



February 1, 2017

Dear Meridian Waste Customer:

Meridian Waste is pleased to be your solid waste collection company of choice, and we value your business. We are proud to keep the neighborhoods and businesses we service clean and healthy.

An impactful portion of our collection and disposal costs are to ensure the preservation of the environment and the compliance with local, state and federal solid waste rules and regulations. Thus, effective February 1, 2017, Meridian Waste is implementing both a 4% price increase and an environmental services fee to ensure that we are properly funding and executing our environmental compliance requirements. Compliance is an important and costly aspect of managing safe collection operations and landfills for the solid waste needs of Missourians, and we will always do our part to protect you, our community and our assets. In particular, the environmental surcharge or fee will be listed as a separate line item on your solid waste invoice and the collected fees will be used to cover costs and expenses to operate, on a company-wide basis, and to achieve an acceptable operating margin. The February 2017 environmental fee is 8% of your invoice amount and will not fluctuate monthly but may change periodically if there is a business determination that warrants an increase or decrease in the percentage amount charged.

In addition, in order to effectively manage the fluctuating rise and fall of diesel costs, Meridian Waste is implementing a fuel surcharge effective February 1, 2017. Unlike the above environmental fee, the fuel surcharge will fluctuate monthly based upon the following objective U.S. Department of Energy Monthly Retail On-Highway Diesel Price Index for the Midwest region:

<http://www.eia.gov/petroleum/gasdiesel/>.

Thank you for your review of this letter, respect for the State's regulations and for your business. Please do not hesitate to call Meridian Waste at 314-291-3131 or 636-566-8367 if you have any questions.

Sincerely,

A handwritten signature in black ink that reads "Chuck Barcom".

Chuck Barcom
Area Vice President

Physical Address: 103 Pine Street, Winfield, MO 63389
Mailing Address: P.O. Box 9, Winfield, MO 63389