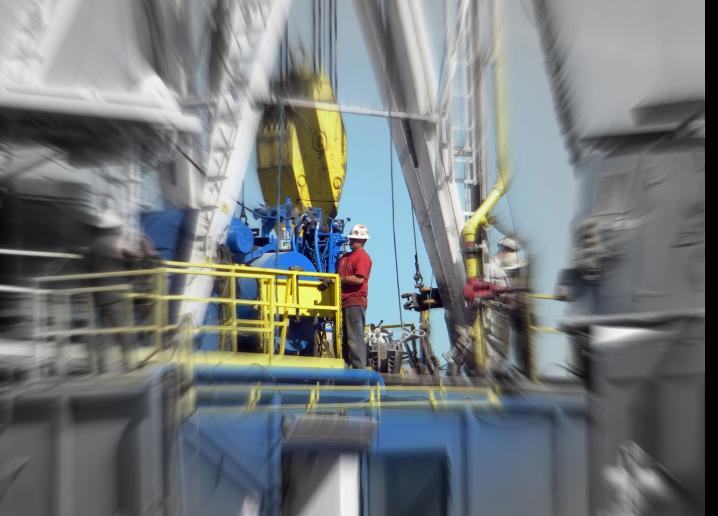
# PEDEVCO CORP. CIFIC ENERGY DEVELOPME

(PACIFIC ENERGY DEVELOPMENT)

NYSE MKT: PED

LD Micro Conference Presentation June 1, 2015







## CAUTIONARY STATEMENT

This presentation contains forward looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward looking statements are based on our current expectations about our company, our properties, our estimates of required capital expenditures and our industry. You can identify these forward looking statements when you see us using words such as "expect", "will", "anticipate," "indicate," "estimate," "believes," "plans" and other similar expressions. It is important to note that any such forward looking statements are not guarantees of future performance and involve a number of risks and uncertainties. Actual results could differ materially from those projected in such forward-looking statements. Factors that could cause actual results to differ materially from those projected in such forward-looking statement include: the preliminary nature of well data, including permeability and gas content, and commercial viability of the wells; risk and uncertainties associated with exploration, development and production of oil and gas; drilling and production risks; our lack of operating history; limited and potentially inadequate cash resources; matters affecting the oil and gas industry generally; lack of oil and gas field goods and services; environmental risks; changes in laws or regulations affecting our operations; our satisfactory completion of due diligence of Dome Energy; our ability to negotiate and enter into a definitive combination agreement with Dome Energy and, if such an agreement is entered into, the satisfaction of the conditions contained in the definitive combination agreement; any delay or inability to obtain necessary approvals or consents from third parties; our and Dome Energy's ability to obtain financing for funding obligations, our inability to maintain our listing on the NYSE MKT, our the ability to realize the anticipated benefits from the proposed business transaction with Dome Energy; as well as other risks described in PEDEVCO Corp.'s public filings with the U.S. Securities and Exchange Commission (the "SEC") and Dome Energy's regulatory filings. We undertake no obligation to publicly update any forward looking statements for any reason, even if new information becomes available or other events occur in the future. We caution you not to place undue reliance on those statements.

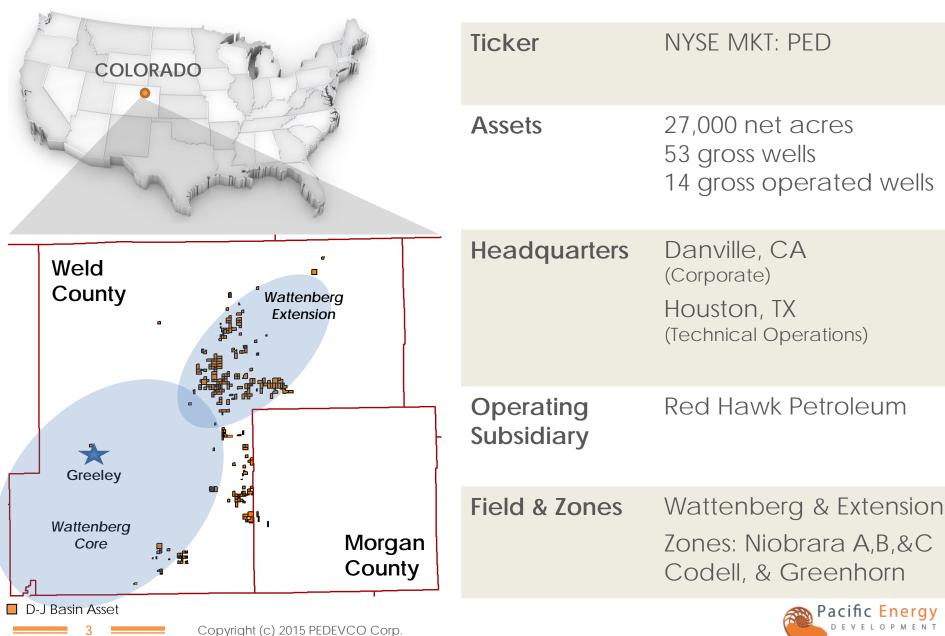
Definition of Technical Terms: Certain technical terms used in this presentation associated with descriptions of the potential for oil and gas properties are not consistent with "Proved Reserves" as defined by the SEC.

Note to Investors: This presentation contains information about adjacent properties on which we have no right to explore. Investors are cautioned that petroleum deposits on adjacent properties are not necessarily indicative of such deposits on our properties. This document is not an offer to sell securities and is not soliciting an offer to buy securities in any jurisdiction where the offer or sale is not permitted.



## THE COMPANY

## Developing operated oil & gas assets in the Denver-Julesburg Basin ("D-J Basin")



## **KEY STATISTICS**

Market Cap <sup>(1)</sup>	\$24 million
Less: Cash <sup>(2)</sup>	5 million
Plus: Debt	49 million
Plus: Preferred Equity	28 million
Enterprise Value	\$96 million

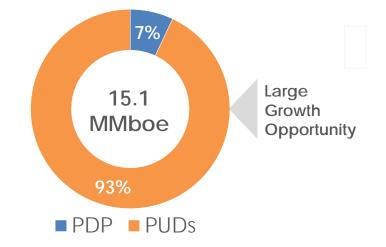
Proved Reserves <sup>(3)</sup>	15.1 Mmboe
PV-10 of Proved Reserves <sup>(3)</sup>	\$136 million
Net Production <sup>(4)</sup>	~700 boepd

Common Shares Out.	44 million
Institutional Ownership	15%
Insider Ownership	11%

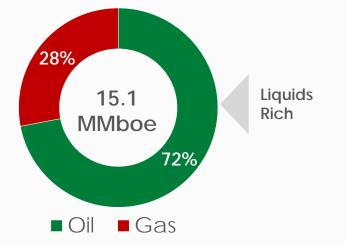


<sup>(2)</sup> Pro forma for May 2015 equity offering, including proceeds from exercise of over-allotment option





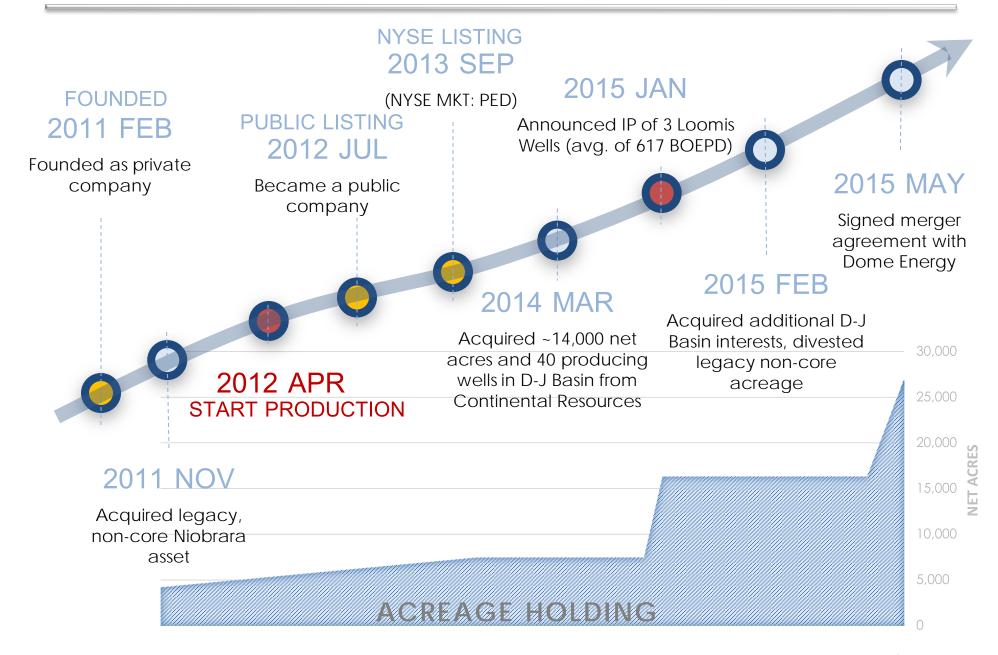




<sup>(3)</sup> After giving effect to our recent D-J Basin asset acquisition and divestiture of our non-core Niobrara interests; assumes SEC price deck of \$94.99 / bbl oil price and \$4.35 / MMbtu gas price

<sup>(4)</sup> Estimate as of March 2015

## A HISTORY OF CONTINUOUS GROWTH





## PEDEVCO MANAGEMENT TEAM

Frank Ingriselli Chairman, CEO



- Past President of Texaco International Operations
- Past President of Texaco Technology Ventures
- Past founder and CEO of CAMAC Energy
- Past CEO of Timan Pechora Company
- Led team that established the first successful Chinese oil contract by a foreign entity

Y.M. Shum Chief Technology Officer



- Held senior management positions in E&P at Texaco
- Lead first foreign offshore oil discovery in China
- Led largest enhanced oil recovery in history for Texaco
- Head of Texaco in Beijing for almost a decade
- PhD, Brown University

Michael Peterson
President, CFO



- Past Chairman and CEO of Solargen Energy, Inc.
- Past Interim CEO and Director of Blast Energy Services
- Founder and Managing Partner Pascal Management
- Past Managing Partner, Co-founder and Director of Venture Investing - American International Partners
- First Vice President, Merrill Lynch
- Vice President, Goldman Sachs

Gregory Rozenfeld
Development &
Operations Officer



- Division Manager, Project Evaluation, M&A
   Lukoil-Overseas, Moscow, Russia
- VP Upstream & Special Projects Sidan, Moscow
- Project Manager, International Asset Management, Texaco Power and Gasification Division, U.S.
- VP, Texaco International Operations, Inc.

Clark Moore
EVP & General
Counsel



- Past Lead in-house Corporate Counsel and Secretary of CAMAC Energy
- Former attorney at the law firms of Venture Law Group and Heller Ehrman LLP
- J. D. degree with distinction from Stanford Law School

**Dan Mason**VP of Corporate
Development



- Formerly with Triangle Petroleum in finance and corporate development for parent co and midstream JV (Caliber Midstream)
- Past Associate at Alinda Capital Partners on Sourcing & Execution Team
- Former Analyst in J.P. Morgan's Natural Resources Investment Banking Team
- MBA from The Wharton School of the University of Pennsylvania



# TECHNICAL/OPERATING EXPERTS Pacific Energy Technical Services

Michael Rozenfeld VP of Geosciences	<ul> <li>Co-Founder of South Texas Reservoir Alliance</li> <li>Former Lead Reservoir Engineer and Petrophysicist at Rosetta Resources and Shell</li> <li>BS Petroleum Engineering from the University of Texas at Austin; licensed petroleum engineer in Texas</li> </ul>
Kris Johnson VP of Operations	<ul> <li>Former Asset &amp; Ops Engineer at Citation Oil &amp; Gas where he led exploration drilling programs</li> <li>Experience in properties management, capital projects implementation and acquisition development</li> <li>BS Petroleum Engineering from the University of Texas at Austin; licensed petroleum engineer in Texas</li> </ul>
Hakim Benhammou Manager, Exploration & Production	<ul> <li>Reservoir production specialist</li> <li>Optimized &amp; improved thousands of producing wells</li> <li>Instrumental in drilling and completing Bone Springs horizontals and recompletions years before the play was on the map</li> <li>BS Petroleum Engineering from the University of Texas</li> </ul>
Richard Wilde Manager, Operations	<ul> <li>Lead operator; has overseen the drilling of over 400 horizontal wells (4.4 million FT)</li> <li>Managed drilling rig scheduling of up to 25 rigs in his previous career at XTO in partnership with Exxon</li> <li>BS Petroleum Engineering from the University of Texas</li> </ul>



## **BOARD OF DIRECTORS**

Frank Ingriselli Chairman, CEO



- Chairman and CEO of Pacific Energy Development (NYSE: PED)
- Founder and former President and CEO of CAMAC Energy
- President of Texaco International
- President of Texaco Technology Ventures
- CEO of Timan Pechora Company
- Led team that established the first successful Chinese oil contract by a foreign entity

David C. Crikelair
Director



- Over 40 years experience in corporate finance, banking, capital markets and financial reporting in the energy industry
- Managing Partner, FrontStreet Partners, LLC
- Vice President, Treasurer, and Head of Alternate Energy, Texaco Inc.
- CFO, Equilon Enterprises, LLC largest downstream company in the United States
- Director, Caltex Petroleum Corporation
- MBA, Corporate Finance from NYU

**Elizabeth P. Smith** Director



- Over 30 years experience in corporate compliance, investor relations, and law in the energy industry
- Vice President-Investor Relations and Shareholder Services, Texaco Inc.
- Corporate Compliance Officer, Texaco Inc.
- Former member and past President of Investor Relations Association and the Petroleum Investor Relations Institute
- JD from Georgetown University Law Center



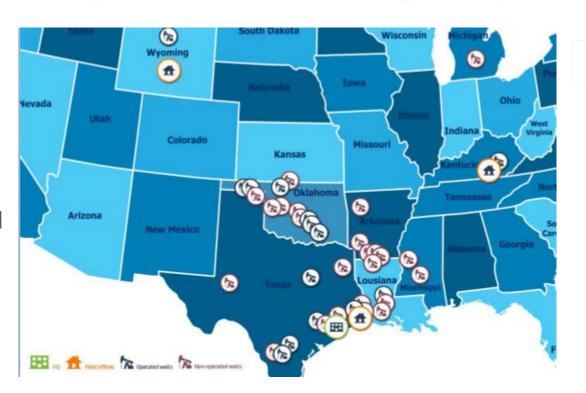
## PLANNED MERGER WITH DOME ENERGY



## Executed Agreement and Plan of Reorganization with Dome Energy in May 2015

## Dome Energy highlights

- ~240 producing wells
- ~1,250 net boepd
   (60% gas / 40% oil)
- Annualized forecasted EBITDA of \$10mm
- Conventional operated assets primarily in Texas & Wyoming



- \$44mm credit facility with Soc Gen @ 3.75%
- Two large acquisitions in 2014. Acquisition of VistaTex Energy in July and Wyoming assets in October adding ~1,000 boepd with large development potential



## **BENEFITS OF A COMBINATION**



### **Dome Strengths**

## **Operational**

- Expertise in conventional plays
- Diverse portfolio of operated wells
- Long-life, low decline production
- Low cost & low risk production

#### **Financial**

- Strong balance sheet
- Strong cash flow generation
- Long-term hedges in place considerably above current market rates
- Low OPEX production
- Credit facility @ 3.75%

### **PED Strengths**

#### Operational

- Expertise in unconventional plays
- Large operated drilling inventory
- Strong management/board
- Proven operational expertise

#### **Financial**

- U.S. public company listed on NYSE MKT
- Strong JIB accounting staff
- Experts in SEC financial reporting & compliance
- Strong management and board experience
- Scalability



# STRENGTH IN NUMBERS



## Combined company anticipates much stronger pro forma metrics at closing

	Standalone PED	Pro Forma <sup>(1)</sup>
Production	700 boepd <sup>(2)</sup>	3,300 boepd
Proven Reserves	15 Mmboe	21 Mmboe
Debt	\$49 million	\$70 million
EBITDA (Est.) <sup>(3)</sup>	\$6 million	\$35 million
Shares	44 million	238 million
PV-10 of 1P	\$136 million	\$280 million
PV-10 of PDP	\$32 million	\$100 million



<sup>(1)</sup> Assumes transaction closes September 30, 2015

<sup>(2)</sup> Estimate as of March 2015

<sup>(3)</sup> Assumes Q3 2015 EBITDA annualized

# RATIONALE FOR MERGER WITH DOME



**Asset Scale & Diversification**  **Current Cash** Flow

**Access to Lower Cost Capital** 

**Complementary Teams** 



## **COMPANY STRATEGY**

 Acquisition of Continental's D-J Basin assets in March 2014

Acquire Premier Assets

Generate strong returns Maximize Shareholder Value

Optimize Development Test spacing / completions methods

 Drill highest return locations

Strategically Allocate Capital

**Reduce Costs** 

 Reduce D&C, operating and G&A costs



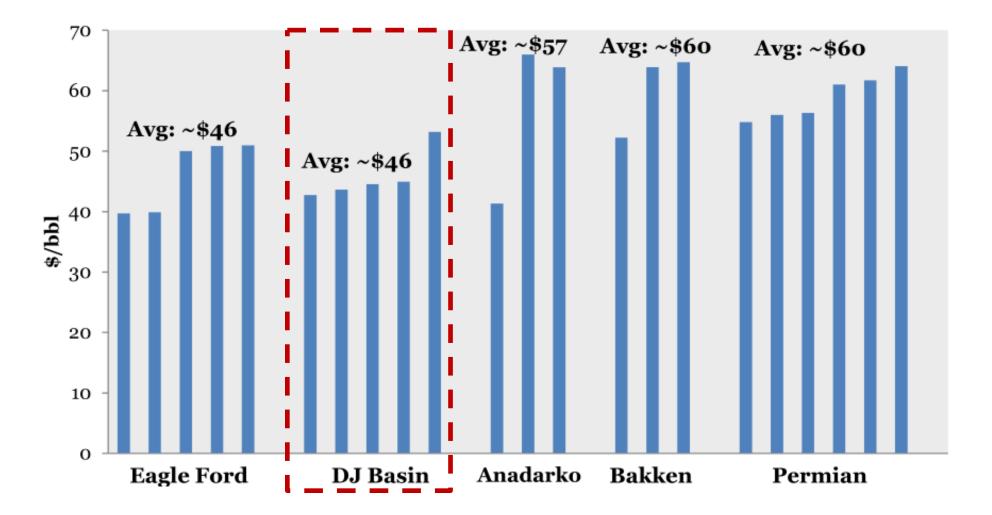
# **INVESTMENT HIGHLIGHTS**

Assets in Low Cost, High Return Basin	<ul> <li>100% leasehold in D-J Basin</li> <li>Break-even price of \$40-60/bbl WTI (15% IRR)</li> </ul>
Growth Potential	<ul> <li>~1,000 gross drilling locations (200-250 operated)</li> </ul>
Access to Infrastructure	<ul> <li>100% of wells connected to gas sales</li> <li>Crude differentials &lt; \$8.00/bbl WTI</li> <li>Preferred access agreements for water disposal well</li> </ul>
Experienced Management & Board	<ul> <li>Management team and Board with 125+ years of industry experience</li> <li>Technical team has drilled 500+ horizontal shale wells</li> </ul>
Access to Capital	<ul> <li>Dome transaction will provide access to 3.75% debt</li> <li>\$13.5mm undrawn credit facility</li> </ul>



## D-J BASIN AMONG LOWEST COST BASINS IN U.S.

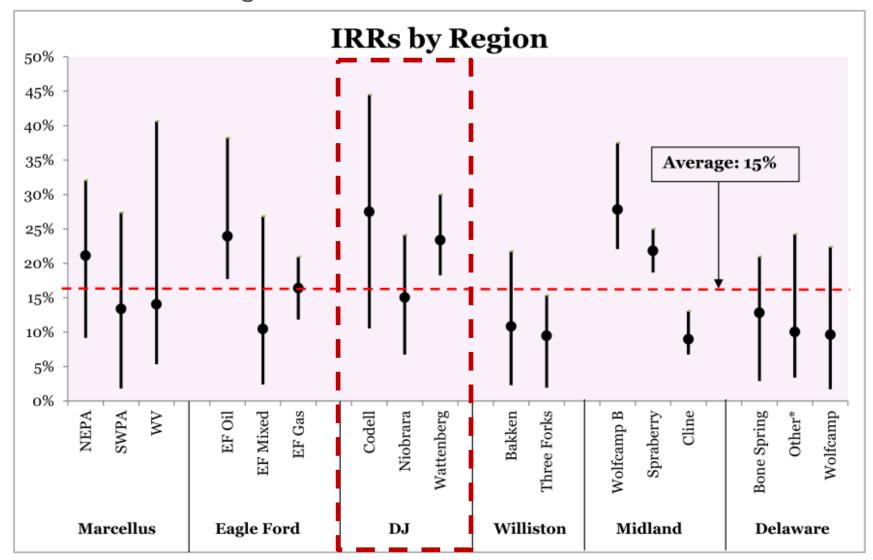
Breakeven oil prices by basin to achieve 15% IRR





# **OIL-WEIGHTED BASIN WITH HIGH IRRs**

## Assumes \$55 oil / \$3 gas

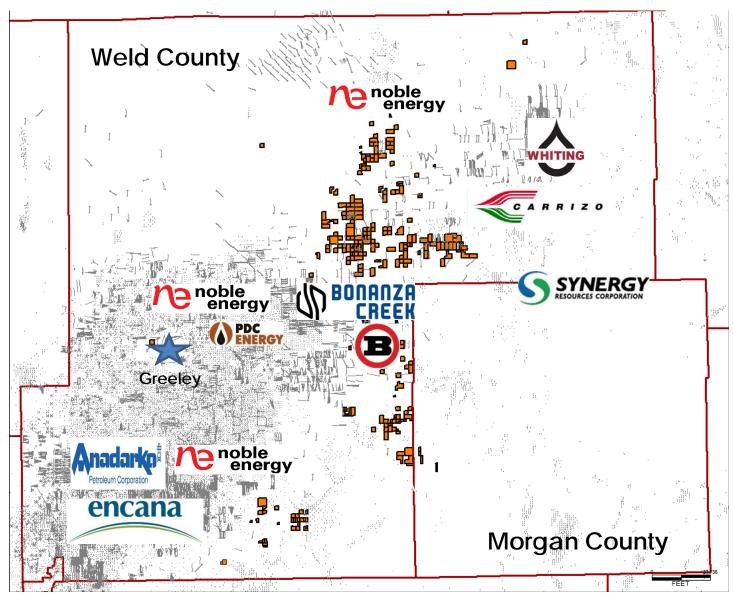


<sup>\*</sup>Source: Bloomberg LP and Wells Fargo Securities, LLC Research January 2015



# PED'S PRIME LOCATION

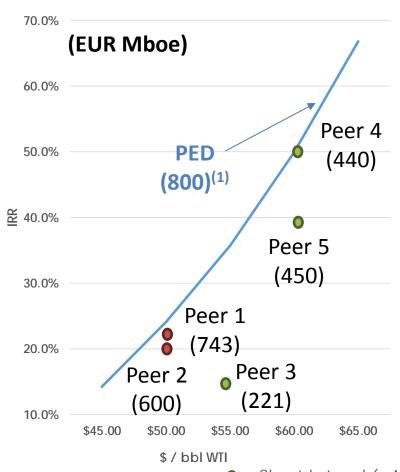
Acreage in the heart of Wattenberg, Wattenberg Extension & Colorado Mineral Belt

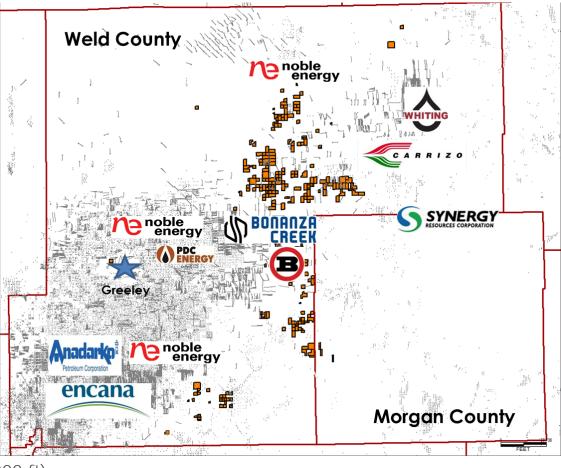




# WATTENBERG CORE AND EXTENSION

#### Returns consistent with neighboring operators in the D-J Basin





• = Short lateral (~4,000 ft)

● = Long lateral (~9,000 ft)

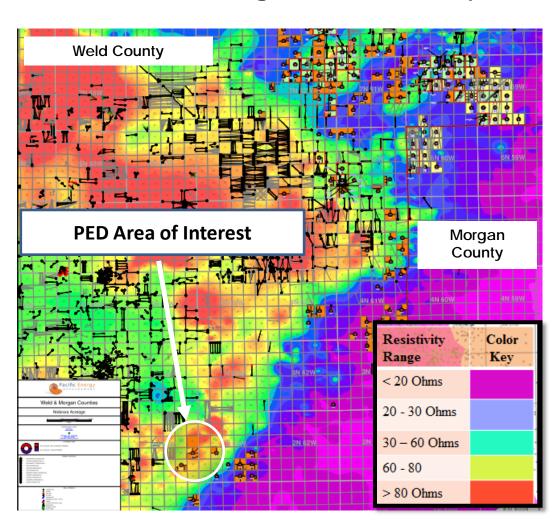
Source: Company Investor Presentations
Note: Peers include BBG, BCEI, CRZO, PDCE and WLL
(1) Long lateral (~9,000 ft)



## OPPORTUNITIES AT CURRENT OIL PRICES

PEDEVCO is focused on operated locations in the Wattenberg Core at current oil prices

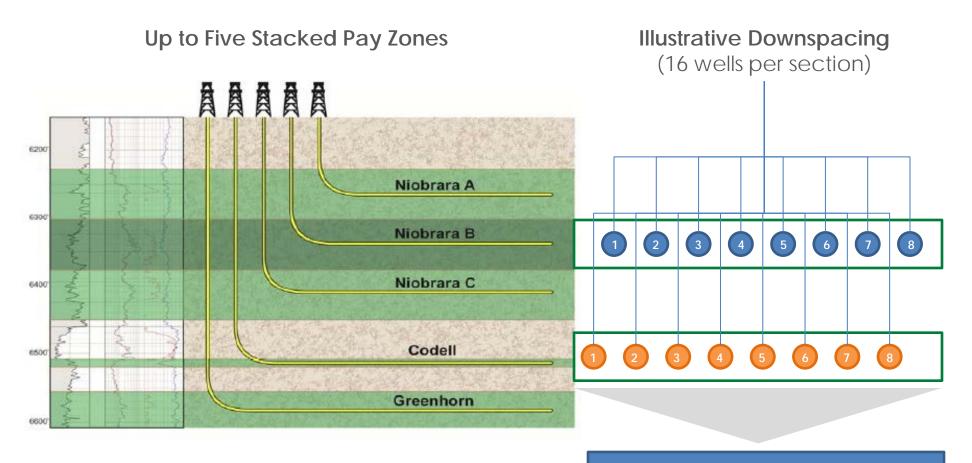
- PED Area of Interest includes the following:
  - Pooled and spaced 1,280 acre operated drilling unit near Keenesburg, CO
  - Potential to drill up to 18 wells with 35-84% working interest
  - ~\$50+ million of capital investment required
  - Generates 20%+ IRR at \$50/bbl flat WTI
  - Downspacing may allow additional wells to be drilled





## DOWNSPACING POTENTIAL OF D-J BASIN

Downspacing (more wells per section) and stacked pay (multiple zones) offers potential increase in recovery factors



Potential for 32 wells per section



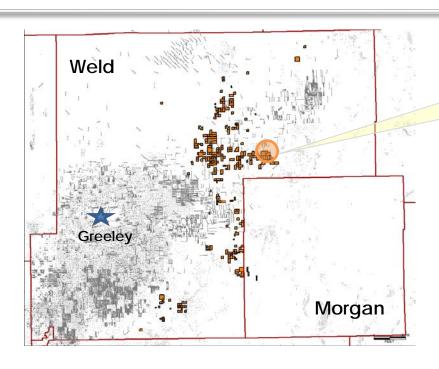
# **ANNOUNCED DOWNSPACING PROGRAMS**

Neighboring operators are testing downspacing potential of D-J Basin with success

<u>Operator</u>	# of wells testing per section
Bill Barrett	• 32 wells per section
Bonanza Creek	• 32 wells per section
Carrizo	• 16 wells per section
Noble	• Up to 24-32 wells per section
PDC	• 20 wells per section
Whiting	• 16-32 wells per section



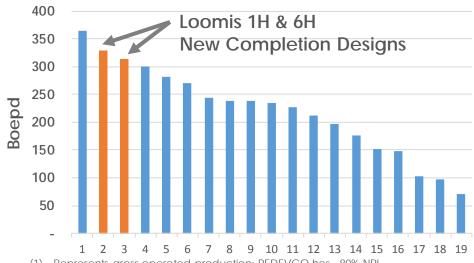
# STRONG OPERATOR WITH RECENT SUCCESS

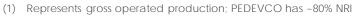


# Loomis Pad (7N60W section 2) (Initial Production Announced Jan '15)

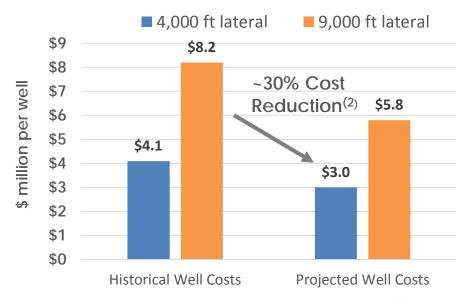
Wells	2-1H	2-3H	2-6H			
Boepd IP	681	581	590			
30-day Boepd <sup>(1)</sup>	381	301	390			
Stages	18	18	25			
Design	New Enhanced Standard	Increased Proppant	Tighter Spacing			
Well Cost	\$4.4mm	\$4.0mm	\$3.9mm			
Lateral Length	~4,000 ft	~4,000 ft	~4,000 ft			

60-day Avg. Daily Production of Wells in Township





(2) Assumes drill a minimum of 16 wells per section





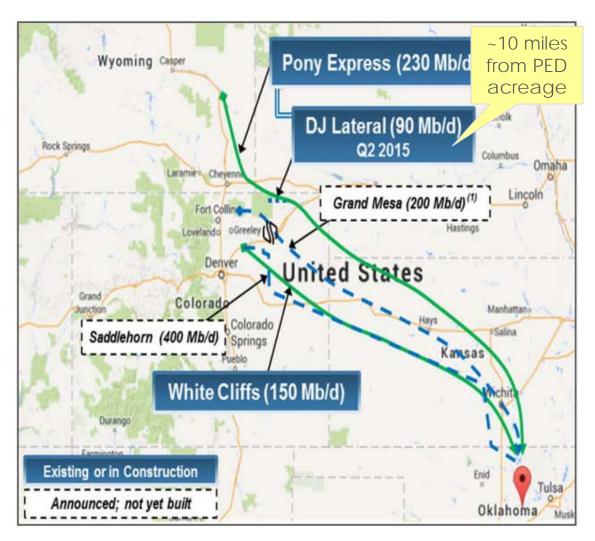
## **IMPROVING INFRASTRUCTURE ACCESS**

Anticipate further reduction in differential & LOE costs as infrastructure access increases

Rail Capacity by YE 2015						
Operator	Capacity	Timing				
Multiple	120,000 Bbl/d	Existing				
Plains	35,000 Bbl/d	3Q 2015				
ARB Midstream	70,000 Bbl/d	4Q 2015				

## Pipeline Capacity by YE 2016

Pipeline	Capacity	Timing
White Cliffs	150,000 Bbl/d	Existing
Pony Express	230,000 Bbl/d	Existing
Pony Express DJ Lateral	90,000 Bbl/d	2Q 2015
Saddlehorn	400,000 Bbl/d	Mid 2016
Grand Mesa	200,000 Bbl/d	3Q 2016



Source: Bonanza Creek April 2015 Investor Presentation



# **2015 DEVELOPMENT PLAN**

## Inventory of ~1,000 potential gross drilling locations<sup>(1)</sup> across 27,000 net acres

Assets	Gross Wells	Net Wells	Gross \$mm/well	Total Capex (\$mm) <sup>(2)</sup>
Long lateral	12	3.4	\$6.5	\$22.1
Short lateral	2	0.1	\$3.3	\$0.3
Lease renewal				\$1.7
Totals	14	3.5		\$24.1

- Anticipate funding with cash on hand, cash flow, senior debt facility (\$11mm availability) and future debt/equity financings
- Development plan estimated to produce 1,800 boepd(3)
  - Estimated Long Lateral 90-day gross boepd: ~638 boepd<sup>(4)</sup>
- Pending transaction with Dome, FY 2015 development could be larger
- PEDEVCO has ability to rapidly scale cash flow
  - Single 1,280 acre unit could produce over 4,500 boepd<sup>(5)</sup>
- (1) Includes operated & non-operated locations; assumes 80 acre spacing
- (2) Subject to capital availability
- (3) Assumes all 3.4 net wells drilled at once; 85% average NRI
- (4) Based upon offset type curves in PED Area of Interest
- (5) Assumes 46% average NRI and 18 wells per 1,280 acre unit



# RECENT TRANSACTIONS IN D-J BASIN

PED consistently demonstrates ability to acquire and divest assets at attractive valuations

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	SYNERGY ASSOCIATION	<b>P CHEEK</b>			
			Acquisition	Acquisition	Divestiture
Date	Oct 2014	May 2014	Mar 2014	Feb 2015	Feb 2015
Transaction Value (\$mm)	125	226	35	39	5
Production (boepd)	1,240	700	200	500	26
\$ per bbl/d	\$60,000	\$80,000	\$60,000	\$40,000	\$40,000
PDP Value (\$mm)	74	56	12	20	1
Adjusted Transaction Value (\$mm) <sup>(1)</sup>	51	170	23	19	4
Net Acres	5,792	34,600	14,000	13,000	2,300
\$ per Adjusted Net Acre	\$8,805	\$4,913	\$1,607	\$1,458	\$1,591

<sup>(1)</sup> Transaction value less PDP value

Wattenberg
Core & Extension



## CONCLUSION

- Near-term growth drivers include:
  - Drilling core Wattenberg locations
  - Downspacing
  - Improved drilling and completion techniques
  - Reducing costs
  - Merger with Dome
- Opportunity to invest in a HIGH GROWTH company with EXPERIENCED MANAGEMENT during an unprecedented time in the U.S. oil & gas sector



## **CONTACT INFORMATION**

## **CORPORATE HEADQUARTERS**

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Corporate website: www.PacificEnergyDevelopment.com

