resource allocation and its impact on future performance and product development initiatives, design win conversion, distribution and OEM trends, supply chain issues among others, are forward-looking statements that involve risks and uncertainties. These risks and uncertainties include global financial volatility, economic recession, and industry and market conditions, such as customer and distributor relationships; limited visibility associated with customer or distributor demand for the Company's products; the possible loss of, or decrease in orders from, an important customer; adjustments in interest rates and cash balances; vendor capacity, quality or

throughput constraints; successful integration of acquired businesses; possible disruption in commercial activities as a consequence of terrorist activity, natural disasters, armed conflict or health issues; successful development, market acceptance and demand for the Company's products, including those for which the Company has achieved design wins; competitive factors, such as pricing or competing solutions; customer ordering patterns; accounting considerations related to impairment analyses or acquisition related issues; the level of inventories maintained at the Company's OEMs and distributors; and the Company's successful execution of internal performance plans, as well as the other risks detailed from time to time in the Company's SEC reports, including the Annual Report on Form 10-K for the year ended March 29, 2009 and the Quarterly Report on Form 10-Q for the period ended June 28, 2009.

Generally Accepted Accounting Principles

The Company reports its financial results in accordance with GAAP. Additionally, the Company supplements reported GAAP financials with non-GAAP measures which are included in related press releases and reports furnished to the SEC, copies of which are available at the Company's website: http://www.exar.com or the SEC's website at: http://www.sec.gov. For the periods presented, we are disclosing non-GAAP gross margin. non-GAAP research and development expenses, non-GAAP selling, general and administrative expenses, non-GAAP operating expenses, non-GAAP operating loss, non-GAAP net income (loss), and non-GAAP diluted earnings (loss) per share, which are adjusted to exclude from our GAAP results all stock-based compensation expense, amortization of acquired intangible assets, fair value adjustment of acquired inventories, acquisition-related costs, separation costs of executive officers, impairment charges on investments, and income tax effects. These non-GAAP measures are presented in part to enhance the understanding of the Company's historical financial performance and comparability between reporting periods. The Company believes the non-GAAP presentation, when shown in conjunction with the corresponding GAAP measures, provide relevant and useful information to analysts, investors, management and other interested parties following the semiconductor industry. For its internal purposes, the Company uses the foregoing non-GAAP measures to evaluate performance across reporting periods. determine certain employee benefits as well as plan for and forecast the Company's future periods. These non-GAAP measures are not in accordance with, or an alternative for measures prepared in accordance with GAAP, and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP. These measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures.

About Exar

Exar Corporation delivers highly differentiated silicon, software and subsystem solutions for industrial, consumer, and enterprise applications. For nearly 40 years, Exar's comprehensive knowledge of end-user markets along with the underlying analog/mixed signal and digital technologies has enabled innovative solutions that meet the needs of the

evolving connected world. Exar's technology portfolio includes solutions for power management, serial interfaces, packet-based and TDM wireline communications, enterprise storage optimization, and data security. Exar has locations worldwide providing real-time customer support to drive rapid product development. For more information about Exar, visit: www.exar.com

EXAR CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts) (Unaudited)

SEPTEMBER 27, MARCH 29,

2009 2009

ASSETS

Current assets:

Cash and cash equivalents \$32,034 \$89,002 Short-term marketable securities 189,411 167,341

Accounts receivable (net of allowances of

\$636 and \$572) 12,975 7,452

Accounts receivable, related party (net of

allowances of \$407 and \$736) 3,366 1,796

Inventories 13,016 15,678
Other current assets 4,264 3,274
Deferred income taxes, net 314 62

Total current assets 255,380 284,605

D 40.546 40.546

Property, plant and equipment, net 43,546 42,549 Goodwill 2.621 -

Intangible assets, net 25,694 7,359 Other non-current assets 3,023 1,876

Total assets \$330,264 \$336,389

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:

Accounts payable \$8,515 \$5,391

Accrued compensation and related benefits 6,300 4,773

Deferred income and allowances on sales to

distributors 3,197 3,208

Deferred income and allowances on sales to

distributors, related party 7,676 7,040 Other accrued expenses 9,592 7,014

Total current liabilities 35,280 27,426

Long-term lease financing obligations 15,160 15,633

Other non-current obligations 1,646 1,236

Total liabilities 52,086 44,295

Total stockholders' equity Preferred stock, \$.0001 par value; 2,250,000 shares authorized; no shares outstanding			
Common stock, \$.0001 par value;			
100,000,000 shares authorized; 43,582,5	508		
and			
43,036,271 shares issued and outstand	ling		
at September 27, 2009			
and March 29, 2009, respectively (ne	et of		
treasury shares)	4 4		
Additional paid-in capital	,	710,787	
Accumulated other comprehensive incor	ne	1,714	802
Treasury stock at cost, 19,924,369 share	es		
at September 27, 2009			
and March 29, 2009, respectively		983) (248,	983)
Accumulated deficit	(191,554)	(170,516)	
Total stockholders' equity	278,178	292,094	
Total liabilities and stockholders' equity	\$330,	264 \$336	5,389

EXAR CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED

 SEPTEMBER
 JUNE
 SEPTEMBER SEPTEMBER
 SEPTEMBER

 27,
 28,
 28,
 27,
 28,

 2009
 2009
 2008
 2009
 2008

	2009 2	009 Zi 			.008
Net sales Net sales,	\$23,118 \$23,110 \$21,581 \$46,228 \$41,752				
related party	8,470	7,752	11,167	16,222	23,207
Total net sales	31,588	30,862	32,748	62,450	64,959
Cost of sales:					
sales Cost of sales,	11,843	12,889	11,579	24,732	22,518
related party Amortization of purchased	4,088	3,788	5,208	7,876	11,055
intangible assets	1,567	1,340	956	2,907	1,911

Total cost

of sales	17,498 18,017 17,743 35,515 35,484
Gross	
profit	14,090 12,845 15,005 26,935 29,475
Operating	
expenses:	
Research	
and	12 200 12 204 0 122 24 502 16 225
Selling,	12,288 12,294 8,133 24,582 16,225
general	
and	
administrative	11,375 15,112 9,746 26,487 21,047
Total	
operating expenses	23,663 27,406 17,879 51,069 37,272
Loss from	2,222 = 2,220 2,507 21,007 21,007
operations	(9,573) (14,561) (2,874) (24,134) (7,797)
Other	
income,	
net:	
Interest income	
and	
other,	
net	1,700 1,754 2,535 3,454 5,205
Interest	(326) (324) (330) (650) (661)
expense Impairment	(320) (324) (330) (030) (001)
charges on	
investments	(245) (72) (1,454) (317) (1,454)
Total	
other income	e, net 1,129 1,358 751 2,487 3,090
Loss	
before income	
taxes	(8,444) (13,203) (2,123) (21,647) (4,707)
Provision	
(benefit)	
for income	
taxes	(281) (328) 64 (609) (59)
Net loss	\$(8,163) \$(12,875) \$(2,187) \$(21,038) \$(4,648)
Loss per	
share:	
Basic loss	
per share	\$(0.19) \$(0.30) \$(0.05) \$(0.48) \$(0.11)

Diluted loss per

share \$(0.19) \$(0.30) \$(0.05) \$(0.48) \$(0.11)

Shares used in the

computation of loss per

per share:

Basic 43,550 43,314 42,735 43,432 42,854

Diluted 43,550 43,314 42,735 43,432 42,854

EXAR CORPORATION AND SUBSIDIARIES SUPPLEMENTAL RECONCILIATION OF GAAP TO NON-GAAP RESULTS (In thousands, except per share amounts) (Unaudited)

THREE MONTHS ENDED SIX MONTHS ENDED

SEPTEMBER JUNE SEPTEMBER SEPTEMBER SEPTEMBER 27, 28, 28, 27, 28, 2000

2009 2009 2008 2009 2008

GAAP gross margin 44.6% 41.6% 45.8% 43.1% 45.4%

Stock-based

compensation 0.5% 0.4% 0.5% 0.4% 0.6%

Amortization of acquired intangible

assets 5.0% 4.3% 2.9% 4.4% 2.9%

Fair value adjustment

of acquired

inventories 1.4% 5.8% - 3.6%

Acquisition-related

costs 0.1% - - 0.2% 0.2%

Non-GAAP gross margin 51.5% 52.1% 49.3% 51.7% 49.1%

GAAP research and

development expenses \$12,288 \$12,294 \$8,133 \$24,582 \$16,225

Stock-based

compensation 748 486 481 1,234 839

Amortization of

acquired intangible

assets 635 588 263 1,223 526

Acquisition-related

costs 192 557 - 749

Stock-based compensation

GAAP selling, general and administrative \$11,375 \$15,112 \$9,746 \$26,487 \$21,047 expenses Stock-based compensation 767 707 435 1,474 1,244 Amortization of acquired intangible 179 assets 142 162 321 324 Acquisition-related costs 620 3,926 4,546 541 Separation costs of executive officers 162 162 Non-GAAP selling, general and administrative expenses \$9,809 \$10,175 \$9,149 \$19,984 \$18,938 **GAAP** operating expenses \$23,663 \$27,406 \$17,879 \$51,069 \$37,272 Stock-based compensation 1,515 1,193 916 2,708 2,083 Amortization of acquired intangible assets 814 730 425 1,544 850 Acquisition-related costs 812 4,483 5,295 541 Separation costs of executive officers 162 162 Non-GAAP operating expenses \$20,522 \$20,838 \$16,538 \$41,360 \$33,798 GAAP operating loss \$(9,573) \$(14,561) \$(2,874) \$(24,134) \$(7,797) Stock-based compensation 1,666 1,309 1,090 2,975 2,449 Amortization of acquired intangible 2,381 2,070 1,380 4,451 2,760 assets Fair value adjustment of acquired inventories 447 1,787 2,234 Acquisition-related 830 5.319 656 costs 4,489 Separation costs of executive officers 162 162 Non-GAAP operating loss \$(4,249) \$(4,744) \$(404) \$(8,993) \$(1,932) _____ GAAP net loss \$(8,163) \$(12,875) \$(2,187) \$(21,038) \$(4,648)

1,666 1,309 1,090 2,975 2,449

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Amortization of
  acquired intangible
  assets
                  2,381 2,070 1,380 4,451 2,760
 Fair value adjustment
  of acquired
  inventories
                      447
                           1,787
                                         2,234
 Acquisition-related
  costs
                   830
                         4,489
                                       5,319
                                               656
 Separation costs of
  executive officers
                              162
                                          162
 Impairment charges on
  investments
                      245
                              72 1,454
                                            317 1,454
 Income tax effects
                        (136) (152) 142
                                              (288) (19)
Non-GAAP net income
                 $(2,730) $(3,138) $1,879 $(5,868) $2,652
(loss)
GAAP loss per share
                        $(0.19) $(0.30) $(0.05) $(0.48) $(0.11)
 Stock-based
  compensation
                       0.04
                             0.03
                                    0.03
                                            0.07 0.06
 Amortization of
  acquired intangible
  assets
                   0.05
                          0.05
                                0.03
                                         0.10 0.06
 Fair value adjustment
  of acquired
  inventories
                     0.01
                            0.04
                                         0.05
 Acquisition-related
  costs
                   0.02
                          0.10
                                       0.12
                                              0.02
 Separation costs of
  executive officers
                                        0.00
 Impairment charges on
  investments
                                  0.03
                                          0.01 0.03
                      0.01
                       (0.00)
 Income tax effects
                                     0.00 (0.01)
Non-GAAP diluted
earnings (loss) per
                  $(0.06) $(0.07) $0.04 $(0.14) $0.06
share
Shares used in loss
per share --- GAAP
                        43,550 43,314 42,735 43,432 42,854
 The effect of dilutive
  potential common
  shares due to
   reporting Non-GAAP net
                                             239
   income
                                246
 The effect of removing
  stock-based
  compensation expense
   under SFAS 123R for
   Non-GAAP presentation
   purpose
                               (130)
                                             (99)
Shares used in diluted
earnings per share
--- Non-GAAP
                       43,550 43,314 42,851 43,432 42,994
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Notes: Certain amounts may not total due to rounding.

Certain amounts previously reported above have been reclassified to conform to the current periods' presentation.

SOURCE Exar Corporation