

**Investor Presentation** 

Third Quarter – 2016

NYSE: MAIN



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## **Main Street Capital Corporation**

# Investor Presentation Corporate Overview

# 3<sup>rd</sup> Quarter – 2016



## MAIN is a Principal Investor in Private Debt and Equity

Hybrid debt and equity investment strategy, internally managed operating structure and focus on Lower Middle Market differentiates MAIN from other investment firms

#### Internally-managed Business Development Company (BDC)

- IPO in 2007
- Approximately \$3.5 billion in capital under management
  - Approximately \$2.4 billion internally at MAIN
  - Greater than \$1.1 billion as a sub-advisor to a third party

#### **Invests in the under-served Lower Middle Market (LMM)**

Generally companies with revenue between \$10 million - \$150 million; EBITDA between \$3 million - \$20 million

## Invests in interest-bearing debt investments in Middle Market companies

- Generally issuances of secured and/or rated debt securities
- Generally larger companies than LMM investment strategy

Attractive asset management advisory services

Significant management ownership / investment in MAIN

**Headquartered in Houston, Texas** 

Main Street Capital Corporation NYSE: MAIN mainstcapital.com



## MAIN is a Principal Investor in Private Debt and Equity

MAIN's unique investment strategy, efficient operating structure and conservative capitalization are designed to provide sustainable, long-term growth in recurring monthly dividends, as well as long-term capital appreciation, to our shareholders

Long-term focus on delivering our shareholders sustainable growth in net asset value and recurring dividends per share

#### Consistent cash dividend yield – dividends paid monthly

- MAIN has never decreased its monthly dividend rate
- Began paying periodic supplemental dividends in January 2013 and moved to semi-annual supplemental dividends in July 2013

#### **Owns three Small Business Investment Company (SBIC) Funds**

- Main Street Mezzanine Fund (2002 vintage), Main Street Capital II (2006 vintage) and Main Street Capital III (2016 vintage)
- Provides access to 10-year, low cost, fixed rate governmentbacked leverage

## Strong capitalization and liquidity position – stable, long-term debt and significant available liquidity to take advantage of opportunities

- Favorable opportunities in capital markets through investment grade rating of BBB from Standard & Poor's Rating Services
- Received our third SBIC license from the U.S. Small Business Administration (SBA) in August 2016 which provides us access to up to an incremental \$125 million, for a total capacity of \$350 million (\$119 million undrawn at September 30, 2016) in SBIC debenture financing



## MAIN is a Principal Investor in Private Debt and Equity

Focus on LMM equity investments and efficient operating structure differentiates MAIN and provides opportunity for significant total returns for our shareholders

## Equity investments in LMM portfolio provide both the opportunity to grow net asset value (NAV) and generate realized gains to support dividend growth

- NAV growth of \$8.77 per share (or 68%) since 2007
- Cumulative net realized gains from portfolio investments of \$52.4 million since Initial Public Offering
- Approximately \$2.38 per share in cumulative, pre-tax net unrealized appreciation at September 30, 2016
- Realized gains provide taxable income in excess of net investment income and fund supplemental dividends

## Internally managed operating structure provides significant operating leverage

- Favorable ratio of total operating expenses, excluding interest expense, to average total assets of approximately 1.4%<sup>(1)</sup>
- Greater portion of gross portfolio returns are delivered to our shareholders
- Significant positive impact to Net Investment Income
- Alignment of interests between MAIN management and our shareholders

<sup>(1)</sup> Based upon the trailing twelve month period ended September 30, 2016



## MAIN Strategy Produces Differentiated Returns

## Three Pronged Value Proposition – <u>Three</u> Ways to Win are Better Than <u>One</u>

- 1. Sustain and Grow Regular Monthly Dividends
  - 68% increase from \$0.330 per share in Q4 2007 to declared dividend of \$0.555 per share in Q1 2017
  - Efficient operating structure provides operating leverage to grow distributable net investment income as investment portfolio and total investment income grow
  - Never decreased regular monthly dividend (including through 2008/2009 recession) or paid a return of capital distribution
  - Paid or declared \$16.71 per share in regular monthly dividends since October 2007 IPO
  - Most of MAIN's peers generate virtually all of their total return through regular dividends
  - Multi-faceted investment strategy supports growth over various cycles and markets
- 2. Supplement Regular Monthly Dividends with Semi-Annual Supplemental Dividends
  - Paid or declared \$2.45 per share in supplemental dividends since 2012, resulting in total dividends paid or declared of \$19.16 since October 2007 IPO at \$15.00 per share
  - Transitioned to semi-annual supplemental dividend vs. annual supplemental dividend in 2013
  - Primarily the product of realized gains on LMM equity investment component of strategy (analogous to PIK income on debt investments from cash flow perspective, but more tax efficient and without a cap on upside)
- 3. Meaningfully Grow Net Asset Value ("NAV") Per Share
  - \$12.85 at December 31, 2007 to \$21.62 at September 30, 2016 68% growth; CAGR of 6.1%
  - Primarily generated through retained earnings<sup>(1)</sup> (~25%) and accretive offerings (~75%)
  - Represents incremental economic return to investors beyond dividends
  - MAIN's debt-focused peers (which comprises most BDCs) cannot generate NAV per share growth through the cycles
  - Unrealized appreciation is good proxy for future dividend growth without need for additional capital through growing portfolio dividend income and harvested realized gains from equity investments
  - Ability to grow NAV per share provides opportunity for MAIN stock share price appreciation and additional shareholder returns

(1) Retained earnings includes cumulative net investment income, net realized gains and net unrealized appreciation, net of cumulative dividends paid or accrued

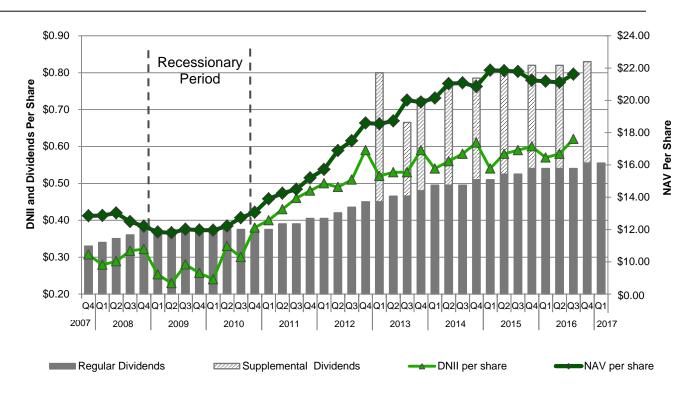


## Historical Dividend and Net Asset Value ("NAV") Per Share Growth

MAIN's unique focus on equity investments in the Lower Middle Market provides the opportunity for significant NAV per share growth

MAIN's efficient operating structure provides significant operating leverage and greater dividends and overall returns for our shareholders

MAIN's dividends have been covered by DNII and net realized gains – MAIN has never paid a return of capital distribution



- Includes recurring monthly and supplemental dividends paid and declared as of November 3, 2016.
- Return on equity on trailing twelve month basis averaging approximately 14% from 2010 through the third quarter of 2016



## **MAIN Historical Highlights**

(\$ in millions, except per shares amounts)

Milestones	2007 - 2009	2010	2011	2012	2013	2014	2015	2016 <sup>(1)</sup>
Significant Events	▶IPO \$64.5 NASDAQ Listing (Oct 2007) ▶MAIN SBIC Debt Capacity Increased to \$225.0 (Feb 2009)	▶Exchange Offer for 88% Ownership of Main Street Capital II (MSC II) (Second SBIC License) (Jan) ▶NYSE Listing (Oct)	SBIC of the Year Award (May)	Purchase of Remaining Equity In MSC II (Mar)	Supplemental Dividends:  - \$0.35/share (Jan)  - \$0.20/share (Jul)  - \$0.25/share (Dec)	▶S&P Investment Grade (IG) rating of BBB (Sep) ▶Supplemental Dividends: - \$0.275/share (Jun) - \$0.275/share (Dec)	Supplemental Dividends: - \$0.275/share (Jun) - \$0.275/share (Dec)	Supplemental Dividends:  - \$0.275/share (Jun)  - \$0.275/share (Dec)  Received our Third SBIC License and Increased our SBIC Debt Capacity to \$350.0 (Aug)
Senior Credit Facility	▶\$30.0 (Oct 2008)	▶\$85.0 (Sep)	>\$100.0 (Jan) >\$155.0 (Jun) >\$210.0 (Nov) >\$235.0 (Dec)	\$277.5 (May) \$287.5 (Jul) Extension to 5-year maturity (Nov)	\$372.5 (May) \$445.0 (Sep) Revolving for Full 5- Year Period (Sep)	▶\$502.5 (Jun) ▶\$522.5 (Sep) ▶\$572.5 (Dec)	▶\$597.5 (Apr) ▶\$555.0 (Nov)	
Debt Offerings					\$92.0 6.125% 10- Year Notes (Apr)	\$175.0 4.5% 5-Year IG Notes (Nov)		
Equity Offerings	▶IPO \$64.5 (Oct 2007) ▶ \$17.4 (May 2009)	▶\$42.4 (Jan) ▶\$48.3 (Aug)	▶\$73.9 (Mar) ▶\$60.4 (Oct)	▶\$97.0 (Jun) ▶\$80.5 (Dec)	▶\$136.9 (Aug)	▶\$144.9 (Apr)	▶\$136.1 (Mar) ▶ATM \$4.5	►ATM \$67.9
Total Value of Investment Portfolio and Number of Companies <sup>(2)</sup>	2007 \$105.7 27 Companies 2008 \$127.0 31 Companies 2009 \$159.2 41 Companies	\$408.0 77 Companies	\$658.1 114 Companies	\$924.4 147 Companies	\$1,286.2 176 Companies	\$1,563.3 190 Companies	\$1,800.0 208 Companies	\$1,920.3 208 Companies

<sup>(1)</sup> Through November 3, 2016, unless otherwise noted

**Main Street Capital Corporation** 

<sup>(2)</sup> Through September 30, 2016



## Lower Middle Market (LMM) Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### **Investment Objectives**

- High cash yield from secured debt investments (10.5% weighted average cash coupon as of September 30, 2016); plus
- Dividend income and periodic capital gains from equity investments

Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

### Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners and entrepreneurs
- Recapitalization, buyout, growth and acquisition capital
- Extensive network of grass roots referral sources
- Strong and growing "Main Street" brand recognition / reputation

#### **Provide customized financing solutions**

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns



## **LMM Investment Opportunity**

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial risk-reward investment opportunities

#### Large and critical portion of U.S. economy

• 175,000+ domestic LMM businesses (1)

LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

 Typical entry enterprise values between 4.5X – 6.5X EBITDA and typical entry leverage multiples between 2.0X – 3.5X EBITDA to MAIN debt investment

Ability to become a partner vs. a "commoditized vendor of capital"

<sup>(1)</sup> Source: U.S. Census 2012 – U.S. Data Table by Enterprise Receipt Size; 2012 County Business Patterns and 2012 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999



## Middle Market Debt Investment Strategy

MAIN maintains a portfolio of interest-bearing debt investments in Middle Market companies

#### **Investment Objective**

 Generate cash yield from secured debt investments to support MAIN monthly dividend

#### Generally investments in secured and/or rated debt securities

- 96% of current Middle Market portfolio is secured debt
- 88% of current Middle Market debt portfolio is first lien term debt
- Majority have a B or BB S&P rating
- Floating rate debt securities
- Investments in 81 companies

#### Generally larger companies than the LMM investment strategy

 Current Middle Market portfolio companies have weighted average EBITDA of approximately \$101.6 million<sup>(1)</sup>

#### More relative liquidity than LMM investments

#### 6% - 10% targeted gross yields

- Weighted average yield of 8.4%
- Net returns positively impacted by lower overhead requirements / use of modest leverage
- Primarily floating rate debt investments (92% floating rate), providing opportunity for positive impact on yields if market benchmark interest rates increase

(1) This calculation excludes three Middle Market portfolio companies as EBITDA is not a meaningful valuation metric for our investment in these portfolio companies



## **Private Loan Investment Portfolio**

MAIN's Private Loan investments provide access to proprietary investments

#### **Investment Objectives**

- Access proprietary investments with attractive risk / reward characteristics
- Generate cash yield to support MAIN monthly dividend

#### **Investment Characteristics**

- Primarily includes secured debt investments in companies that are consistent with the size of companies in our LMM and Middle Market portfolios
- Proprietary investments originated through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted average EBITDA of approximately \$21.1 million<sup>(1)</sup>

#### Generally investments in secured debt securities

- 93% of current Private Loan portfolio is secured debt
- 88% of current Private Loan debt portfolio is first lien term debt
- Investments in 45 companies
- Weighted average yield of 9.6%
- Primarily floating rate debt investments (77% floating rate), providing opportunity for positive impact on yields if market benchmark interest rates increase

(1) This calculation excludes three Private Loan portfolio companies as EBITDA is not a meaningful valuation metric for our investments in these portfolio companies



## **Asset Management Business**

MAIN's asset management business represents additional income diversification and the opportunity for greater shareholder returns

MAIN's internally managed operating structure provides MAIN's shareholders the benefits of this asset management business

In May 2012, MAIN<sup>(1)</sup> entered into an investment sub-advisory agreement with the investment advisor to HMS Income Fund, Inc., a non-publicly traded BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- MAIN<sup>(1)</sup> receives 50% of the investment advisor's base management fee and incentive fees
  - MAIN<sup>(1)</sup> base management fee 1% of total assets
  - MAIN<sup>(1)</sup> incentive fees 10% of net investment income above a hurdle and 10% of net realized capital gains

#### **Benefits to MAIN**

- No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs)
- No invested capital monetizing the value of MAIN franchise
- Impact on MAIN's financial results
  - \$2.0 million contribution to net investment income in the third guarter of 2016<sup>(2)</sup>
  - \$5.8 million contribution to net investment income for the nine months ended September 30, 2016<sup>(2)</sup>
  - \$6.5 million contribution to net investment income for the year ended December 31, 2015<sup>(2)</sup>
  - \$30.1 million of cumulative unrealized appreciation as of September 30, 2016

<sup>(1)</sup> Through MAIN's wholly owned unconsolidated subsidiary, MSC Advisor I, LLC

<sup>(2)</sup> Contribution to Net Investment Income includes (a) dividend income received by MAIN from MSC Advisor I, LLC and (b) operating expenses allocated from MAIN to MSC Advisor I, LLC



## **MAIN** Regulatory Framework

Highly regulated structure provides significant advantages and protections to our shareholders, including investment transparency, tax efficiency and beneficial leverage

#### **Operates as Business Development Company**

- Regulated by Securities and Exchange Commission 1940 Act
- Publicly-traded, private investment company

#### Regulated Investment Company (RIC) tax structure

- Eliminates corporate level income tax
- Efficient tax structure providing high yield to investors
- Passes through capital gains to investors

#### **Small Business Investment Company (SBIC) subsidiaries**

- Regulated by SBA
- Access to low cost, fixed rate, long-term leverage
- Total current outstanding leverage of \$231 million<sup>(1)</sup>
- Received our third SBIC license from the SBA in August 2016 which provides us access to up to an incremental \$125 million, for a total capacity of \$350 million (\$119 million undrawn at September 30, 2016) in SBIC debenture financing<sup>(1)</sup>
- MAIN is a previous SBIC of the Year Award recipient



## **MAIN Corporate Structure – Internally Managed**

"Internally managed" structure means no external management fees or expenses are paid, providing operating leverage to MAIN's business. MAIN targets total operating and administrative costs at or less than 2% of assets.

### Main Street Capital Corporation (BDC/RIC)

Assets: ~\$1,537 million Line of Credit: \$313 million (\$555.0 million facility)<sup>(1)</sup> Notes: ~\$266 million<sup>(2)</sup>

## Main Street Mezzanine Fund, LP (2002 vintage SBIC)

Assets: ~\$244 million SBIC Debt: ~\$150 million outstanding

## Main Street Capital II, LP (2006 vintage SBIC)

Assets: ~\$200 million SBIC Debt: ~\$75 million outstanding

## Main Street Capital III, LP (2016 vintage SBIC)

Assets: ~\$26 million SBIC Debt: \$6 million outstanding (\$119 million remaining capacity)<sup>(3)</sup>

<sup>(1)</sup> As of September 30, 2016, MAIN's credit facility had \$555.0 million in total commitments; MAIN's credit facility includes an accordion feature which could increase total commitments up to \$750.0 million

<sup>(2) \$175.0</sup> million of 4.50% Notes due December 2019 and \$90.7 million of 6.125% Notes due April 2023

<sup>(3)</sup> Received our third SBIC license from the SBA in August 2016 which provides us access to up to an incremental \$125 million of SBIC debenture financing



## MAIN Co-Founders and Executive Management Team

Vince Foster; CPA & JD(1)(2)(3)
Chairman and CEO

- Co-founded MAIN and MAIN predecessor funds (1997)
- Co-founded Quanta Services (NYSE: PWR)
- Partner in charge of a Big 5 Accounting Firm's Corporate Finance/Mergers and Acquisitions practice for the Southwest United States

Dwayne Hyzak; CPA(1)(2)
President, COO and
Senior Managing Director

- Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999
- Director of acquisitions / integration with Quanta Services (NYSE: PWR)
- Manager with a Big 5 Accounting Firm's audit and transaction services groups

Curtis Hartman; CPA(1)(2)(3)
Vice Chairman, CCO(4) and
Senior Managing Director

- Co-founded MAIN; Joined Main Street group in 2000
- Investment associate at Sterling City Capital
- Manager with a Big 5 Accounting Firm's transaction services group

David Magdol<sup>(1)(2)</sup> Vice Chairman, CIO<sup>(5)</sup> and Senior Managing Director

- Co-founded MAIN; Joined Main Street group in 2002
- Vice President in Lazard Freres Investment Banking Division
- Vice President of McMullen Group (John J. McMullen's Family Office)

Brent Smith; CPA CFO and Treasurer

- Joined Main Street group in 2014
- Previously CFO with publicly-traded oilfield services company
- Prior experience with a Big 5 Accounting Firm and a publicly-traded financial consulting firm

Jason Beauvais; JD SVP, GC, CCO<sup>(6)</sup> and Secretary

- Joined Main Street group in 2008 as General Counsel
- Previously attorney for Occidental Petroleum Corporation (NYSE: OXY) and associate in the corporate and securities section at Baker Botts LLP

- (1) Member of MAIN Executive Committee
- (2) Member of MAIN Investment Committee
- (3) Member of MAIN Credit Committee

- (4) Chief Credit Officer
- (5) Chief Investment Officer
- (6) Chief Compliance Officer

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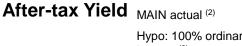


30%

70%

## Ordinary and Capital Gain Dividends 2007 – YTD 2016

MAIN's unique \$150.0 investment strategy \$135.0 Capital gain & qualified dividends increases the tax efficiency of the 13% Ordinary income dividends \$120.0 dividends paid to our shareholders \$105.0 18% \$90.0 30% \$75.0 \$60.0 87% 82% \$45.0



\$30.0

\$15.0

\$0.0

(\$ in millions)

Hypo: 100% ordinary income (2) % Difference

Post-IPO



46%

54%

2012<sup>(1)</sup>

26%

74%

2011

70%

2013<sup>(1)</sup>

2014<sup>(1)</sup>

2015<sup>(1)</sup>

A percentage of the amount included in the chart above includes the January dividend paid in the following year for tax years 2011-2016

2007

Calculated based on (a) average guarter-end stock prices, (b) assumed long-term capital gains tax rate of i) 15% for pre-2013 periods and ii) 20% thereafter, and (c) assumed ordinary tax rate of 39.6%

12%

88%

2009

40%

60%

2008

Estimated based upon dividends which have been paid or declared as of November 3, 2016 and which will be included in 2016 Form 1099s. These percentages are based upon taxable income estimates through September 30, 2016 and do not include projections for the full year 2016

18%

82%

2010



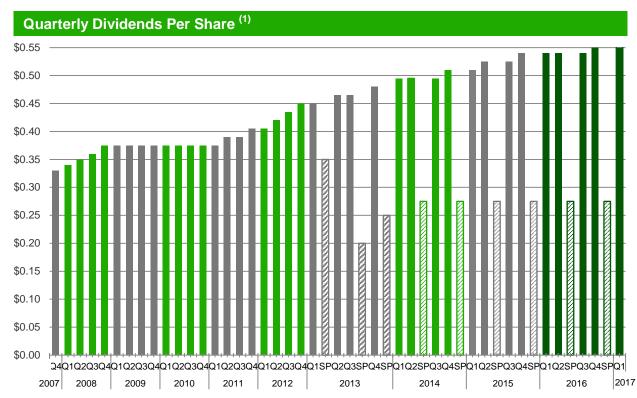
## Post-IPO Dividend Track Record – Sustainable Growth

Cumulative dividends paid or declared from October 2007 IPO (at \$15.00 per share) through Q1 2017 equal \$19.16 per share<sup>(1)</sup>

Recurring monthly dividend has never been decreased and has shown meaningful (68%) growth since IPO

MAIN began paying supplemental dividends in January 2013, providing additional return to our shareholders

MAIN began paying dividends monthly instead of quarterly in Q4 2008



<sup>(1)</sup> Based upon dividends which have been paid or declared as of November 3, 2016

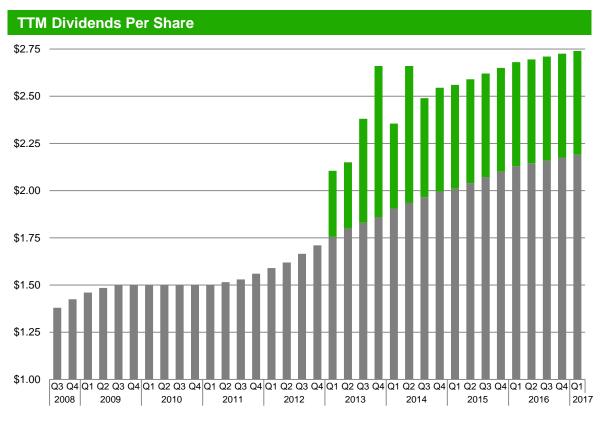
SP Represents supplemental dividends paid and declared to be paid as of November 3, 2016



## Post-IPO TTM Dividends Per Share – Sustainable Growth

MAIN's trailing twelve month ("TTM") dividends per share, including the supplemental dividends paid and declared, have grown by 83% since December 31, 2010

Based upon the current annualized monthly dividends declared for the first quarter of 2017 and the annualized semi-annual supplemental dividends declared for December 2016, the annual effective yield on MAIN's stock is 8.6%<sup>(3)</sup>, or 6.9%<sup>(3)</sup> if the supplemental dividends are excluded



■ Regular Dividends (1) ■ Supplemental Dividends (2)

<sup>(1)</sup> Based upon dividends which have been paid or declared as of November 3, 2016

<sup>(2)</sup> Includes supplemental dividends paid or declared to be paid as of November 3, 2016, as applicable, for each TTM period

<sup>(3)</sup> Based upon the closing market price of \$32.23 on November 3, 2016



## **Total Investment Portfolio**

Diversity provides structural protection to investment portfolio, revenue sources, income, cash flows and dividends Primarily includes complementary LMM debt and equity investments and Middle Market debt investments

Total investment portfolio at fair value consists of approximately 43% LMM / 33% Middle Market / 18% Private Loan / 6% Other<sup>(1)</sup>
Portfolio investments

#### 197 LMM, Middle Market and Private Loan portfolio companies

- Average investment size of \$8.7 million
- Largest individual portfolio companies represent 4.3%<sup>(2)</sup> of total investment income and 2.7% of total portfolio fair value (most investments are less than 1%)
- Five non-accrual investments, which represent 0.4% of the total investment portfolio at fair value and 2.8% at cost.
- Weighted average yield of 10.0%

#### Significant diversification

Issuer

Geography

Industry

- End markets
- Transaction type
- Vintage

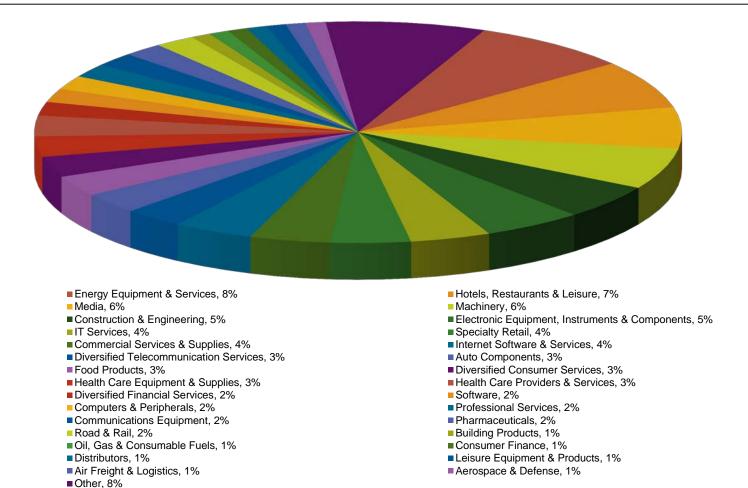
mainstcapital.com

<sup>(1)</sup> Other includes MSC Adviser I, LLC, MAIN's External Investment Advisor

<sup>2)</sup> Based upon total investment income for the trailing twelve month period ended September 30, 2016



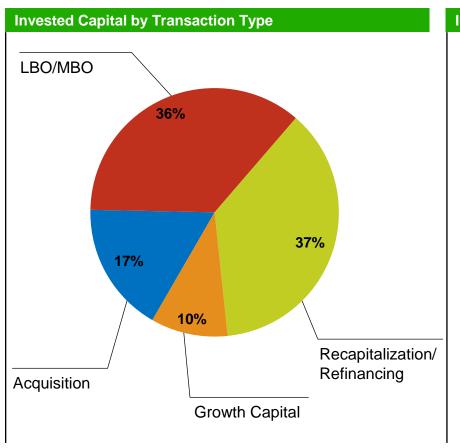
## Total Portfolio by Industry (as a Percentage of Cost) (1)

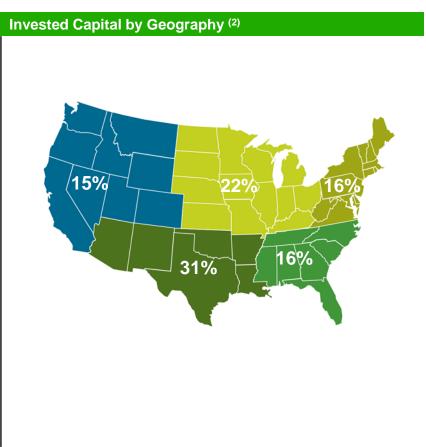


<sup>(1)</sup> Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 6% of the total portfolio



## Diversified Total Portfolio (as a Percentage of Cost) (1)





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<sup>(1)</sup> Excluding MAIN's Other Portfolio investments and the External Investment Manager, as described in MAIN's public filings, which represent approximately 6% of the total portfolio

<sup>(2)</sup> Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 3% of the total portfolio



## **LMM Investment Portfolio**

LMM Investment
Portfolio consists of a
diversified mix of
secured debt and lower
basis equity
investments

#### 71 portfolio companies / \$829.7 million in fair value

43% of total investment portfolio at fair value

#### Debt yielding 12.5% (69% of LMM portfolio at cost)

- 92% of debt investments have first lien position
- Approximately 81% of debt investments earn fixed-rate interest
- Approximately 850 basis point net interest margin vs. "matched" fixed interest rate on SBIC debentures

## Equity in 99% of LMM portfolio companies representing 36% average ownership position (31% of LMM portfolio at cost)

- Opportunity for fair value appreciation, capital gains and cash dividend income
- Approximately 59% of LMM companies<sup>(1)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- Lower multiple entry valuations, lower cost basis
- Approximately \$126 million, or \$2.38 per share, of cumulative pre-tax net unrealized appreciation at September 30, 2016

<sup>(1)</sup> Includes the LMM companies which (a) MAIN is invested in direct equity and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended September 30, 2016



## **LMM Investment Portfolio**

LMM Investment Portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

#### Median LMM portfolio credit statistics:

- Senior leverage of 2.9x EBITDA to MAIN debt position
- 2.7x EBITDA to senior interest coverage
- Total leverage of 3.2x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$9.9 million (less than 1% of total investment portfolio)

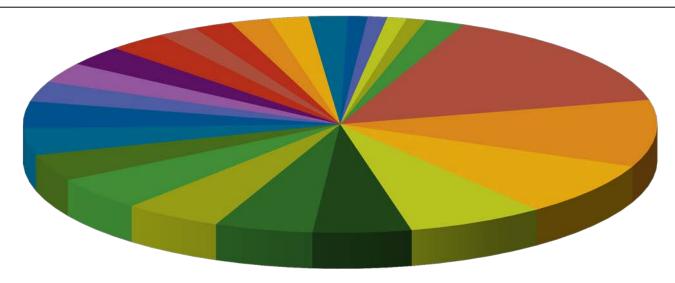
Opportunistic, selective posture toward new investment activity over the economic cycle

#### High quality, seasoned LMM portfolio

- Total LMM portfolio investments at fair value equals 118% of cost
- Equity component of LMM portfolio at fair value equals 173% of cost
- Majority of LMM portfolio has de-leveraged and experienced equity appreciation



## LMM Portfolio by Industry (as a Percentage of Cost)

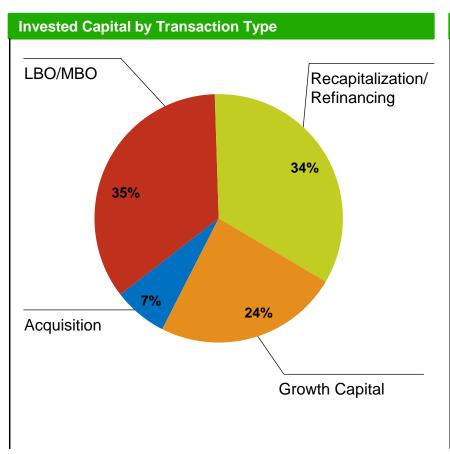


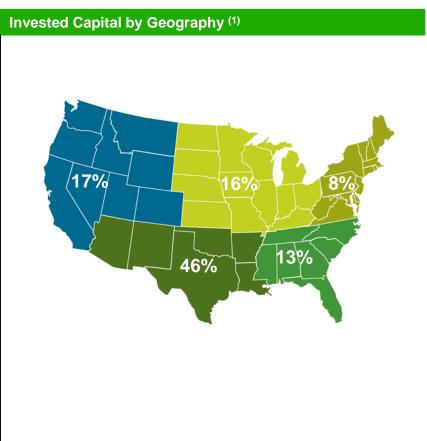
- Energy Equipment & Services, 15%
- ■Hotels, Restaurants & Leisure, 8%
- Electronic Equipment, Instruments & Components, 5%
- Diversified Telecommunication Services, 5%
- ■Computers & Peripherals, 4%
- ■Consumer Finance, 4%
- Diversified Financial Services, 3%
- Commercial Services & Supplies, 3%
- Professional Services, 2%
- Air Freight & Logistics, 2%
- ■Chemicals, 1%
- ■Building Products, 1%
- ■Other, 2%

- Machinery, 10%
- Construction & Engineering, 7%
- Specialty Retail, 5%
- ■Internet Software & Services, 5%
- ■Road & Rail, 4%
- Health Care Equipment & Supplies, 3%
- Diversified Consumer Services, 3%
- ■IT Services, 2%
- Health Care Providers & Services, 2%
- ■Oil, Gas & Consumable Fuels, 2%
- Software, 1%
- Paper & Forest Products, 1%



## **Diversified LMM Portfolio (as a Percentage of Cost)**





<sup>(1)</sup> Based upon portfolio company headquarters

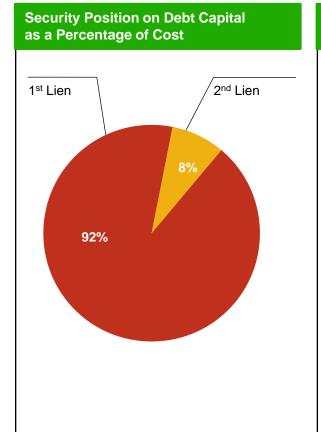


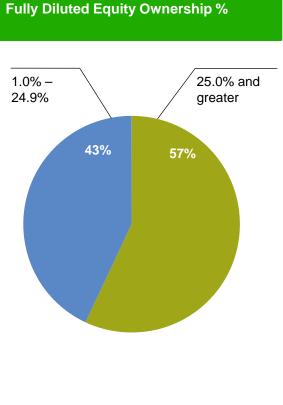
## LMM Portfolio Attributes Reflect Investment Strategy

High yielding secured debt investments coupled with significant equity participation = Attractive risk-adjusted returns

Weighted Average Effective Yield = 12.5%

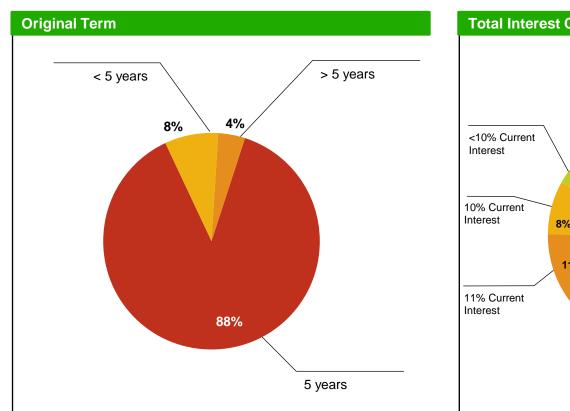
Average Fully Diluted Equity Ownership = 36%

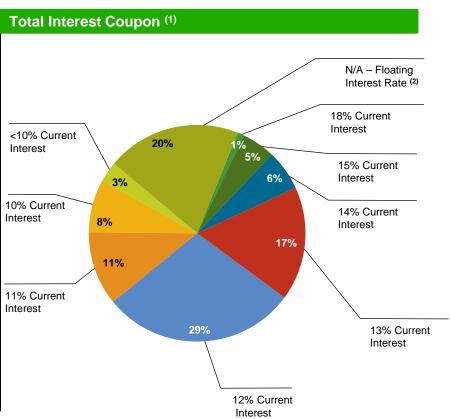






## Term and Total Interest Coupon of Existing LMM Debt Investments





Debt Investments generally have a 5-Year Original Term and ~2.6 Year Weighted Average Remaining Duration; Weighted Average Effective Yield of 12.5% on Debt Portfolio<sup>(3)</sup>

- (1) Interest coupon excludes amortization of deferred upfront fees, original issue discount, exit fees and any debt investments on non-accrual status
- (2) Floating interest rates generally include contractual minimum "floor" rates
- (3) Effective yield includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



## Middle Market Investment Portfolio

Middle Market
Investment Portfolio
provides a diversified
mix of investments and
sources of income to
complement the LMM
Investment Portfolio

#### 81 investments / \$627.9 million in fair value

33% of total investment portfolio at fair value

Average investment size of \$8.1 million (less than 1% of total portfolio)

More relative investment liquidity compared to LMM

92% of Middle Market debt investments bear interest at floating rates<sup>(1)</sup>, providing matching with MAIN's floating rate credit facility

Weighted average yield of 8.4%, representing a greater than 525 basis point net interest margin vs. "matched" floating rate on the MAIN credit facility

 Primarily floating rate debt investments (92% floating rate), providing opportunity for positive impact on yields if market benchmark interest rates increase



## Middle Market Portfolio by Industry (as a Percentage of Cost)

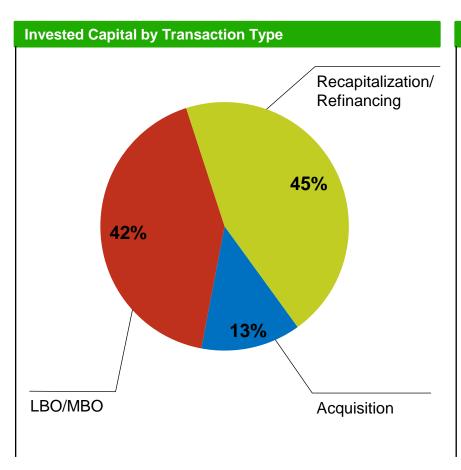


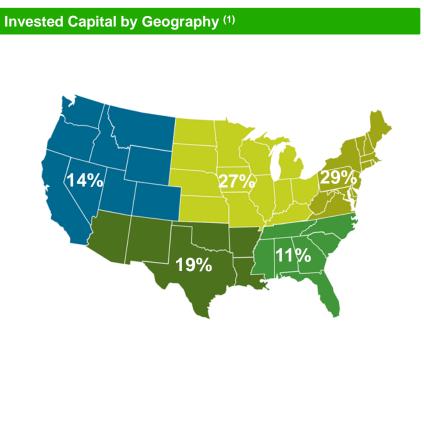
- Media. 9%
- Auto Components, 7%
- Specialty Retail, 6%
- Internet Software & Services, 5%
- Diversified Telecommunication Services, 4%
- Energy Equipment & Services, 3%
- Software, 3%
- Aerospace & Defense, 2%
- Electronic Equipment, Instruments & Components, 2%
- Oil, Gas & Consumable Fuels, 2%
- Building Products, 2%
- Diversified Consumer Services, 2%
- Containers & Packaging, 1%
- Marine. 1%
- Household Durables, 1%
- Pharmaceuticals. 1%

- ■IT Services, 8%
- Food Products, 7%
- Commercial Services & Supplies, 5%
- ■Construction & Engineering, 4%
- Hotels, Restaurants & Leisure, 3%
- Professional Services, 3%
- Communications Equipment, 3%
- Diversified Financial Services, 2%
- Health Care Equipment & Supplies, 2%
- Health Care Providers & Services, 2%
- Internet & Catalog Retail, 2%
- ■Capital Markets, 2%
- Electrical Equipment, 1%
- ■Tobacco, 1%
- ■Textiles, Apparel & Luxury Goods, 1%
- Other, 3%



## Diversified Middle Market Investments (as a Percentage of Cost)





<sup>(1)</sup> Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 9% of the Middle Market portfolio



## **Main Street Capital Corporation**

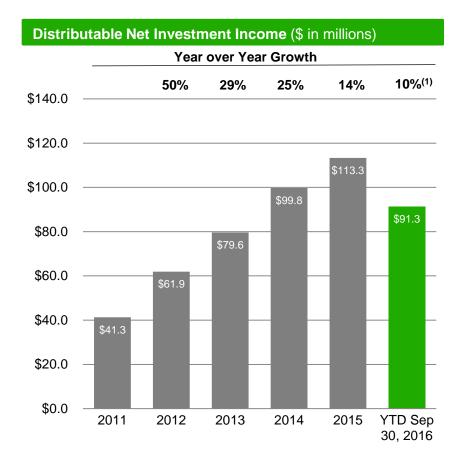
# Investor Presentation Financial Overview

# 3<sup>rd</sup> Quarter – 2016



## **MAIN Financial Performance**

#### Total Investment Income (\$ in millions) Year over Year Growth 37% 21% 17% 9%(1) 29% \$180.0 \$160.0 \$164.6 \$140.0 \$140.8 \$131.5 \$120.0 \$116.5 \$100.0 \$80.0 \$60.0 \$66.2 \$40.0 \$20.0 \$0.0 YTD Sep 2011 2012 2013 2014 2015 30,2016

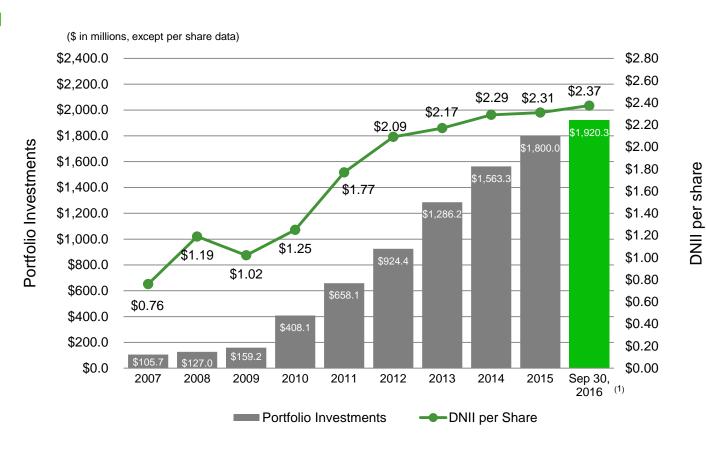


(1) Reflects year-to-date September 30, 2016 performance compared with year-to-date September 30, 2015 performance



## Long-Term Portfolio and DNII Per Share Growth

Since 2007, MAIN has accretively grown Portfolio Investments by 1717%, (or by 208% on a per share basis) and Distributable Net Investment Income ("DNII") per share by 212%



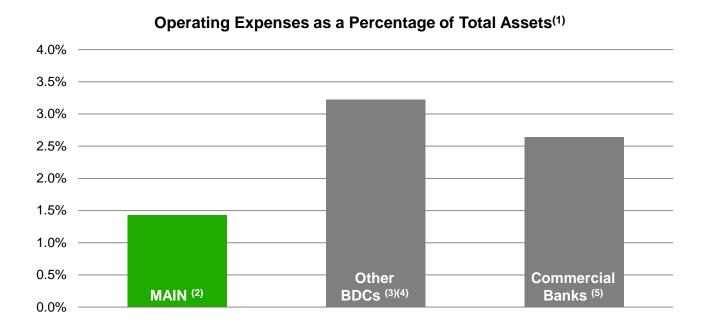
(1) DNII per share for the trailing twelve month period ended September 30, 2016



## MAIN Maintains a Significant Operating Cost Advantage

Efficient and leverageable operating structure

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our shareholders



- (1) Total operating expenses, including non-cash share based compensation expense and excluding interest expense
- (2) For the trailing twelve month period ended September 30, 2016
- (3) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than or approximately \$500 million based on individual SEC Filings as of December 31, 2015, excluding MVC; specifically includes: AINV, ARCC, BKCC, CPTA, FDUS, FSC, FSFR, FSIC, GAIN, GBDC, HTGC, MCC, MFIN, NMFC, PFLT, PNNT, PSEC, SLRC, TCAP, TCPC, TCRD, TICC, and TSLX
- (4) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended June 30, 2016 as derived from each company's SEC filings
- (5) Source: SNL Financial. Calculation represents the average for the trailing twelve month period ended June 30, 2016 and includes commercial banks with a market capitalization between \$125 million and \$2 billion

Main Street Capital Corporation NYSE: MAIN mainstcapital.com



## **Operational Efficiencies of MAIN Cost Structure**

(\$ and shares in thousands, except per share data)	MAIN	Average Other BDCs	Average Externally Managed BDCs	Hypothetical MAIN Fund Externally Managed			
Average Total Assets	\$1,945,598 <sup>(1)</sup>	\$1,924,516 <sup>(4)(6)</sup>	\$2,059,348 (5)(6)	\$1,945,598			
Total Operating Expenses	\$27,741 <sup>(2)</sup>			\$63,037			
Operating Expenses as a % of Total Assets	1.43%	3.22% (4)(6)	3.24% (5)(6)	3.24%			
Hypothetical MAIN Fund with Externally Managed Operating Structure	\$63,037		Value of a Hypothetical \$1,000 Investment with a 10% gross annual return, 0.5 to 1 leverage at 4% cost of debt capital, and an externally managed cost				
MAIN Operating Expenses	27,741 <sup>(2)</sup>	•	structure (3.24%) vs. the MAIN cost structure (1.43%)				
Annual Impact to MAIN Net Investment Income ("NII")	\$35,296			lue in 10 Value in 20 Years Years			
MAIN Weighted Average Shares Outstanding	51,210 <sup>(3)</sup>	Externally Managed Operating Structure	\$1,479 \$	2,187 \$4,783			
Annual Impact to MAIN NII Per Share	\$0.69	MAIN Operating Structure	\$1,674	2,803 \$7,854			
% of MAIN NII Per Share	31% (7)	% Difference	13%	28% 64%			

- (1) Average quarterly total assets for the trailing twelve month period ended September 30, 2016
- (2) Operating Expenses for the trailing twelve month period ended September 30, 2016, including non-cash share based compensation expense and excluding interest expense
- (3) Weighted average shares outstanding for the trailing twelve month period ended September 30, 2016
- (4) Average Other BDC Group includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than or approximately \$500 million based on individual SEC Filings as of December 31, 2015, excluding MVC; specifically includes three internally managed BDCs, HTGC, MFIN, and TCAP, and the Externally Managed BDC Group noted below
- (5) Externally Managed BDC Group includes dividend paying externally managed BDCs that have been publicly-traded for at least two years and have total assets greater than or approximately \$500 million based on individual SEC Filings as of December 31, 2015, excluding MVC; specifically includes: AINV, ARCC, BKCC, CPTA, FDUS, FSC, FSFR, FSIC, GAIN, GBDC, MCC, NMFC, PFLT, PNNT, PSEC, SLRC, TCPC, TCRD, TICC and TSLX
- (6) Calculation represents the average for the companies included in footnotes (4) and (5) and is based upon the trailing twelve month period ended June 30, 2016 as derived from each company's SEC filings
- (7) Based upon Net Investment Income (NII) per share for the trailing twelve month period ended September 30, 2016



# **MAIN Income Statement Summary**

(\$ in 000's)	Q3 15	Q4 15	Q1 16	Q2 16	Q3 16	Q3 16 vs. Q3 15 % Change <sup>(1)</sup>
Total Investment Income	\$ 42,608	\$ 43,493	\$ 42,006	\$ 42,902	\$ 46,599	9%
Expenses: Interest Expense G&A Expense	(8,302) (4,794)	(8,360) (4,944)	(8,182) (5,071)	(8,255) (4,748)	(8,573) (5,332)	-3% -11%
Distributable Net Investment Income (DNII) DNII Margin %	29,512 69.3%	30,189 69.4%	28,753 68.4%	29,899 69.7%	32,694 70.2%	11%
Share-based compensation	(1,651)	(1,669)	(1,589)	(2,251)	(2,137)	-29%
Net Investment Income	27,861	28,520	27,164	27,648	30,557	10%
Net Realized Gain (Loss)	(1,343)	(12,279)	13,603	15,457	4,286	NM
Net Unrealized Appreciation (Depreciation)	(9,087)	(10,380)	(26,218)	(10,421)	7,810	NM
Income Tax Benefit (Provision)	3,237	1,682	2,263	(1,773)	528	NM
Net Increase in Net Assets	\$ 20,668	\$ 7,543	\$ 16,812	\$ 30,911	\$ 43,181	109%

<sup>(1)</sup> Percent change from prior year is based upon impact on Net Increase in Net Assets  ${\rm NM-Not\ Measurable\ /\ Not\ Meaningful}$ 



# MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)	Q3 15	Q4 15	Q1 16	Q2 16	Q3 16
Beginning NAV	\$ 21.84	\$ 21.79	\$ 21.24	\$ 21.18	\$ 21.11
Distributable Net Investment Income	0.59	0.60	0.57	0.58	0.62
Share-Based Compensation Expense	(0.03)	(0.03)	(0.03)	(0.04)	(0.04)
Net Realized Gain (Loss)	(0.03)	(0.24)	0.27	0.30	0.08
Net Unrealized Appreciation (Depreciation)	(0.18)	(0.21)	(0.52)	(0.20)	0.15
Income Tax Benefit (Provision)	0.06	0.03	0.04	(0.02)	0.01
Net Increase in Net Assets	0.41	0.15	0.33	0.62	0.82
Regular Monthly Dividends to Shareholders	(0.53)	(0.54)	(0.54)	(0.54)	(0.54)
Supplemental Dividends to Shareholders	-	(0.28)	-	(0.28)	-
Accretive Impact of Stock Offerings <sup>(1)</sup>	0.02	0.07	0.08	0.22	0.18
Other (2)	0.05	0.05	0.07	(0.09)	0.05
Ending NAV	\$ 21.79	\$ 21.24	\$ 21.18	\$ 21.11	\$ 21.62
Weighted Average Shares	50,036,776	50,229,465	50,549,780	51,441,371	52,613,277

Certain fluctuations in per share amounts are due to rounding differences between quarters.

<sup>(1)</sup> Includes accretive impact of shares issued through the Dividend Reinvestment Plan and At-the-Market stock offering program.

<sup>(2)</sup> Includes differences in weighted average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and other minor changes.



# **MAIN Balance Sheet Summary**

(\$ in 000's, except per share amounts)	Q3 15	Q4 15	Q1 16	Q2 16	Q3 16
LMM Portfolio Investments	\$ 856,371	\$ 862,710	\$ 860,746	\$ 866,106	\$ 829,692
Middle Market Portfolio Investments	669,519	586,899	579,544	611,624	627,944
Private Loan Investments	252,366	248,313	271,338	299,290	337,735
Other Portfolio Investments	56,873	74,801	78,651	84,206	94,763
External Investment Adviser	32,305	27,273	27,792	26,912	30,133
Marketable Securites and Idle Funds	4,583	3,693	1,519	1,583	-
Cash and Cash Equivalents	35,295	20,331	17,223	18,694	31,782
Other Assets	48,055	54,908	64,337	76,621	55,461
Total Assets	\$ 1,955,367	\$ 1,878,928	\$ 1,901,150	\$ 1,985,036	\$ 2,007,510
Credit Facility	\$ 346,000	\$ 291,000	\$ 306,000	\$ 350,000	\$ 313,000
SBIC Debentures <sup>(1)</sup>	223,604	223,660	223,806	223,679	230,480
Notes Payable	265,740	265,738	265,655	265,655	265,655
Other Liabilities	29,042	27,636	28,691	46,590	54,025
Net Asset Value (NAV)	1,090,981	1,070,894	1,076,998	1,099,112	1,144,350
Total Liabilities and Net Assets	\$ 1,955,367	\$ 1,878,928	\$ 1,901,150	\$ 1,985,036	\$ 2,007,510
Total Portfolio Fair Value as % of Cost	108%	108%	106%	105%	106%
Common Stock Price Data: High Close Low Close Quarter End Close	\$ 33.08 26.38 26.66	\$ 32.28 27.69 29.08	\$ 31.46 26.35 31.35	\$ 32.90 30.52 32.85	\$ 34.59 32.61 34.33

<sup>(1)</sup> Includes adjustment to the face value of Main Street Capital II, LP ("MSC II") Small Business Investment Company ("SBIC") debentures pursuant to the fair value method of accounting elected for such MSC II SBIC borrowings. Total face value of SBIC debentures at September 30, 2016 was \$231 million.

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# **MAIN Liquidity and Capitalization**

(\$ in 000's)	Q3 15	Q4 15	Q1 16	Q2 16	Q3 16
Cash and Cash Equivalents	\$ 35,295	\$ 20,331	\$ 17,223	\$ 18,694	\$ 31,782
Marketable Securities and Idle Funds	4,583	3,693	1,519	1,583	
Total Liquidity	\$ 39,878	\$ 24,024	\$ 18,742	\$ 20,277	\$ 31,782
Credit Facility <sup>(1)</sup>	\$ 346,000	\$ 291,000	\$ 306,000	\$ 350,000	\$ 313,000
SBIC Debentures <sup>(2)</sup>	223,604	223,660	223,806	223,679	230,480
Notes Payable	265,740	265,738	265,655	265,655	265,655
Net Asset Value (NAV)	1,090,981	1,070,894	1,076,998	1,099,112	1,144,350
Total Capitalization	\$ 1,926,325	\$ 1,851,292	\$ 1,872,459	\$ 1,938,446	\$ 1,953,485
Debt to NAV Ratio <sup>(3)</sup>	0.77 to 1.0	0.73 to 1.0	0.74 to 1.0	0.77 to 1.0	0.71 to 1.0
Non-SBIC Debt to NAV Ratio <sup>(4)</sup>	0.56 to 1.0	0.52 to 1.0	0.53 to 1.0	0.56 to 1.0	0.51 to 1.0
Net Debt to NAV Ratio <sup>(5)</sup>	0.73 to 1.0	0.71 to 1.0	0.72 to 1.0	0.75 to 1.0	0.68 to 1.0
Interest Coverage Ratio <sup>(6)</sup>	4.61 to 1.0	4.53 to 1.0	4.61 to 1.0	4.58 to 1.0	4.64 to 1.0

<sup>(1)</sup> As of September 30, 2016, MAIN's credit facility had \$555.0 million in total commitments with an accordion feature to increase up to \$750.0 million. Borrowings under this facility are available to provide additional liquidity for investment and operational activities.

<sup>(2)</sup> Includes adjustment to the face value of MSC II SBIC debentures pursuant to the fair value method of accounting elected for such MSC II SBIC borrowings. Total par value of SBIC debentures at September 30, 2016 was \$231.0 million.

<sup>(3)</sup> SBIC Debentures are not included as "senior debt" for purposes of the BDC 200% asset coverage requirements pursuant to exemptive relief received by MAIN. Debt to NAV Ratio is calculated based upon the face value of debt.

<sup>(4)</sup> Non-SBIC Debt to NAV Ratio is calculated based upon the face value of debt.

<sup>(5)</sup> Net debt in this ratio includes par value of debt less cash and cash equivalents and marketable securities and idle funds investments.

<sup>6)</sup> DNII + interest expense / interest expense on a trailing twelve month basis.



# Stable, Long-Term Leverage – Significant Unused Capacity

MAIN maintains a conservative capital structure, with limited overall leverage and low cost, long-term debt

Facility	Interest Rate	Maturity	Principal Drawn
\$555.0 million Credit Facility <sup>(1)</sup>	L+1.875% floating (2.4% as of September 30, 2016)	September 2021 <sup>(2)</sup> (fully revolving until maturity)	\$313.0 million
Notes Payable	4.50% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures December 2019	\$175.0 million
Notes Payable	6.125% fixed	Redeemable at MAIN's option at any time beginning April 2018; Matures April 2023	\$90.7 million
SBIC Debentures	4.1% fixed (weighted average)	Various dates between 2017 - 2027 (weighted average duration = 5.0 years)	\$231.0 million

<sup>(1)</sup> As of September 30, 2016, MAIN's credit facility had \$555.0 million in total commitments; MAIN's credit facility includes an accordion feature which could increase total commitments up to \$750.0 million.

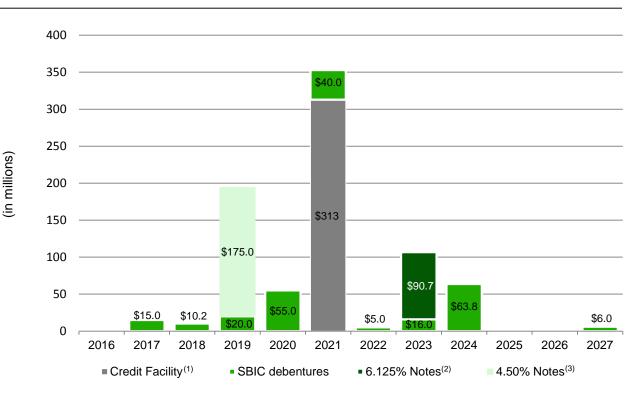
<sup>(2)</sup> On October 31, 2016, the Credit Facility was amended and the maturity was extended through September 2021.



# **Long-term Duration of Debt Obligations**

# MAIN's conservative capital structure provides long-term access to attractively-priced and structured debt facilities

- Allows for investments in assets with longterm holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



- (1) Based upon outstanding balance as of September 30, 2016; total commitments at September 30, 2016 were \$555.0 million. On October 31, 2016, the Credit Facility was amended and the maturity was extended through September 2021.
- (2) Issued in April 2013; redeemable at MAIN's option beginning April 2018
- (3) Issued in November 2014; redeemable at MAIN's option at any time, subject to certain make whole provisions.



# **Positive Impact from Rising Interest Rates**

MAIN's capital structure and investment portfolio provides downside protection and the opportunity for significant benefits from a rising interest rate environment

- 61% of MAIN's outstanding debt obligations have fixed interest rates<sup>(3)</sup>, limiting the increase in interest expense
- 64% of MAIN debt investments bear interest at floating rates<sup>(3)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (which average approximately 120 basis points (bps))<sup>(3)</sup>
- Provides MAIN the opportunity to achieve significant increases in net investment income if interest rates rise
- Amount of potential decrease in net investment income is limited

The following table illustrates the approximate annual increase in the components of MAIN's net investment income due to hypothetical increases in interest rates<sup>(1)</sup> (dollars in thousands):

Basis Point Increase in Interest Rate	Increas Intere Inco	est	Inte	ease in erest ense <sup>(2)</sup>	Incre (Decrea Net Inve Inco	se) in	Increa (Decreas Net Inves Income per	se) in tment
50	\$ 2	2,905	\$	(1,565)	\$	1,340	\$	0.03
100	-	7,501		(3,130)		4,371		80.0
150	1:	2,214		(4,695)		7,519		0.14
200	16	6,980		(6,260)		10,720		0.20
300	20	6,512		(9,390)		17,122		0.32
400	36	6,058	(	(12,520)	;	23,538		0.44
500	4	5,617		(15,650)	;	29,967		0.57

- Assumes no changes in the portfolio investments or outstanding revolving credit facility borrowings existing as of September 30, 2016
- (2) The hypothetical increase in interest expense would be impacted by the changes in the amount of debt outstanding under our revolving credit facility, with interest expense (increasing) decreasing as the debt outstanding under our revolving credit facility increases (decreases)
- (3) As of September 30, 2016
- (4) Per share amount is calculated using shares outstanding as of September 30, 2016

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# Significant Management Ownership / Investment

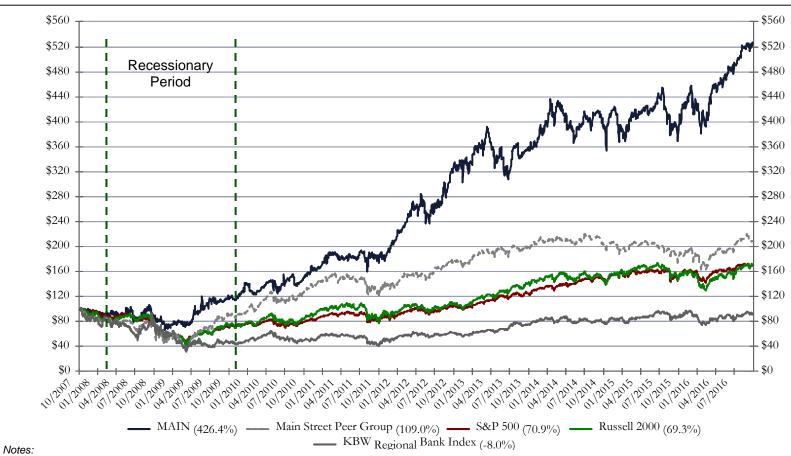
Significant ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders

	# of Shares <sup>(2)</sup>	Market Value September 30, 2016 <sup>(3)</sup>
Management (1)	3,126,029	\$107,316,576

- Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors.
- (2) Includes 1,033,792 shares, or approximately \$22.7 million, purchased by management as part of, or subsequent to, the MAIN IPO, including 15,528 shares, or approximately \$0.5 million, purchased in the guarter ended September 30, 2016.
- (3) Based upon closing market price of \$34.33/share on September 30, 2016.



### **MAIN Total Return Performance Since IPO**



(1) Assumes dividends reinvested on date paid

(3) Main Street Peer Group is equal weighted

(4) Indexed as of October 5, 2007 and last trading date is September 30, 2016

Consistent market outperformance through various economic cycles

<sup>(2)</sup> The Main Street Peer Group includes all BDCs that have been publicly-traded for at least one year and that have total assets greater than or approximately \$500 million based on individual SEC Filings as of December 31, 2015; specifically includes: ACAS, AINV, ARCC, BKCC, CPTA, FSC, FSFR, FSIC, GAIN, GBDC, HTGC, MCC, MFIN, MVC, NMFC, PNNT, PSEC, SLRC, TCAP, TCPC, TCRD, TICC, and TSLX



# **Executive Summary**

#### **Unique focus on under-served Lower Middle Market**

- · Inefficient asset class with less competition
- Unique market opportunity with attractive risk-adjusted returns
- Generally first lien, senior secured debt investments plus meaningful equity participation

#### Invest in complementary interest-bearing Middle Market and Private Loan debt investments

- Lower risk / more liquid asset class
- Opportunity for consistent investment activity
- Generally first lien, senior secured debt investments

#### Efficient internally managed operating structure drives greater shareholder returns

- Alignment of management and our shareholders
- The lowest operating cost structure in the BDC industry
- Favorable operating cost comparison to other yield oriented investment options

#### Attractive, recurring monthly dividend yield and historical net asset value per share growth

- Periodic increases in monthly dividends coupled with meaningful semi-annual supplemental dividends
- Increase in net asset value per share creates opportunity for stock price appreciation

#### Strong liquidity and stable capitalization for sustainable growth

Highly invested management team with successful track record

Niche investment strategy with lower correlation to broader debt / equity markets



# **MAIN Corporate Data**

Please visit our website at www.mainstcapital.com for additional information

#### **Board of Directors**

Michael Appling, Jr. Chief Executive Officer TnT Crane & Rigging

Joseph E. Canon Executive Director Dodge Jones Foundation

Vincent D. Foster
Chairman & Chief Executive
Officer
Main Street Capital Corporation

Arthur L. French Retired Chief Executive Officer /Executive

J. Kevin Griffin SVP, Financial Planning & Analysis Novant Health, Inc.

John E. Jackson President & Chief Executive Officer Spartan Energy Partners, LP

Brian E. Lane Chief Executive Officer & President Comfort Systems USA

Stephen B. Solcher SVP, Finance and Operations & Chief Financial Officer BMC Software

#### **Executive Officers**

Vincent D. Foster, Chairman & Chief Executive Officer

Dwayne L. Hyzak President, Chief Operating Officer & Senior Managing Director

Curtis L. Hartman Vice Chairman, Chief Credit Officer & Senior Managing Director

David L. Magdol Vice Chairman, Chief Investment Officer & Senior Managing Director

Brent D. Smith Chief Financial Officer & Treasurer

Rodger A. Stout Executive Vice President

Jason B. Beauvais SVP, General Counsel, Secretary & Chief Compliance Officer

Shannon D. Martin Chief Accounting Officer

#### Research Coverage

Mitchel Penn Janney Montgomery Scott (410) 583-5976

Mickey M. Schleien Ladenburg Thalmann (305) 572-4131

Christopher Nolan FBR & Co. (646) 412-7690

Christopher R. Testa National Securities (212) 417-7447

Robert J. Dodd Raymond James (901) 579-4560

Jason Arnold RBC Capital Markets, LLC (415) 633-8594

Bryce Rowe Robert W. Baird & Co. (804) 447-8019

Douglas Mewhirter SunTrust Robinson Humphrey (404) 926-5745

Merrill Ross Wunderlich Securities, Inc. (703) 669-9255

#### Corporate Headquarters

1300 Post Oak Blvd, 8<sup>th</sup> Floor Houston, TX 77056 Tel: (713) 350-6000 Fax: (713) 350-6042

#### Independent Registered <u>Public Accounting Firm</u>

Grant Thornton, LLP Houston, TX

#### **Corporate Counsel**

Sutherland, Asbill & Brennan, LLP Washington D.C.

#### **Securities Listing**

Common Stock – NYSE: MAIN 6.125% Notes – NYSE: MSCA

#### **Transfer Agent**

American Stock Transfer & Trust Co. Tel: (212) 936-5100 www.amstock.com

#### **Investor Relation Contacts**

Dwayne L. Hyzak President & Chief Operating Officer

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Curtis L. Hartman, VC, CCO & SMD

Dwayne L. Hyzak, President, COO & SMD

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#### **Credit Committee**

Vince D. Foster, Chairman & CEO

Curtis L. Hartman, VC, CCO & SMD

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