

NASDAQ: TNXP

January 2015

#### Safe harbor statement

Certain statements in this presentation regarding strategic plans, expectations and objectives for future operations or results are "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of forward-looking words such as "anticipate," "believe," "forecast," "estimate" and "intend," among others. These forward-looking statements are based on Tonix's current expectations and actual results could differ materially. There are a number of factors that could cause actual events to differ materially from those indicated by such forward-looking statements. These factors include, but are not limited to, substantial competition; our ability to continue as a going concern; our need for additional financing; uncertainties of patent protection and litigation; uncertainties of government or third party payer reimbursement; limited sales and marketing efforts and dependence upon third parties; and risks related to failure to obtain U.S. Food and Drug Administration clearances or approvals and noncompliance with its regulations. As with any pharmaceutical under development, there are significant risks in the development, regulatory approval and commercialization of new products. The forward-looking statements in this presentation are made as of the date of this presentation, even if subsequently made available by the Company on its website or otherwise. Tonix does not undertake an obligation to update or revise any forward-looking statement, except as required by law. Investors should read the risk factors set forth in the amended Annual Report on Form 10-K for the year ended December 31, 2013, as filed with the Securities and Exchange Commission (the "SEC") on March 28, 2014 and future periodic reports filed with the SEC on or after the date hereof. All of the Company's forward-looking statements are expressly qualified by all such risk factors and other cautionary statements

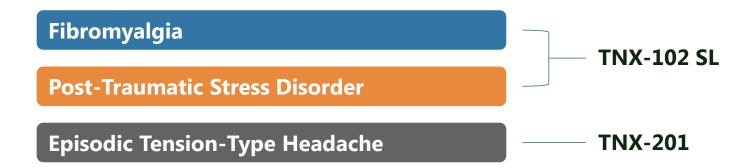


## New approaches to treating CNS disorders

#### First-in-class medicines for common disorders of the central nervous system (CNS)

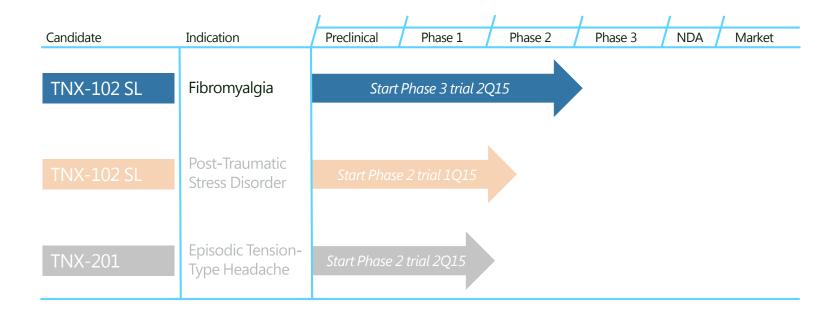
Innovative treatment paradigms Late stage candidates Large unmet medical needs

#### **Entering 2015 with three clinical development programs**





## Pipeline led by TNX-102 SL for fibromyalgia



TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg and TNX-201 ((R)-isometheptene mucate) are Investigational New Drugs and are not approved for any indication.



## Fibromyalgia market opportunity

Estimated to affect 5 - 15 million U.S. adults\*

#### **Three FDA approved prescription medications:**

Class	Product	Company	Approval Year in FM
Membrane Stabilizer	Lyrica <sup>®</sup>	Pfizer	2007
CNIDI	Cymbalta <sup>®</sup>	Eli Lilly	2008
SNRI	Savella <sup>®</sup>	Forest	2009

#### Tonix is pursuing a different approach:

Sleep Quality	TNX-102 SL	Tonix	
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<sup>\*</sup> Lawrence et al, Arthritis Rheum 2008;58:26-35; Vincent et al, Arthritis Care Res 2013;65:786-792.

<sup>\*\*</sup> Estimates based on information from publicly-available sources

## Sleep quality is a new target for fibromyalgia therapy

#### Restorative sleep improves pain and other fibromyalgia symptoms

>90% of fibromyalgia patients complain of poor sleep quality\* Sleep quality improvement is not a feature of approved medications

Phase 2a study with low-dose cyclobenzaprine (CBP) capsule showed proof-of-concept\*\*

#### TNX-102 SL is a sublingual tablet formulation of CBP

Pharmacokinetic profile well-suited to bedtime administration Tolerability profile well-suited to chronic use

#### Phase 2b BESTFIT results support Phase 3 program in fibromyalgia

Contribute to evidence of efficacy to support the planned NDA Phase 3 confirmatory trial to begin in 2Q 2015



<sup>\*</sup> Swick. Ther Adv Musculoskel Dis 2011:3:167-178.

<sup>\*\*</sup> Moldofsky et al., J Rheum 2011;38:2653-63.

TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.

## BESTFIT Phase 2b trial in fibromyalgia

#### **BESTFIT** = **BEdtime Sublingual TNX-102 SL** as **Fibromyalgia Intervention Therapy**

Randomized, double-blind, placebo-controlled trial 2010 American College of Rheumatology diagnostic criteria for fibromyalgia 205 participants were randomized 1:1 at 17 U.S. sites

One sublingual tablet of TNX-102 SL 2.8 mg or placebo daily at bedtime for twelve weeks

#### **Primary efficacy endpoint**

Mean change from baseline in the daily diary pain score during week 12 11-point (0-10) Numerical Rating Scale (NRS) to assess prior 24-hour average pain intensity





# TNX-102 SL improved pain in fibromyalgia in the BESTFIT study

Outcome Measure at Week 12	Intent-to-Treat Population <sup>†</sup>	<i>p</i> value	Method
Daily Pain Diary, NRS	Mean Change**	0.086 0.172	MMRM JTC-MI
Daily Pain Diary, NRS	Proportion Achieving 30% Improvement*	0.033	LR
Clinic NRS 7-day pain recall	Mean Change	0.029	MMRM
FIQ-R Pain Item	Mean Change	0.004	MMRM

NRS = Numeric Rating Scale for pain; FIQ-R = Fibromyalgia Impact Questionnaire-Revised

MMRM = Mixed-Effect Model Repeated Measure; JTC-MI = Jump to Control-Multiple Imputation (FDA-preferred analysis); LR = Logistic Regression

 $p < 0.05 \Rightarrow$  achieved statistical significance

Source: Phase 2b BESTFIT preliminary top line results TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.



<sup>\*\*</sup> Declared primary endpoint; was primary endpoint for FDA approvals of Lyrica and Cymbalta

<sup>\*</sup> Declared secondary endpoint; will be the primary endpoint in the upcoming Phase 3 study

<sup>+</sup> N=205 (TNX-102 SL N=103, placebo N=102)

# TNX-102 SL improved sleep quality in fibromyalgia in the BESTFIT study

Outcome Measure at Week 12	Intent-to-Treat Population	p value	Method
Daily Sleep Quality Diary, NRS	Mean Change*	<0.001	MMRM
PROMIS Sleep Disturbance	T-score Change*	0.005 0.004	MMRM JTC-MI
FIQ-R Sleep Quality Item	Mean Change	<0.001	MMRM

**PROMIS** = Patient-Reported Outcome Measures in Sleep

 $p < 0.05 \Rightarrow$  achieved statistical significance



<sup>\*</sup> Declared secondary endpoint

# TNX-102 SL broadly improved fibromyalgia symptoms in the BESTFIT study

Outcome Measure at Week 12	Intent-to-Treat Population	<i>p</i> value	Method
Patient Global Impression of Change	Responder Analysis*	0.025	LR
FIQ-R Total Score	Mean Change*	0.014 0.015	MMRM JTC-MI
FIQ-R Symptom Domain	Mean Change	0.004	MMRM
FIQ-R Function Domain	Mean Change	0.060	MMRM
FIQ-R Anxiety Item	Mean Change	0.015	MMRM
FIQ-R Sensitivity Item	Mean Change	0.017	MMRM
FIQ-R Stiffness Item	Mean Change	0.039	MMRM

<sup>\*</sup> Declared secondary endpoint

 $p < 0.05 \Rightarrow$  achieved statistical significance

Source: Phase 2b BESTFIT preliminary top line results TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.



## TNX-102 SL was well-tolerated in the BESTFIT Study

#### No serious adverse events (SAE) reported

Systemic adverse events reported by at least 3.0% of the total study population	<b>TNX-102 SL</b> (N=103)	Placebo (N=101)	<b>Total</b> (N=204)
Somnolence	1.9	6.9	4.4
Dry Mouth	3.9	4.0	3.9
Back Pain	4.9	3.0	3.9

#### Most frequent local adverse events were administration site reactions

Previously reported in TNX-102 SL Phase 1 studies; no detectable bias on efficacy results Transient tongue numbness (42% TNX-102 SL vs. 1% placebo)

Abnormal taste (8% TNX-102 SL vs. 0% placebo)

Trial completion rates of 86% with TNX-102 SL vs. 83% with placebo



## Registration program for TNX-102 SL in fibromyalgia

#### Phase 2b BESTFIT study confirmed activity and tolerability

Statistically-significant improvements across key fibromyalgia symptoms were observed Systemic tolerability similar to placebo 2.8 mg daily dose confirmed for future development

#### Phase 3 program to commence in 2Q 2015

Randomized, double-blind, parallel-group, placebo-controlled N=500; 30-35 U.S. sites; 1:1 randomization 12-week study similar to the BESTFIT design One sublingual tablet of TNX-102 SL 2.8 mg or placebo daily at bedtime

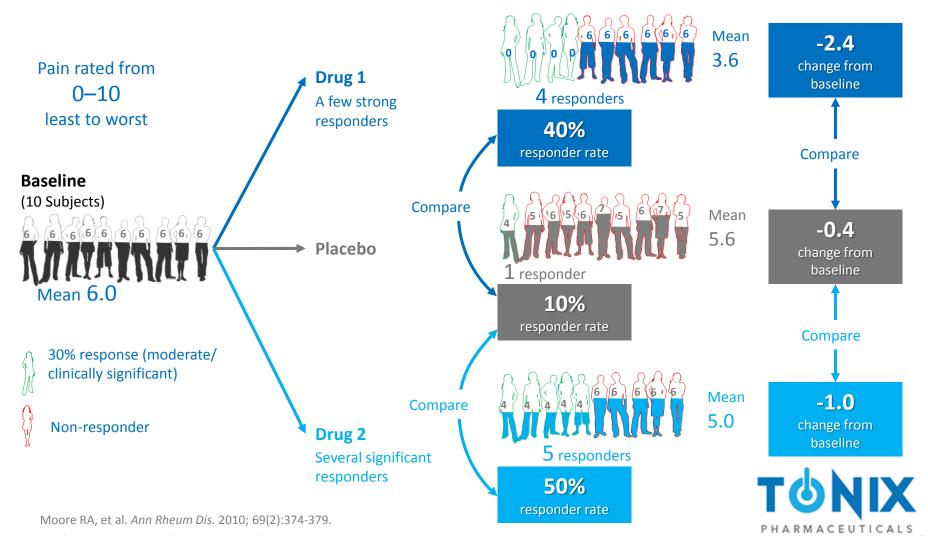
30% responder analysis at 12 weeks\* – primary efficacy endpoint based on FDA written acceptance

\*TNX-102 SL demonstrated p=0.03 in BESTFIT 30% responder analysis (pre-specified secondary endpoint)



## Study measuring pain reduction for two hypothetical drugs

30% improvement is considered moderate or clinically significant response



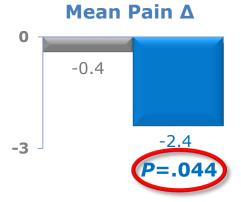
# Illustration of mean pain vs. responder analyses with hypothetical drugs 1 and 2

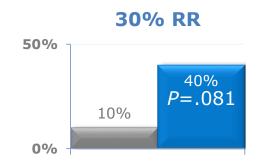
30% Responder Rate (RR) indicates how many patients have ≥30% (clinically meaningful) improvement in pain score

## Drug 1

A few strong responders

- Mean pain  $\Delta$  is significant
- 30% RR is not







## Drug 2

Several significant responders

- 30% RR is significant
- Mean pain  $\Delta$  is not



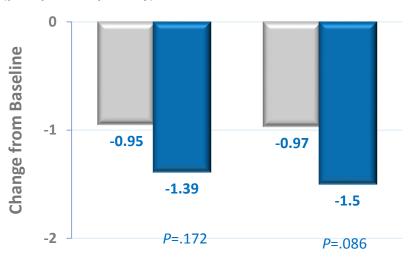


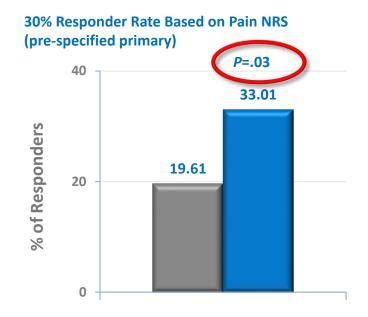
Farrar JT, et al. Pain. 2001; 94(2):149-158.

Both change in mean pain and 30% responder analysis are FDA-acceptable primary endpoints for FM trials.

# TNX-102 SL had a significant effect on 30% response rate but not mean pain in BESTFIT







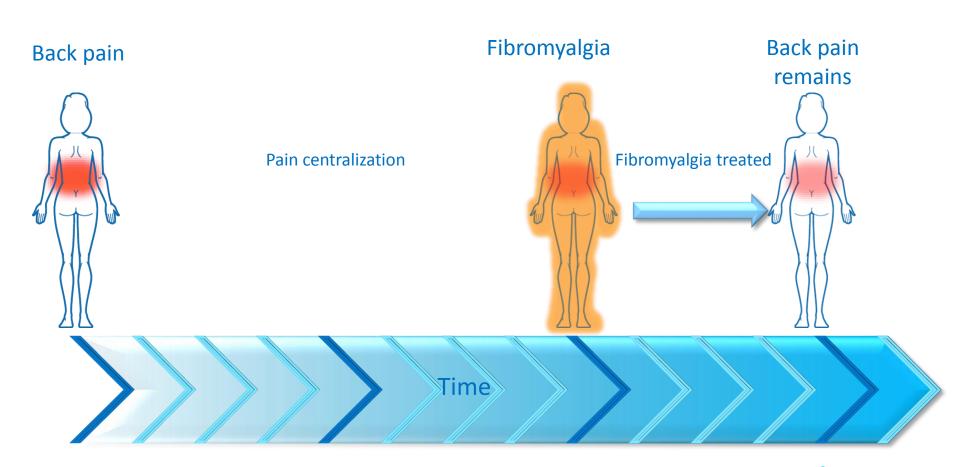


JTC-I = Jump-to-Control, Multiple Imputation; MMRM = Mixed-Effects Model Repeated Measures; NRS = Numeric Rating Scale



# <u>Chronic</u> pain conditions lead to the development of <u>central</u> pain conditions

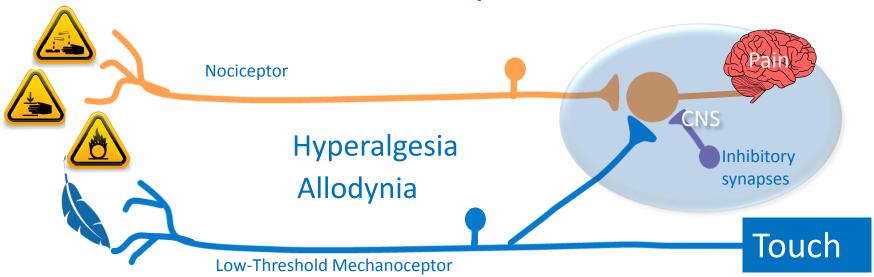
Reversal of the central pain syndrome may reveal the original cause





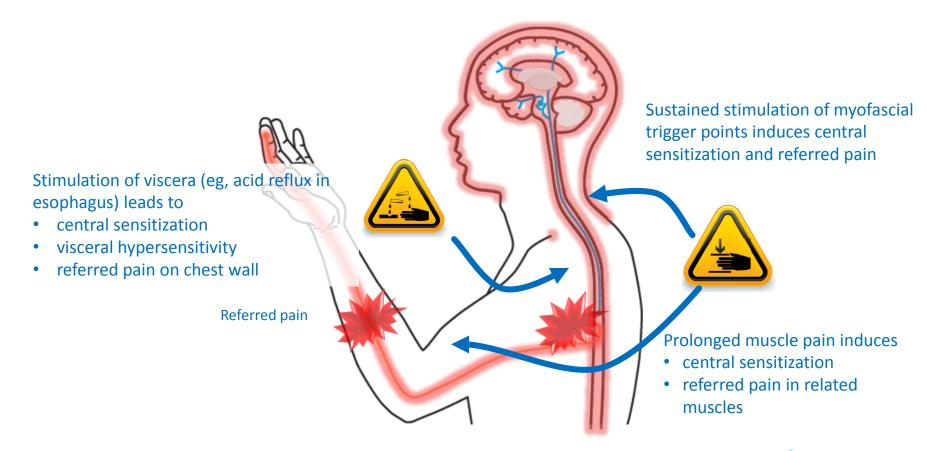
## Central sensitization contributes to hyperalgesia and allodynia

- Nociception and touch pathways are normally separate
- Central sensitization amplifies response to pain and reduces inhibition of pain





# Conditioning of the peripheral and visceral nerves can lead to central sensitization and dermatome hypersensitivity

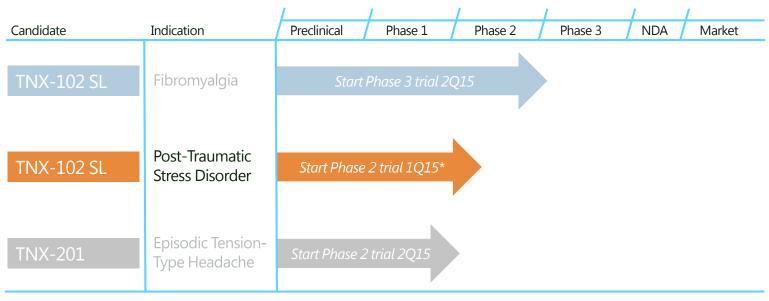


## Review of fibromyalgia endpoints reflects dissatisfaction with current treatments

- Fibromyalgia is one of 16 conditions chosen by FDA's Patient-Focused Drug Development program
  - Solicit patient input to determine meaningful clinical endpoints



## Phase 2 trial of TNX-102 SL for PTSD is recruiting



<sup>\*</sup> Recruitment begin in December 2014.



## PTSD: A significant and growing public health problem

#### Post-traumatic stress disorder is a chronic, debilitating condition

High incidence among soldiers and veterans, but experiencing any trauma can lead to PTSD Associated with suicide and unpredictable, violent behaviors Patients desperate despite two FDA approved drugs; no new treatment in >10 years

#### Among 8.5 million U.S. patients, approximately half are receiving medical treatment\*

#### **FDA** approved prescription medications:

Class	Product	Company	Approval Year in PTSD
SSRI	Paxil®	Glaxo	2001
	Zoloft®	Pfizer	1999

#### Tonix is pursuing a different approach:

Sleep Quality	TNX-102 SL	Tonix	2019E
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<sup>\*</sup> Kessler et al, Arch Gen Psych 2005;62:617-627; Wang et al, Arch Gen Psych 2005;62:629-640. SSRI = Selective Serotonin Reuptake Inhibitor

## Rationale for developing TNX-102 SL for PTSD

#### Overlap between PTSD and fibromyalgia

~50% of fibromyalgia or PTSD patients meet criteria for the other disorder

Patients experience disturbed sleep

Widespread pain is considered "co-morbid" with PTSD

Opioid, benzodiazepine, other sedative-hypnotic drug misuse common



## Sleep quality is a new target for PTSD therapy

#### Poor sleep quality after trauma is linked to onset of PTSD

#### PTSD patients complain of poor sleep quality as a core symptom

Distressing dreams (nightmares) are part of "re-experiencing" Restless sleep is part of "hyper-arousal" Correlated with depression, substance abuse and suicide

#### Military-related PTSD is an unmet need

Evidence suggests that SSRIs may be ineffective in military-related PTSD

Response of PTSD in men to SSRIs has not been adequately studied

TNX-102 SL targets mechanisms associated with treating disturbed sleep in PTSD



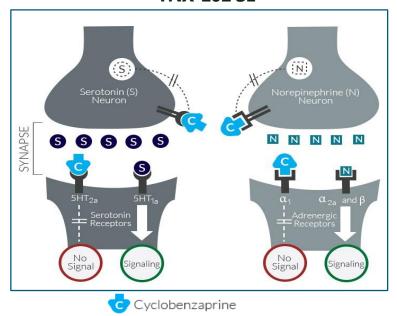
## TNX-102 SL acts on neurotransmitter systems intrinsic to sleep physiology

#### **Serotonin and Norepinephrine Antagonist and Reuptake Inhibitor (SNARI)**

Blocks serotonin and norepinephrine reuptake Selectively blocks serotonin 2A and  $\alpha$ -1 adrenergic receptors

## Norepinephrine 99 Reuptake N Serotonin (S) Neuron SYNAPSE 666 N N N 5HToa S Serotonin N Norepinephrine

#### **TNX-102 SL**

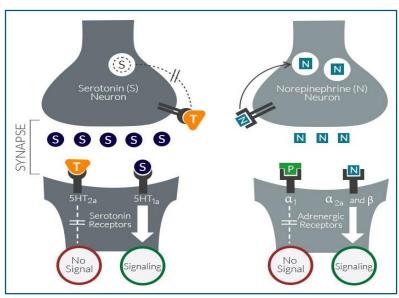


TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.



## Mechanistic relationship of TNX-102 SL with trazodone and prazosin

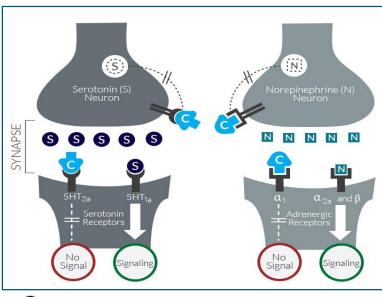
**Trazodone** blocks serotonin reuptake and 2A receptors **Prazosin** blocks  $\alpha$ -1 adrenergic receptors



Trazodone

Prazosin

#### **TNX-102 SL**



S Serotonin

Norepinephrine

Cyclobenzaprine

TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.



## PTSD program with TNX-102 SL

#### Fibromyalgia program informs development of TNX-102 SL in PTSD

Safety data from fibromyalgia studies are potentially supportive for PTSD program

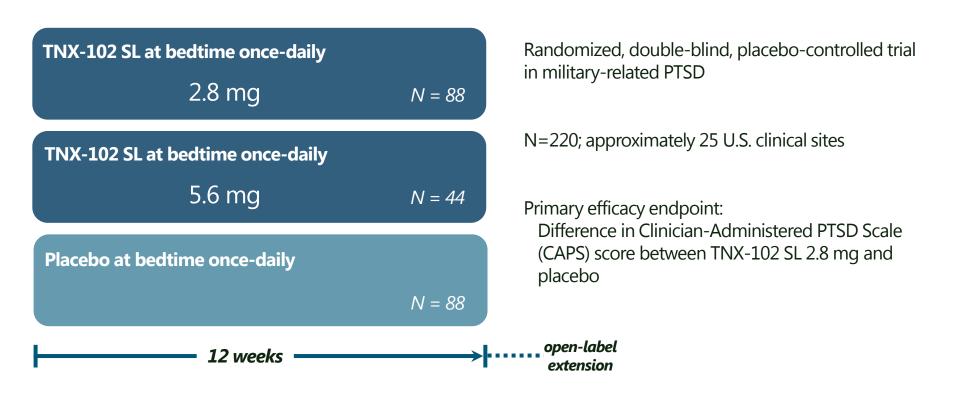
Efficacy data support potential for activity in PTSD Improvements in several outcomes analyses of BESTFIT that relate to PTSD core symptoms: sleep; FIQ-R sensitivity; and FIQ-R anxiety

2.8 mg dose supported by BESTFIT study results

Phase 2 study of TNX-102 SL in military-related PTSD ("AtEase") is recruiting



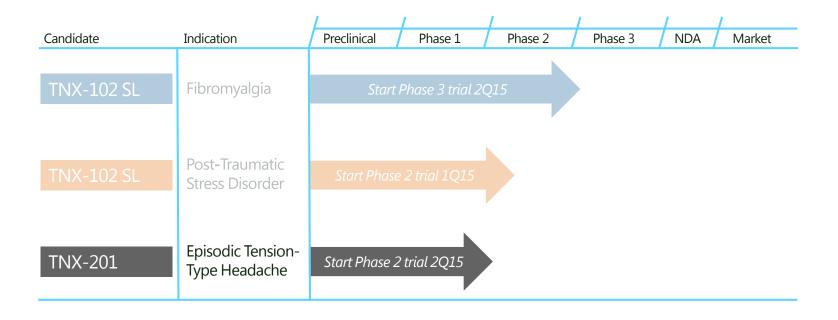
## "AtEase" Phase 2 trial of TNX-102 SL in PTSD



TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg is an Investigational New Drug and is not approved for any indication.



## TNX-201 in development for episodic tension-type headache



TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg and TNX-201 ((R)-isometheptene mucate) are Investigational New Drugs and are not approved for any indication.



## Episodic tension-type headache (ETTH)

#### 75 million adults in the U.S. experience frequent episodic tension-type headaches\*

Constant band of pressure on the back/sides of head; "squeezed in a vice" feeling "Frequent" = one to 15 headaches per month over a three-month period Approximately 60% receive treatment\*\*

#### All of the FDA approved prescription medications contain barbiturates

Over-the-counter medications are inadequate for many No new medications introduced for >40 years

Class	Product	Company	Regulatory Status	Approval Year in ETTH
Daulaita mata	Fiorinal®	Actavis	Approved NDA	1976
Barbiturate	Fioricet <sup>®</sup>	Actavis	Approved NDA	1992
Barbiturate + Opiate	arbiturate + Opiate Fiorinal with Codeine®		Approved NDA	1990



<sup>\*</sup> Schwartz et al., JAMA 1998;279:381-383; Chowdhury, Ann Ind Acad Neurol 2012;15:83-88; company analysis of public literature.

<sup>\*\*</sup> Scher et al., Cephalalgia 2010;30:321-328; company analysis of public literature.

## TNX-201 in clinical development for ETTH

#### TNX-201 is (R)-isometheptene mucate

Tonix is developing TNX-201 for ETTH Phase 2 study to begin in 2Q 2015

#### Racemic isometheptene mucate is a mixture of (R) and (S) isomers

Had been widely prescribed for many decades in the U.S. as:

a single-agent medicine (pre-1962)

a component of combination drug products

Midrin® – NDA withdrawn

Prodrin® – marketed under "unapproved drug category"

No product containing isometheptene mucate is currently FDA-approved for any indication



## Phase 1 study of TNX-201 completed

#### Phase 1 study in healthy volunteers

Single ascending dose study (N=45) – three cohorts of 15 subjects Randomized to TNX-201, racemic isometheptene mucate, or placebo (3:1:1 ratio, resp.)

	TNX-201 35 mg (N=9)	<b>TNX-201</b> <b>70 mg</b> (N=9)	TNX-201 140 mg (N=9)	<b>Rac. Isometh. 70 mg</b> ( <i>N</i> =9)	Placebo (N=9)
Subjects reporting ≥1 adverse event, %	22	11	0	11	33

Adverse events reported by TNX-201 subjects all rated as "mild" and most are not study drug-related No subject discontinued due to treatment-emergent adverse events

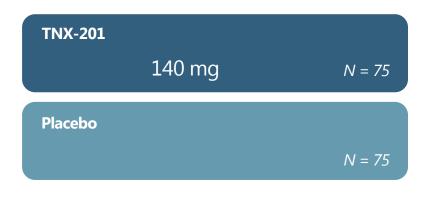
Dose-related increase in TNX-201 plasma levels (Cmax, AUC)

No evidence of isomer interconversion

#### Results support the advancement of TNX-201 into Phase 2 development

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## Phase 2 trial of TNX-201 in ETTH to begin in 2Q15



Randomized, double-blind, placebo-controlled trial in episodic tension-type headache

N=150; approximately 10 U.S. clinical sites

#### **Primary efficacy endpoint:**

Number of subjects who report "pain free" at two hours following one dose of study medication (upon first ETTH episode experienced)

To report top-line results by YE 2015



## What is episodic tension-type headache?

#### International Classification of Headache Disorders, 3rd edition

#### Primary headaches

#### 1) Migraine

- Lasts 4 hours to 3 days
- Localized to left or right
- Pulsating quality
- Aggravated by routine activity
- Nausea and light/sound sensitivity
- May or may not be accompanied by aura

## 2) Episodic Tension-Type Headache (ETTH)

- Lasts 30 minutes to 7 days
- Both left and right side
- Pressing/tightening quality
- Not aggravated by routine activity
- No nausea or light/sound sensitivity

## ETTH category

Headaches/ year

1. Infrequent **10-11** 

2. Frequent 12-179

3. Chronic ≥180

3) Trigeminal autonomic cephalalgia

4) Other

#### Secondary headaches

#### Due to other causes

- 5) Trauma or injury
- 6) Vascular disorder
- 7) Non-vascular disorder
- 8) Substance use

## 8.2) Medication overuse headaches

- 9) Infection
- 10) Homeostatic disorder
- 11) Disorder of various structures of the head/neck
- 12) Psychiatric disorder

#### Other

- 13) Cranial neuropathy
- 14) Other



Cephalalgia. 2013; 33(9):629-808.

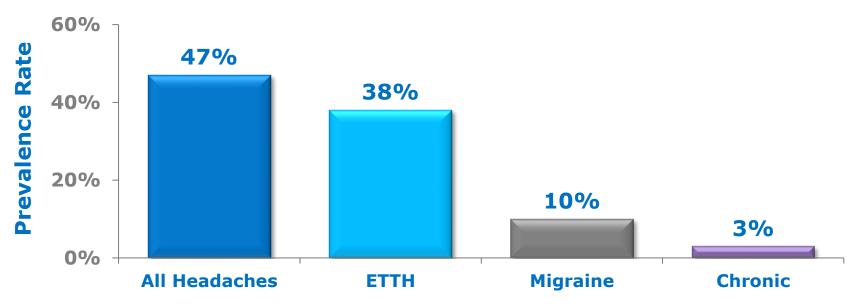
## ETTH is the most common type of headache

#### Global prevalence of ETTH

A review of 107 publications on the epidemiology of headache

Regional differences exist (higher in Europe, lower in Asia)

#### **One-Year Prevalence for Global Population**



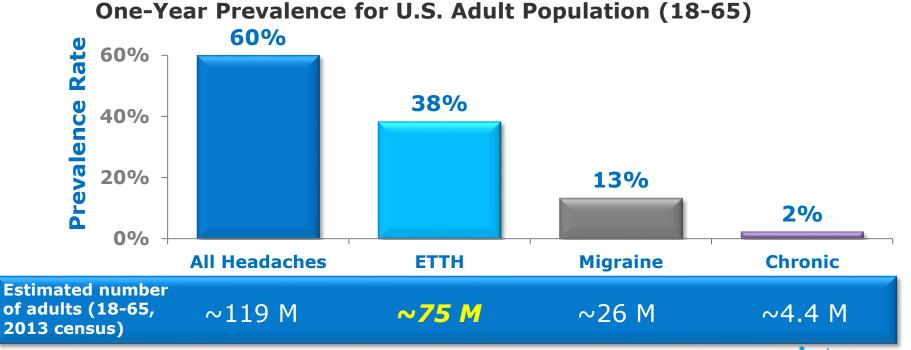


## ETTH is the most common type of headache

#### US Prevalence of ETTH

#### **Episodic tension-type headaches account for approximately:**

- 63% of all headaches
- 80% of all non-migraine headaches
  - "Non-migraine" consists primarily of ETTH; >70% female



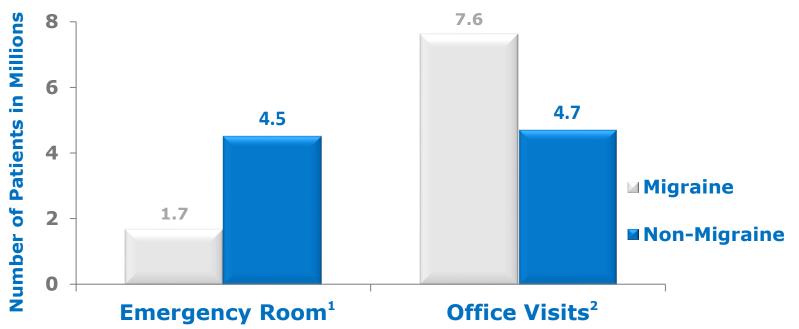
- 1) Schwartz et al., JAMA, 1998; 279:381-383
- 2) Stovner L, et al. Cephalalgia. 2007; 27(3):193-210



# Non-migraine headaches lead to 9.2 million emergency room or office visits

Patients with non-migraine headache (primarily ETTH) seek medical attention

#### **Care-Seeking For Non-Migraine Headache**

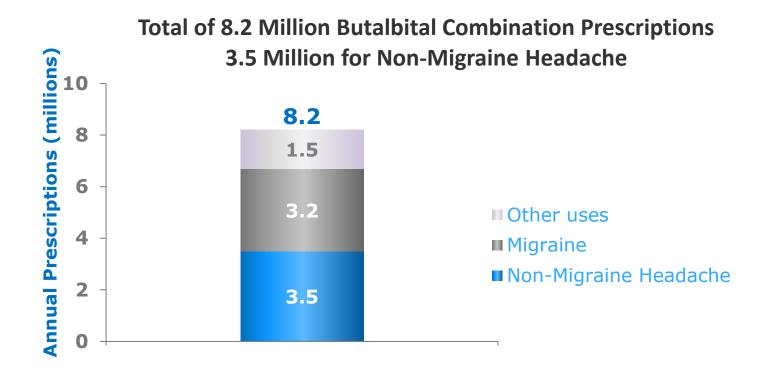


- Heath Care Utilization Project data, 2011
- 2) IMS National Disease and Therapeutic Index™ 2013



# Butalbital combinations are the only prescription medications approved for ETTH

Butalbital combinations are used extensively to treat headaches

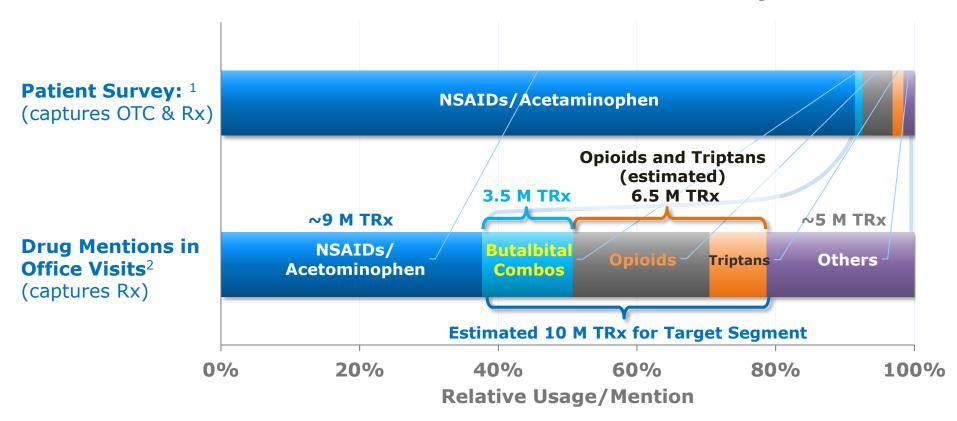




## Current treatment pattern for non-migraine

OTC products dominate but prescription market is still sizable (~10 M TRx)

## **Treatment Patterns From Two Perspectives**

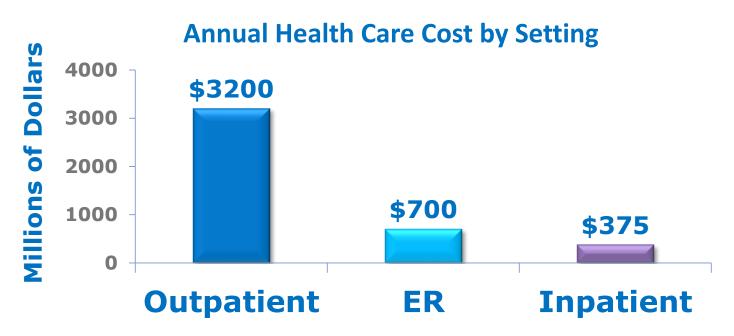


- 1) Scher AI, et al. Cephalalgia. 2010; 30(3):321-328.
- 2) Based on independent study conducted by Trinity Partners using IMS National Prescription Audit (8/2013 7/142014) and IMS National Disease and Therapeutic Index<sup>™</sup> Q3 2008 Q3 2014



# Annual cost of health care for migraine and headache in the U.S. exceeds \$4B

Costs for different treatment settings in 2010 dollars<sup>1</sup>



Prescription costs are not included in these amounts

Better pharmacological treatment **reduced overall annual healthcare costs** by almost **\$19K/patient** in an HMO setting<sup>2</sup>

- 1) Insinga RP, et al. Cephalalgia. 2011; 31(15):1570-1575.
- 2) Maizels M, et al. Headache. 2003; 43(6):621-627.



## Public health attention to headache has increased in the past decade

2004Lifting the Burden initiated

The global campaign against headache involving WHO and 3 international headache NGOs

2007Eurolight Project initiated

European Union-level health agency initiative on treatment of headache disorders to systematically fill gaps in knowledge Principal results
of Eurolight project published
Significant global impact of headache on family
and work life, and need for additional research
in ETTH and medication-overuse headache

2010 Updated guidelines for clinical trials for ETTH

NGO = Non-governmental organization

- 1) Bendtsen L, et al. *Cephalalgia*. 2010; 30(1):1-16.
- 2) Steiner TJ. Lancet Neurol. 2004; 3(4):204-205.
- 3) Vos T, et al. Lancet. 2012; 380(9859):2163-2196.
- 4) Cephalalgia. 2013; 33(9):629-808.

 2013
 3rd edition of the International Classification of Headache Disorders

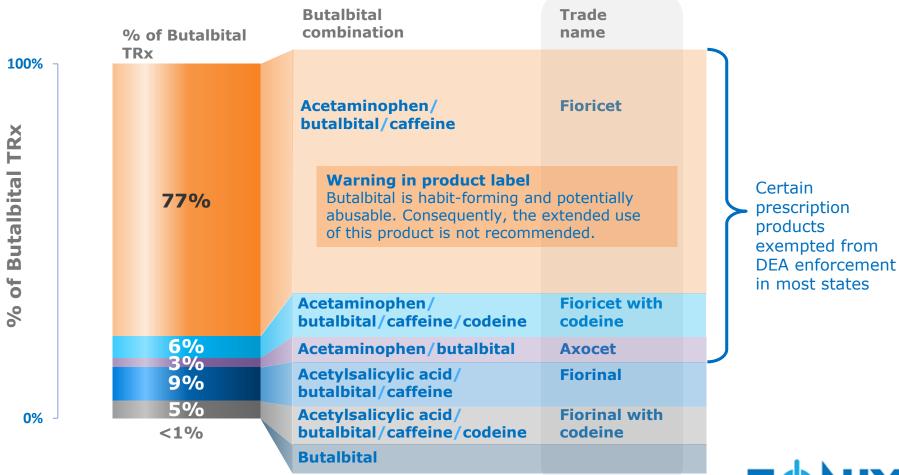
2012

Migraine ranked 7th leading cause of disability by WHO's Global Burden of Disease 2010



## All of the FDA-approved medications for ETTH contain butalbital

Butalbital is a DEA schedule III substance due to its abuse potential and its extended use is not recommended



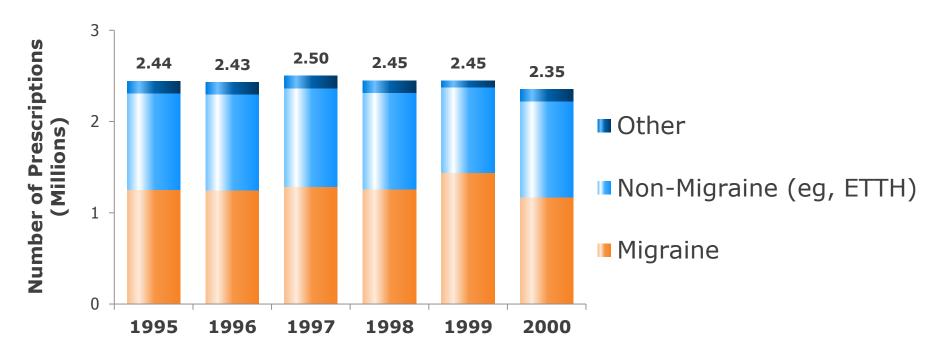
Source: IMS Health, IMS National Prescription Audit™, 08/2013 – 07/2014 Fioricet Prescribing Information. Actavis Pharma, Inc: Parsippany, NJ; 2014.

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# Racemic isometheptene combination (RIC) prescriptions had been commonly written

Number of RIC prescriptions peaked at 2.5 million

## **Usage of RIC Prescriptions for All Diagnoses**





# Migraine and ETTH can exist together in mixed headache syndrome

Distinct from each other in pathophysiology and clinical presentation

## **Migraine**

- Spectrum of presentations
- · Milder attacks are similar to ETTH
- Episodic migraine has features distinct from ETTH (aura, light and noise sensitivity, GI disturbance)

#### ETTH

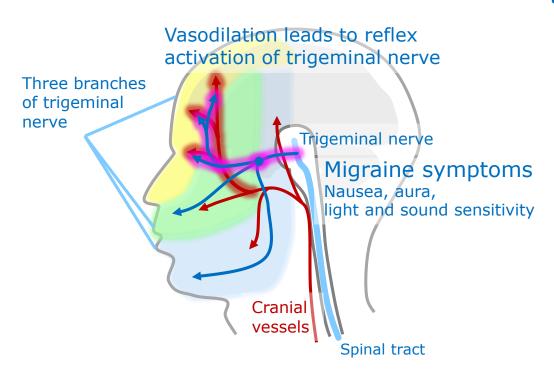
- Can involve central sensitization but does not lead to migraine symptoms
- No migraine features





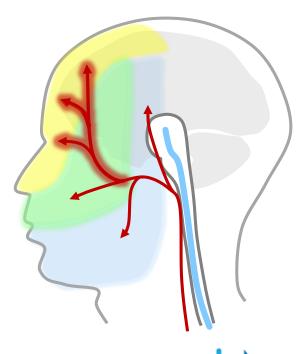
# Pathophysiology of migraine and ETTH

## Migraine



#### ETTH

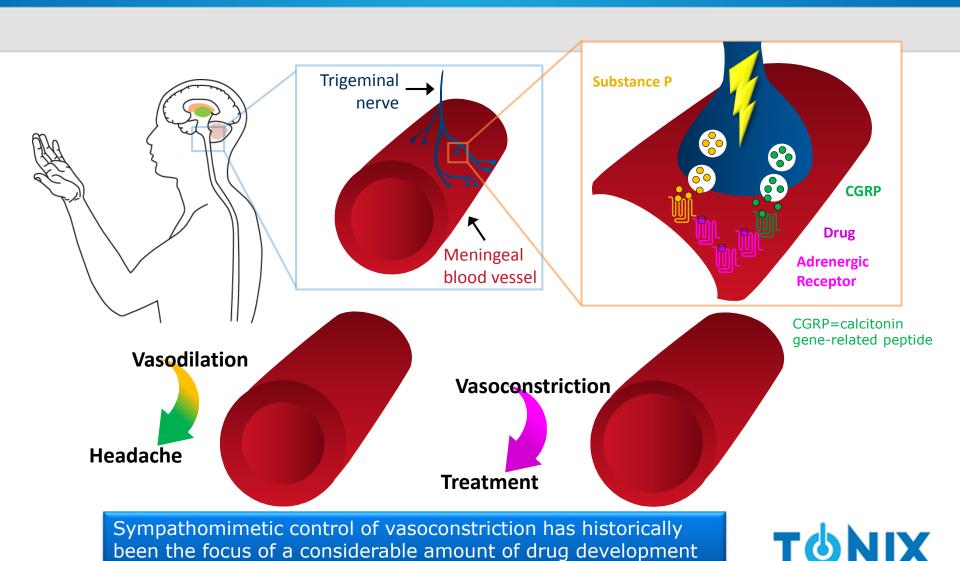
- May be a mild form of migraine or have distinct etiology
- Believed to involve vasodilation





Solomon GD. Semin Pediatr Neurol. 1995; 2(2):165-177.

## The vascular theory of headache pathogenesis and treatment



Solomon GD. Semin Pediatr Neurol. 1995; 2(2):165-177.

## Targets in the treatment of headache and pain

- Sodium channel,<sup>1</sup> Na(V)<sub>1.7/1.8</sub>
- Nerve growth factor<sup>2</sup>
- Calcium channel alpha-2-delta ("gabapentinoids")<sup>3</sup>
- Serotonin receptors, 5-HT<sub>1B/D/F</sub><sup>4</sup> ("triptans")
- Prostanoid receptors (EP<sub>2</sub>/EP<sub>4</sub>)<sup>4</sup>
- Calcitonin gene-related peptide (CGRP) receptor<sup>4</sup>
- NO receptor<sup>4</sup>
- Cannabinoid receptors ("cannabinoids")<sup>5</sup>
- Opioid receptors (naltrexone, low dose)<sup>6</sup>
- NMDA receptor (ketamine)<sup>7</sup>



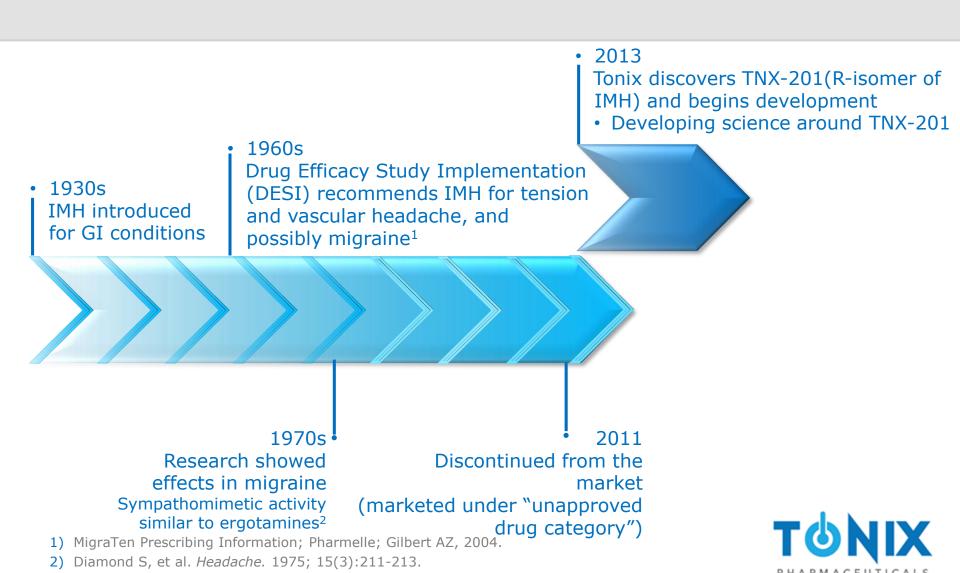
<sup>1)</sup> Dib-Hajj SD, et al. Pain Med. 2009; 10(7):1260-1269. 5) Lynch ME, et al. Br J Clin Pharmacol.2011;72(5):735-744.

<sup>2)</sup> Ossipov MH. Curr Pain Headache Rep. 2011; 15(3):185-192.6) Younger J, et al. Arthritis Rheum. 2013;65(2):529-538.

<sup>3)</sup> Hauser W, Pain.2009;145(1-2):69-81. 7) Staahl C, et al. Br J Clin Pharmacol 2009;68:322-41.

<sup>4)</sup> Nagy AJ, et al. Neurol Sci. 2013; 34 Suppl 1:S101-108.

# Racemic isometheptene (IMH) has a long track record of use



## Racemic IMH is a sympathomimetic amine

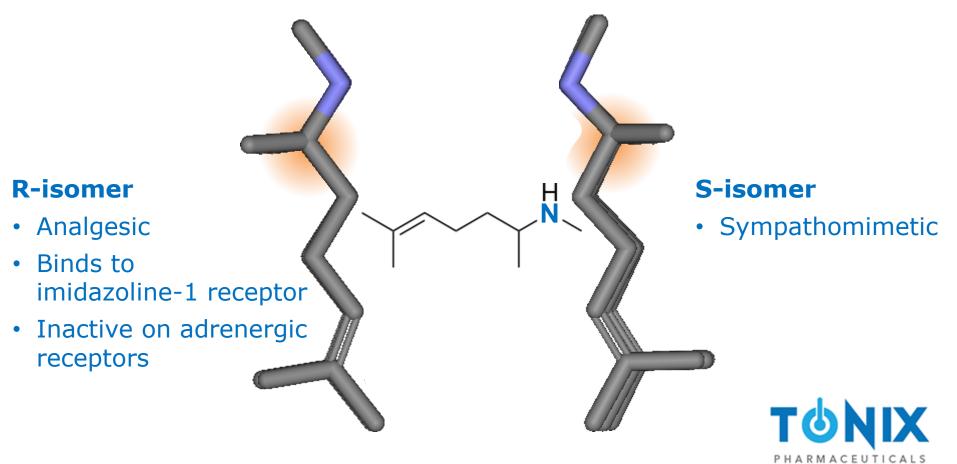
Sympathomimetic activity presumed to account for activity in headache

- Sympathomimetic action leads to vasoconstriction in cranial vessels
  - Common therapeutic strategy for vascular headaches
- New proprietary data points to a different mechanism



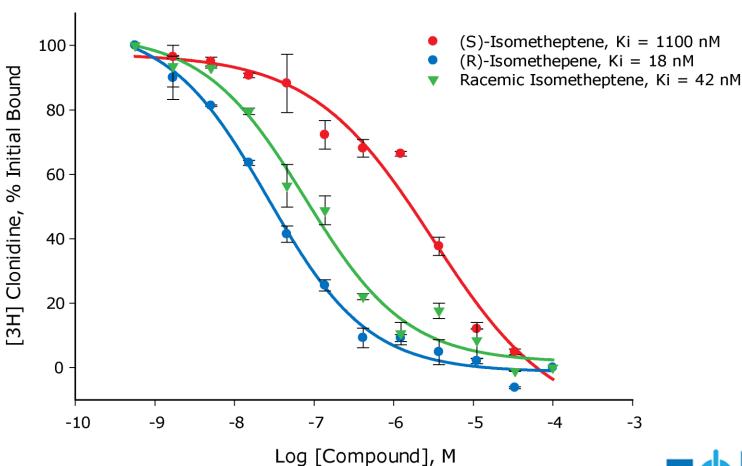
# IMH isomers have different pharmacological activities

 Previously marketed isometheptene drugs were a mixture of two chemically distinct, mirror-image isomers



## R-IMH binds to the imidazoline-1 receptor

## Binding of isometheptene isomers and racemic mixture to I<sub>1</sub>-R

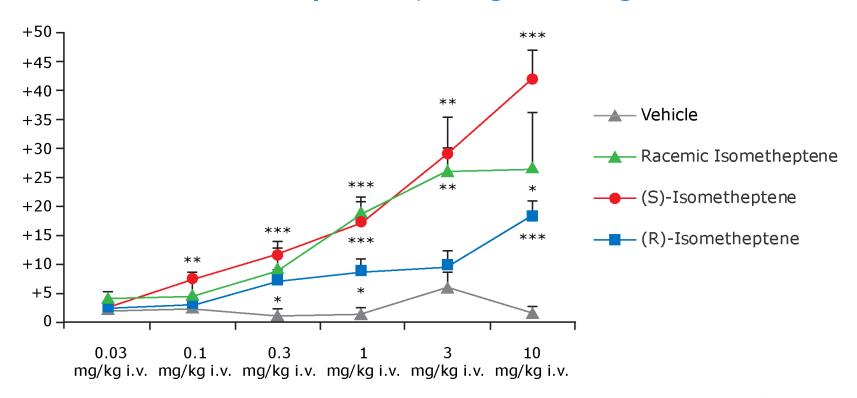




# R-IMH has reduced effects on blood pressure compared to S-IMH and racemic IMH

Comparison of the effects of isometheptene mucate (IMH), (R)-IMH, and (S)-IMH on blood pressure following IV administration in anesthetized rats at doses ranging from 0.03 to 10 mg/kg

### Diastolic arterial blood pressure, change in mmHg

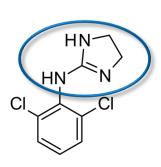




## Discovery of the imidazoline receptor

- Clonidine has been in clinical use for 40 years<sup>1</sup>
  - High blood pressure, migraine, pain, psychiatric disorders
  - Use in pain limited by side effects
  - Primary activity— $\alpha_2$  adrenergic agonist
- Imidazoline receptor hypothesized in '80s when  $\alpha_2$  activity could not fully explain pharmacologic action<sup>2</sup>

**Imidazoline** 



Clonidine

<sup>1)</sup> Neil MJ. Curr Clin Pharmacol. 2011; 6(4):280-287.

<sup>2)</sup> Bousquet P, et al. J Pharmacol Exp Ther. 1984; 230(1):232-236.

# The imidazoline-1 receptor is a novel target for the treatment of pain

Imidazoline  $I_1$  Receptor ( $I_1$ -R)

#### Characteristics<sup>1</sup>

- Transmembrane receptor
- Distinct from  $\alpha_2$ AR and MAO receptor subtypes
- No sequence similarity to GPCRs or ATP-sensitive K+ channels
- Shares similarities to ryanodine and cytokine receptors

### Mouse Studies<sup>2</sup>

- I<sub>1</sub>-R null mice show **no difference** in systolic blood pressure or heart rate compared to wild type
- I<sub>1</sub>-R null mice show a reduction in pain threshold compared to wild type in both the hot plate and tail flick tests



- 1) Piletz JE et al. DNA and Cell Biology. 2000; 19(6):319-329.
- 2) Zhang L et al. CNS Neurosci Ther. 2013; 19(12):978-981.

# The imidazoline-1 receptor is a novel target for the treatment of pain

Imidazoline  $I_1$  Receptor ( $I_1$ -R)

## **Drugs with I<sub>1</sub>-R Affinity<sup>1</sup>**

Drug	I <sub>1</sub> agonist	$\alpha_1/\alpha_2$ agonist
Clonidine	$\checkmark$	$\checkmark$
Rilmenidine	$\checkmark$	<b>√</b>
Moxonidine	$\checkmark$	<b>√</b>
Dexmedetomidine	<b>√</b>	<b>√</b>
Isometheptene	<b>√</b>	×

Isometheptene is a non-imidazoline, selective imidazoline-1 receptor (NISIR) agonist



<sup>1)</sup> Khan ZP et al. Anaesthesia. 1999;54:146-165.

## Initial physician response to TNX-201

- Based on the established use of racemic isometheptene, the single isomer, TNX-201, should have a superior safety profile\* with similar efficacy compared to NSAIDs and Fioricet
- The likelihood of a non-habit forming nature and a low rebound risk, judging from the racemate, differentiate TNX-201 from other tension-type headache therapies
- Familiarity and experience with racemic isometheptene translates to physician comfort using TNX-201

<sup>\*</sup> Preliminary Phase 1 results showed that TNX-201 is well tolerated at all doses studied. The adverse event profile is similar to placebo.

# Future opportunities for TNX-201

There are currently a limited number of MOAs used in treating headache pain

• The MOA of TNX-201 on headache pain is novel, with the imidazole  $I_1$  receptor representing a strong candidate



# Intellectual property

All IP wholly-owned by Tonix without obligations to others

### **TNX-102 SL**

Fibromyalgia, PTSD

#### **Composition-of-matter (eutectic)**

Patents filed Protection expected to 2034

#### **Pharmacokinetics (PK)**

Patents filed Protection expected to 2033

#### Method-of-use

Fibromyalgia: patents issued, 3Q 2020 expiry PTSD: patents filed

### **TNX-201**

Headache

#### **Composition-of-matter (isomer)**

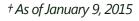
Patents filed
Protection expected to 2033

TNX-102 SL (cyclobenzaprine HCl sublingual tablet) 2.8 mg and TNX-201 ((R)-isometheptene mucate) are Investigational New Drugs and are not approved for any indication.



# Financial summary

NASDAQ: TNXP	
Cash reported at September 30, 2014	\$ 46.2 million
Net cash used in operations in 3Q14	\$ 4.9 million
Shares outstanding <sup>†</sup>	10.8 million





## Management team

## Seth Lederman, MD

Chief Executive Officer







# Leland Gershell, MD, PhD

**Chief Financial Officer** 







## **Bruce Daugherty, PhD**

Chief Scientific Officer





### **Don Kellerman, PharmD**

SVP, Clinical Development & Regulatory Affairs









## Milestones – recent and upcoming

#### TNX-102 SL – Fibromyalgia

- September 2014 Reported top line results from Phase 2b BESTFIT study
- January 2015 Reported on FDA acceptance of 30% responder analysis as primary endpoint
- 2Q 2015 Begin Phase 3 program

#### TNX-102 SL – Post-Traumatic Stress Disorder

- June 2014 Received IND clearance in PTSD
- December 2014 Began recruiting Phase 2 AtEase study in military-related PTSD

#### TNX-201 – Episodic Tension-Type Headache

- October 2014 Received IND clearance in ETTH
- ✓ December 2014 Completed clinical pharmacology study
- 20 2015 Begin Phase 2 study in ETTH





NASDAQ: TNXP

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www.tonixpharma.com

# BACKUP SLIDES



## Headache costs U.S. employers approximately \$20B annually

Costs due to missed work time and reduced performance while at work

 Headache is the most common pain condition causing lost productive time, costing employers \$19.6B annually(2002 US \$)<sup>1</sup>

19.55

Lost productivity\* in days/year<sup>2</sup>

\$3309

Annual loss to employers per patient\* (2000 US \$)<sup>2</sup>

 ETTH contributes the majority of the disability burden (>58%)<sup>3</sup>



<sup>\*</sup>Due to migraine only

<sup>1)</sup> Stewart WF, et al. JAMA. 2003; 290(18):2443-2454.

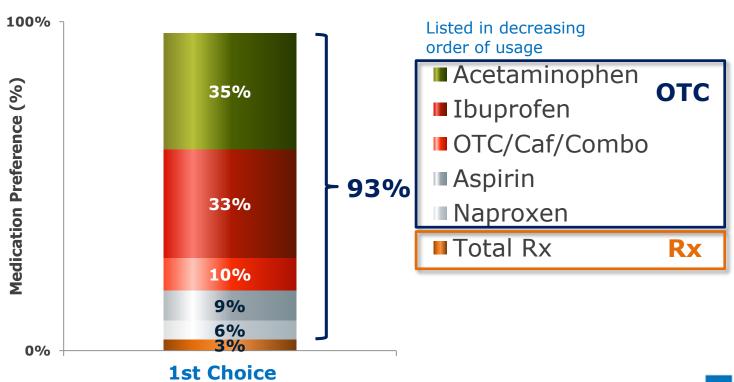
<sup>2)</sup> Gerth WC, et al. Pharmacoeconomics. 2001; 19(2):197-206.

<sup>3)</sup> Stovner L, et al. Cephalalgia. 2007; 27(3):193-210.

## Medications used for treatment of ETTH

# A vast majority of people with episodic headache are treated with analgesics

#### **Current and Past Pain Medication Used for ETTH**



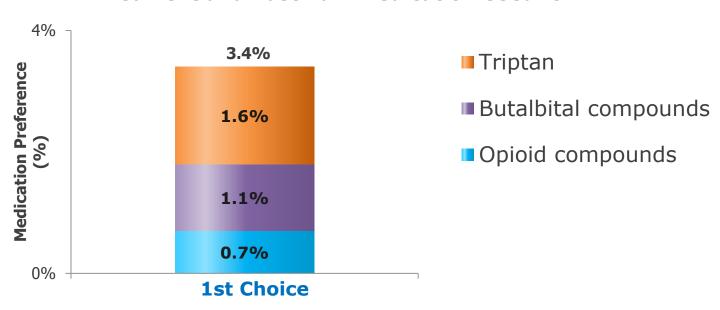


Scher AI, et al. Cephalalgia. 2010; 30(3):321-328.

## Rx medications used for treatment of ETTH

## Existing prescription therapies have low market penetration

#### **Current and Past Pain Medication Used for ETTH**

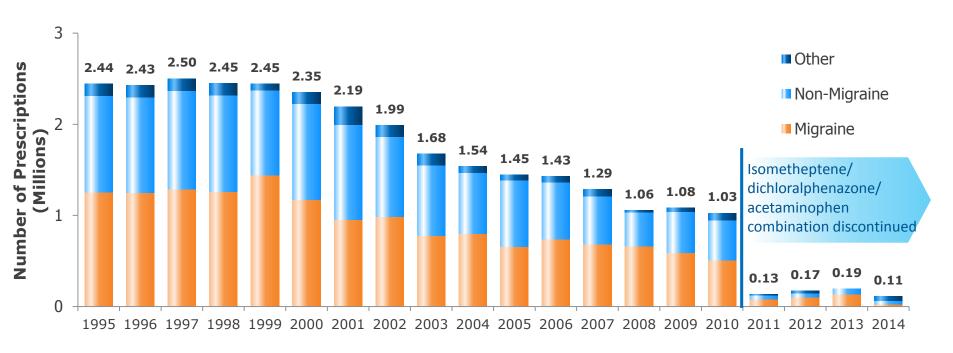




## Isometheptene prescriptions previously were commonly written

### Number of Isometheptene prescriptions peaked at 2.5 million

#### **Usage of Isometheptene Combinations for all Diagnoses**



Source: IMS Health, National Prescription Audit, 01/1995 – 7/2014- extracted 8/2014 IMS Health, IMS National Disease and Therapeutic Index™, 01/1995 – 12/2000, extracted 8/2014

